Board of Trade Journal

Contents

	PAGE
Record Sales of Clothing in October	1109
More Controls Removed ...	1112
Trade of Wholesale Textile Houses in October	1113
Liability for Purchase Tax ...	1114
Changes in Price Control of Furniture	1115
Trade of Independent Retailers	1116
Wholesale Price Index Numbers	1118
Questions in Parliament ...	1120
Official Announcements ...	1124
Demand for British Machinery in El Salvador	1127
Bids Invited for German Assets in Italy	1128
Information for United Kingdom Exporters	1131
Restitution of Property to Victims of Nazis...	1135
Exhibitions and Fairs	1139

Volume 155 No. 2712. Price 6d. net; 26s. per annum; post free 30s. 11 December 1948

Record Sales of Clothing in October

THE strong upward seasonal movement in the value of retail trade in clothing and footwear continued in October, sales of apparel rising to a new record, 11 per cent. higher than in September. Sales of both women's and children's and men's and boys' wear reached new records, 14 per cent. and 5 per cent. higher respectively than a month earlier, but the 4 per cent. rise in footwear sales did not raise the index number as high as the May peak which followed the introduction of half-coupon rates. The total apparel index was 15 per cent. higher than a year earlier, the value of women's, etc., wear being up by 12 per cent. while men's and boys' wear and footwear both rose by a fifth. As in September, Central and West End London shops reported the biggest increase over both the previous month and the average for the previous twelve months, but the rise in total sales for London as a whole during February-October 1948 compared with a year earlier was smaller than for the rest of Great Britain. This was the case for all apparel groups.

Apparel Stocks Still High

In spite of the high sales, inroads were made into stocks only in the case of women's wear and these fell in value by less than 3 per cent., while men's and boys' wear stocks rose 7 per cent. and footwear by 9 per cent. The index number for total apparel stocks was virtually unchanged.

The value of household goods sold in October was 9 per cent. higher than in September, sales of furnishings rising more than hardware. There was a rise of 27 per cent. in total sales of these goods in Central and West End London, the other areas all reporting increases, but not of more than about a tenth. The size of the movement in Central London was, however, due to depressed sales in recent months; compared with the previous twelve months' average there was a rise of only about 14 per cent., comparable with the increases in other areas. Since May the series has shown a steady increase similar to the movement over the same months a year earlier, the higher figures for 1948 being probably mostly due to rises in price. These have been considerable in the case of some furnishings and items of furniture, while many of the hardware and electrical appliances have hardly risen and some have fallen substantially over the year. The changes since October 1947 in the value of trade in the two sections, 4 per cent. up for furniture and furnishings and 5½ per cent. down for hardware, etc., largely reflect these price changes. In the case of many hardware items, particularly those on which purchase tax bears heavily, supplies seem to have caught up with present demand.

Furniture and Hardware

The rise in the index for all non-food merchandise was 10 per cent. over the month; compared with a year earlier the rise was 11 per cent., items other than clothing showing small changes. For the nine months February-October 1948, compared with last year, trade in the Provinces has risen fairly similarly in the different areas and much more than in London, the increase in Central London being only 6 per cent. compared with an average of 16 per cent. for the whole country. In the London Postal Area the rise was under 10 per cent. against 19 per cent. for the rest of Great Britain.

Food sales rose a little compared with September but were lower than in the early summer. The rise over October last year was smaller than any previous increase during 1948.

Total Sales 5½ per cent. up

Total sales rose by 5½ per cent. over the month with increases in all areas and the total index number was a record except for last December. In Central London it went up sharply (21 per cent.), but increases for other areas were much smaller. Compared with a year earlier there was only a 3 per cent. rise in Central London with increases in most provincial

areas of about a tenth.

Sales during the summer months were kept up by coupon concessions and the rise in women's and children's wear between August and October was less than in 1947. The rise from October last year was also much smaller than comparable increases in recent months. All sub-categories rose over the year and there were in nearly all cases fairly even increases in the various areas, except in the case of stockings. This sub-category showed the biggest rise of all (21 per cent.), though there was a small decline in Central London. Cumulative sales of women's wear for February-October compared with last year rose more than those for the month of October and in all sub-categories the rises were smaller in the London Postal Area than in the rest of Great Britain. The high October sales reduced the value of stocks compared with a year earlier except those of stockings and dress materials; women's outerwear stocks fell in value by as much as 27 per cent., though prices had risen, the decline being a little greater than was shown at the end of September

Men's and boys' wear sales rose by 20 per cent. over the year, compared with the 40-50 per cent. increases of recent months; the rises were fairly even in the Provinces but there was no change in Central London. The rise for the nine months averaged a third, but was only one-quarter in the London area. The rise in value of stocks over the year was a little greater than in recent months. The increase in footwear stocks raised their value by nearly a half compared with October last year.

The number of coupons taken was 38 per cent. less than last year, compared with a decline of 29 per cent. in September and 27 per cent. in August.

Household Goods Rise

A rise of 13 per cent. in sales by furnishing departments compared with September only raised the index 4 per cent. above last year; increased prices probably more than accounted for this rise. Trade in the London areas has not been as good as in the Provinces, compared with last year there were falls in October and sales for the first nine months rose only by 4 per cent. in London, whereas elsewhere there was a 15 per cent. rise. Stocks were only 5 per cent. higher in value than a year earlier.

Hardware, electrical and radio departments reported a small rise over September (3 per cent.), but sales were 5½ per cent. lower than a year earlier. Again, London did not do as well as the Provinces; over the year the decline was greater and for the first nine months of this year there was a fall of 5 per cent. in the London Postal Area and a rise of a similar amount elsewhere. Stocks rose in value by 3 per cent. In this class of goods many prices have fallen and it is probable that the average has declined.

Miscellaneous Goods

Among the remaining categories, for which comparisons can only be made with a year earlier, the biggest increase was of 10 per cent. in chemists' goods. Sales in the jewellery and fancy goods departments rose only 8 per cent. and sports and cycles only by 5 per cent. Sales in the various areas showed uneven changes, but in Central London they were in all cases well below average. The contrast between London and the Provinces is shown clearly in the table comparing the figures for the first nine months.

Weekly Sales in London and Rest of Great Britain in 1948 as compared with 1947

Class of Merchandise	Nine months, February–October		
	London (Postal Area)	Rest of Great Britain	Unallocated Sales
Groceries and provisions ...	+15·9	+12·1	+11·1
Bakery	+23·3	+13·8	*
Wines, spirits, beer, etc. ...	+19·2	+14·3	+31·0
Fresh meat	—12·8	—6·0	*
Fish, poultry and game ...	+8·7	+5·1	*
Fresh milk	+18·0	+16·2	*
Fruit, vegetables and flowers ...	+6·6	+9·3	*
Sweets and chocolate	+0·7	+6·3	+3·5
Tobacco and tobacconists' goods	+17·4	+15·3	+21·5
Cafe and restaurant	+13·1	+16·4	+11·3
Total—Food and perishables§	+12·5	+11·6	+17·8
Women's and children's wear§...	+12·8	+18·3	+28·5
(i) Women's outerwear ...	+12·1	+15·0	+35·3
(ii) Women's underwear ...	+19·0	+22·2	+36·9
(iii) Women's stockings and socks	+9·9	+34·6	+28·8
(iv) Millinery, haberdashery, etc.	+15·1	+15·6	*
(v) Girls' and children's wear...	+16·7	+24·3	*
(vi) Dress materials	+0·8	+10·1	*
Men's and boys' wear	+23·5	+34·9	*
Footwear§	+19·9	+26·7	+31·5
(i) Goods	+17·8	+23·2	+31·7
(ii) Repairs	+24·2	+22·0	+20·7
Furniture and furnishings ...	+4·2	+14·8	*
Hardware, electrical and radio	—4·6	+5·0	+0·4
Musical instruments and music	—13·9	+5·2	*
Books and stationery	—1·5	—2·7	*
Jewellery, leather and miscellaneous fancy goods	+3·8	+20·0	*
Chemists' wares	—0·6	+3·2	+10·4
Sports and cycles	—1·7	+4·9	NIL
Total—Non-food merchandise (including other goods) ...	+9·7	+19·2	+17·7
Total sales	+11·2	+14·5	+17·8

* Sales not significant.

§ Including some goods for which separate particulars under the sub-headings are not available.

Little Rise in Food Sales

The rises over the year in food sales were smaller than has been usual in recent months for a number of categories and for fish, poultry, etc., and sweets and chocolate there were quite substantial declines, in both cases partly because of big falls in Central London. Except for fresh milk and meat the change for the month was smaller than for the first nine months. In the case of the latter the more favourable

(*Continued at the foot of page* 1112)

Index Numbers of Values of Sales per Week and of Apparel Stocks

(Average for 1942 = 100)

Month	Sales per week										Stocks (end of month)					
	Apparel		Household Goods		Non-food Merchandise		Food		Total		Women's Wear		Men's and Boys' Wear		Footwear	
	1947	1948	1947	1948	1947	1948	1947	1948	1947	1948	1947	1948	1947	1948	1947	1948
January	107	130	199	245	128	152	125	138	126	143	84	109	69	125	84	129
February	103	129	178	231	123	153	131	145	128	148	99	130	70	122	95	154
March	156	182	189	224	156	179	131	151	141	162	98	131	73	127	86	148
April	157	165	225	268	158	173	130	146	141	157	109	141	79	127	83	168
May	159	180	222	229	165	181	135	154	147	165	114	128	90	133	83	165
June	141	194	225	240	150	185	134	153	139	165	133	131	99	130	89	175
July	140	185	232	245	152	184	138	154	142	164	123	112	99	115	95	175
August	117	159	228	241	135	164	136	149	136	156	122	110	106	117	106	175
September	155	196	276	259	172	193	137	151	150	167	132	120	110	128	97	148
October	188	217	281	282	191	212	141	152	161	176	130	117	115	137	108	161
November	195		299		217		140		171		134		116		114	
December	188		290		235		149		180		116		103		117	
Yearly Average																
1946...	132		187		142		123		130		86		63		67	
1947...	150		237		165		135		147		116		94		96	

Changes in Value of Retail Trade

	Scotland	North-East	North-West	Midlands and South Wales	South of England	London-Central and West End	London Sub-urban	Great Britain‖	Great Britain‖	Great Britain
Percentage Changes compared with a year earlier										
	WEEKLY SALES IN OCTOBER								Cumulative weekly sales February-October	Stocks at cost at end October
Food and perishables :—										
Groceries and provisions ...	+ 6·8	+ 6·6	+ 4·2	+ 9·2	+13·0	+11·0	+12·7	+ 9·3	+12·8	*
Bakery	— 4·3	+16·2	— 1·6	+ 2·6	+ 8·5	+18·6	+12·0	+ 5·9	+15·3	*
Wines, spirits, beer, etc. ...	*	*	—18·1	*	+17·3	+14·7	+24·3	+16·9	+22·3	*
Fresh meat	+ 3·7	+ 6·3	+ 1·1	+11·6	+ 6·4	+ 6·9	— 0·2	+ 4·8	— 7·6	*
Fish, poultry and game ...	— 6·6	—10·8	— 3·1	— 7·6	— 9·1	—27·6	— 5·6	— 7·6	+ 6·4	*
Fresh milk	+13·4	+18·4	+22·8	+29·4	+17·4	*	+21·7	+21·7	+16·7	*
Fruit, vegetables and flowers ...	+ 9·8	+ 0·2	+ 1·0	+ 4·5	+ 2·0	—12·1	+ 1·9	+ 2·9	+ 8·5	*
Sweets and chocolate	— 1·0	—13·8	—19·1	—21·7	—13·9	—18·9	—11·0	— 8·4	+ 4·5	*
Tobacco and tobacconists' goods	+11·1	+ 2·8	+ 8·5	+ 2·8	+10·0	+11·2	+ 7·1	+ 5·7	+17·4	*
Cafe and restaurant	+11·9	+ 1·0	+ 7·3	+10·6	+11·6	— 1·4	+13·7	+ 6·2	+14·9	*
Total—Food and perishables§	+ 7·2	+ 6·5	+ 5·8	+10·2	+ 9·8	+ 2·2	+10·6	+ 8·3	+12·1	+20·2
Non-Food merchandise :—										
Women's and children's wear§	+11·4	+11·3	+12·5	+13·8	+13·5	+10·6	+10·5	+11·9	+17·3	— 9·7
(i) Women's outerwear ...	+ 8·7	+ 9·5	+14·1	+17·6	+12·1	+14·2	+20·4	+13·4	+15·6	—26·7
(ii) Women's underwear ...	+20·2	+ 5·5	+10·9	+ 6·9	+12·2	+10·9	+ 7·2	+ 7·9	+21·5	— 5·1
(iii) Women's stockings & socks	+21·4	+22·8	+20·8	+25·4	+28·2	— 3·4	+35·7	+20·8	+28·6	+25·4
(iv) Millinery, haberdashery, etc.	+10·3	+ 8·3	+17·7	+15·8	+14·7	+ 7·7	+14·6	+12·5	+15·7	—13·0
(v) Girls' and children's wear...	+ 9·2	+15·0	+12·4	+16·8	+15·0	+10·8	+20·5	+14·4	+22·5	— 8·3
(vi) Dress materials	+ 4·3	+21·1	+ 6·8	+ 3·9	+10·3	+ 3·7	+ 1·3	+ 6·5	+ 6·3	+21·3
Men's and boys' wear	+26·7	+18·5	+17·7	+26·7	+20·6	— 0·6	+15·9	+19·5	+32·7	+18·9
Footwear§	+20·5	+15·7	+17·7	+23·4	+23·8	+ 7·9	+22·3	+22·2	+27·7	+48·4
(i) Goods	+22·7	+19·3	+21·0	+25·9	+25·3	+ 8·1	+24·8	+24·0	+29·0	*
(ii) Repairs	+ 5·5	+23·3	+ 3·0	+12·9	+13·6	—12·5	+15·9	+ 9·9	+21·8	*
Furniture and furnishings ...	+ 8·7	+ 9·1	+ 9·4	+ 9·0	+ 4·5	— 4·3	— 3·9	+ 4·2	+11·4	+ 4·7
Hardware, electrical and radio	— 5·9	— 0·4	— 5·6	— 0·3	— 7·3	— 7·7	—10·2	— 5·5	+ 1·6	+ 2·9
Musical instruments and music	+ 9·4	+19·1	+29·1	+12·5	—15·0	—13·0	—28·3	— 3·5	— 1·3	+ 6·9
Books and stationery	+ 0·4	+ 2·8	— 7·9	— 0·2	— 5·6	— 5·6	+ 7·6	— 3·5	— 2·5	— 5·3
Jewellery, leather and miscellaneous fancy goods ...	+ 9·2	+26·8	+ 9·6	+16·5	+14·9	—21·4	+16·4	+ 7·7	+15·5	—11·7
Chemists' wares...	— 6·5	+ 3·8	—10·0	— 0·8	+ 2·3	—20·9	+ 6·2	+ 9·9	+ 8·6	— 6·3
Sports and cycles	— 9·4	+11·7	+ 4·0	+10·6	+ 6·1	— 1·4	+ 4·6	+ 5·0	+ 1·7	+10·2
Miscellaneous and unspecified...	+ 8·6	+ 9·8	+10·8	+ 2·8	+23·0	+14·1	+ 5·7	+11·0	+11·8	+15·8
ALL NON-FOOD GOODS ...	+12·8	+12·0	+10·9	+13·9	+12·9	+ 2·7	+ 7·7	+10·7	+15·8	[illegible]
ALL MERCHANDISE	+ 9·7	+ 8·7	+ 8·3	+11·6	+11·1	+ 2·6	+ 9·6	+ 9·4	+13·7	+ 3·4
Percentage changes in weekly sales for February-October 1948 compared with February-October 1947										
Food	+11·9	+11·7	+ 9·6	+12·3	+11·9	+12·1	+12·6		+12·1	
Non-Food	+20·0	+20·3	+17·0	+21·7	+18·5	+ 6·2	+15·0		+15·8	
All merchandise	+15·2	+14·9	+13·0	+15·5	+14·3	+ 7·5	+13·3		+13·7	
Percentage changes in value (at cost) of total stocks at end October 1948 compared with end October 1947										
All merchandise	+ 6·5	+ 3·2	+ 7·4	+10·7	+ 4·6	— 5·1	+29·8			+ 3·4
Index numbers of sales per week (average for 1942=100)										
Non-food merchandise										
Average, Oct. '47-Sept. '48 ...	174	184	167	177	200	236	195	184		
September 1948	186	180	166	177	209	231	201	193		
October 1948	197	205	189	203	220	294	229	212		
Of which										
Apparel¶										
Average, Oct. '47-Sept. '48	168	168	152	156	176	228	179	174		
September 1948	196	180	160	171	209	244	208	196		
October 1948	200	201	183	197	215	311	226	217		
Household goods**										
Average, Oct. '47-Sept. '48	210	255	239	271	282	262	263	254		
September 1948	211	254	249	284	280	235	255	259		
October 1948	231	281	263	310	291	299	283	282		
Food and perishables										
Average, Oct. '47-Sept. '48	144	145	142	138	145	185	155	148		
September 1948	150	153	144	143	153	177	158	151		
October 1948	149	149	144	144	149	183	161	152		
All merchandise										
Average, Oct. '47-Sept. '48	155	158	153	150	162	220	166	162		
September 1948	164	163	153	153	171	217	170	167		
October 1948	168	168	164	163	172	262	180	176		

* Not available. § Including some goods for which separate particulars under the sub-headings are not available.
‖ Including unallocated sales. ¶ Women's wear, men's wear and boys' footwear. ** Furnishing departments, hardware and electrical.

HOME NEWS SECTION

Abolition of Licensing of Footwear Repairers

FROM January 1, 1949, it will no longer be necessary for persons desiring to set up business as footwear repairers to hold a Board of Trade licence, and S.R. & O. 1941 No. 1060 will accordingly be revoked.

It will, in addition, no longer be necessary for a receiving depot to obtain a Board of Trade licence in order to receive footwear to be repaired at another place. These relaxations of control are given effect by the Footwear Repairs (Control) (Revocation) Order, 1948,* which was signed on December 7.

From January 1, 1949, "open" licences will be issued to leather merchants to acquire leather for sale to repairers. Repairers will, therefore, be able to obtain supplies freely within the limits of the leather available for the repair trade as a whole. These arrangements do not, however, apply to J.S. Licences (ironmongers and agents), which remain on a quantitative basis as hitherto. Since the raw materials for United Kingdom leather supplies come to a large extent from hard currency countries, it is clearly of the utmost importance that the strictest economy in the use of leather should continue to be exercised, and repairers should, therefore, continue to use substitutes (e.g., rubber soles) to the greatest possible extent.

The proportion of leather which J.S. Licence holders may acquire in Period I, 1949, is 66⅔ per cent. of the basic commitment; that is, the same as in Period IV, 1948.

End of Price Control for Repairs

As a consequence of the removal of the licensing controls on repairers and of the abolition of rationing of new boots and shoes, it is no longer necessary to control charges for repairs and the Footwear Repair (Maximum Charges) Order, 1948, will be revoked on January 1, 1949.

The control of charges for repairs to rubber footwear under the Rubber Footwear Repairs (Maximum Charges) Order, 1945, will, however, remain for the time being.

* S.I. 1948 No. 2651, price 1d., by post 2d., obtainable through any bookseller or newsagent, or direct from H.M. Stationery Office, Kingsway, London, W.C.2, and branches.

Retail Sales in October—(*Continued*)

figure is because of the effect on sales comparisons of the higher meat ration up to August 1947.

Stocks of food were very substantially higher in value. The increase is not quite as big as was given in July but otherwise it is the biggest since March last.

Supplementary Index Numbers of Sales per Week

(Average for 1942=100)

Category	October
Women's wear	224
Men's and boys' wear	221
Footwear	188
Furniture and furnishings	289
Hardware	265

Notes

Definitions of the various categories were given on page 609 of the *Board of Trade Journal* for April 19, 1947. In all cases, the figures in this article are based on value and they are affected by rising prices and the incidence of purchase tax.

Sales figures are based on a larger and more representative panel than stocks, since many firms are unable to give monthly the value of their stocks.

The value of sales of food and perishables amounted in October to 53 per cent. of total sales.

Clothing coupons taken by shops reporting this information were 38 per cent. lower than in October 1947, but this does not represent the change in general public spending since footwear, now free of coupons, is better represented on the panel than other apparel.

More Manufacture and Supply Controls Revoked

THE Board of Trade have now made an Order* revoking the following Control of Manufacture and Supply Orders, with effect from December 13, 1948.

The Fountain Pens (Control of Manufacture and Supply) Order, 1942 (S.R. & O. 1942 No. 1455).

This Order prohibited the manufacture and supply of fountain pens and certain gold fountain pen nibs and parts except under licence.

The Hollow-ware and Kitchen Hardware (Control of Manufacture and Supply) Order, 1947 (S.R. & O. 1947 No. 112).

This Order restricted the manufacture and supply of many types of hollow-ware and kitchen hardware, and made provision for the marking of enamelled and aluminium hollow-ware for price control purposes. It should be noted that this revocation has no application to price control, which still remains in operation, and a further announcement will be made in due course as to any adjustment to Price Control Orders or Directions rendered necessary by the revocation of the manufacture and supply control.

The attention of manufacturers and wholesalers of aluminium hollow-ware is drawn to the fact that it is considered that the absence of the H. or C. marks will not render the goods dissimilar for the purposes of the Miscellaneous Goods (Maximum Prices) (Amendment) Order, 1948, S.I. 1948 No. 776, as amended.

The Sports Gear (Control of Manufacture and Supply) Order, 1947 (S.R. & O. 1947 No. 238).

The Sports Gear (Control of Manufacture and Supply) (Amendment) Order, 1947 (S.R. & O. 1947 No. 1435).

These Orders prohibited the manufacture and supply of many types of sports goods except under licence.

The Board of Trade wish to make it clear that the lifting of licensing control in the above cases will not have the effect of making additional raw materials available for manufacture for the home market. The lifting of licensing control also in no way alters the need for manufacturers to submit, as before, K.S. returns to the Board of Trade.

* The Manufacture and Supply (Various Controls) (Revocation) Order, 1948; S.I. 1948 No. 2636, price 1d., by post 2d., obtainable from H.M. Stationery Office, Kingsway, London, W.C.2 and branches, or through any bookseller or newsagent.

War-Time Control of Machine Tools Order Revoked

A new Order revoking the Control of Machine Tools (Electrical Equipment) (No. 1) Order 1941, has been made by the Minister of Supply.

The 1941 Order was made to prohibit Electricity Supply Undertakings from exercising powers which might have been used to the detriment of industry.

Under their own regulations, undertakings could have refused to supply premises using 3-phase squirrel cage motors, not exceeding 30 b.h.p., or 3-phase motors not exceeding 5 b.h.p., if arranged for direct to line starting.

The new Order is the Control of Machine Tools (Electrical Equipment) (No. 4) (Revocation) Order 1948. (S.I. 1948, No. 2568), and the revocation became effective on November 25.

To enable this revocation to be made without detriment to industry, a code of A.C. motor starting practice, agreed by all interests concerned including Supply Undertakings (now absorbed by the B.E.A.), has been prepared with the co-operation of the Ministry of Supply.

This is published by the British Electrical and Allied Manufacturers' Association under the title of "Alternating current motors on public supply mains—starting conditions."

Cotton Yarn Production

For the week ending November 20, production of cotton and cotton waste yarns was 18·35 million lb., compared with 18·37 million lb. for the previous week and the end-year weekly target of 20 million lb.

For the same week, production of spun rayon and mixture yarns was 1·17 million lb.

Trade of Wholesale Textile Houses in October

Seasonal Rise in Sales and Further Fall in Stocks

THE seasonal increase in sales by the wholesale textile houses which has been accompanied by a decline in the value of stocks continued in October. The changes in the total figures were in both cases of much the same order as the average movements before the war and the indices in the various groups all showed rather similar proportionate rises in sales and falls in stocks. It is not surprising that the increase in turnover this year should have been much less than between September and October last year, as the amount of business was then kept down by the need to wait until October for new coupons; but the rise now recorded is smaller than in other recent years when coupons were available in September. The increase in sales (58 per cent.) between the low July level and October was much greater than over this period in the last two years and more comparable with, though not equal to, the pre-war movement. The decline in total stocks from the July peak was also greater than in recent years and compares with a fairly steady stock situation common in pre-war years. In volume the fall was still greater than the figures indicate as prices have been rising steadily.

Compared with a year earlier sales last October were 10 per cent. higher and stocks were up by 16 per cent.; at the end of September stocks had been 22 per cent. higher in value than a year earlier.

Sales of both women's and children's and men's and boys' wear reached new peaks, well above any figures recorded last year. Compared with a year earlier the value in the former group was up by 8 per cent., only haberdashery showing a fall. Stockings and woven underwear again showed big increases, but to a considerable extent the rise would be due to higher prices of cotton goods while the other large rise, 21 per cent. for knitted outerwear, could also very largely be accounted for by price changes. The value of men's and boys' wear sold was up by one-fifth. Stocks in nearly all the categories showed rather smaller

(*Continued at foot of next page*)

Percentages of Corresponding Figures for 1947

Class of Merchandise	Sales†		Stocks at end of Oct.
	Oct.	January to Oct.	
Household textiles	113·6	108·4	128·9
Dress materials	97·1	103·9	141·0
Women's wear	107·8	104·6	103·0
Of which :—			
Coats, costumes, raincoats, etc.	109·4	88·3	68·4
Knitted outerwear, etc. ...	120·9	118·4	118·6
Millinery and artificial flowers	105·3	107·9	65·0
Ladies' hose	133·1	136·1	185·2
Woven underwear	134·2	124·1	115·7
Other underwear (incl. sanitary goods)	113·7	116·1	105·5
Girls' and children's wear ...	100·0	100·9	114·8
Haberdashery, trimmings, buttons, etc.	85·4	85·8	105·6
Men's and boys' wear	118·6	113·5	140·3
Of which :—			
Ready-made clothing ...	106·2	106·3	133·8
Gloves	126·8	118·3	114·1
Boots and shoes*	115·1	124·3	110·3
Furnishings	112·9	127·7	103·7
Fancy departments	77·0	79·9	113·0
Sports and travel*	106·3	86·7	88·5
Miscellaneous	79·0	93·1	108·2
Total (including some items not allocated to classes)	109·9	108·0	115·6

† Including some goods for export which form only a small part of the total.

* Reporting houses do relatively little business in these categories and the figures may not be representative of the trade of the country taken as a whole.

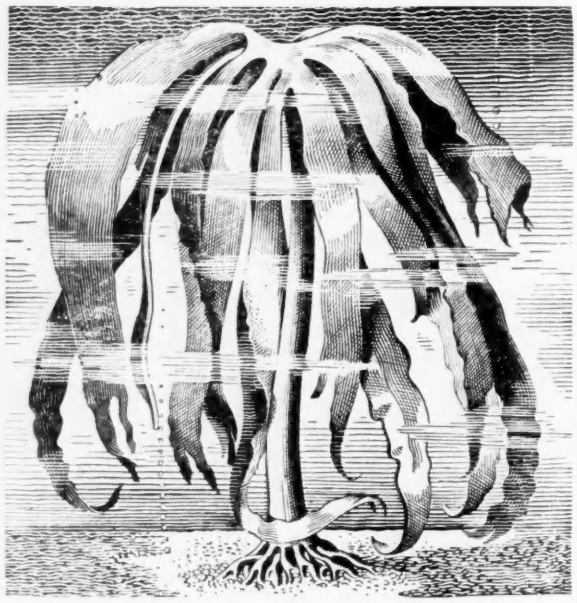
Index Numbers of Sales and Stocks*

(Base: Average of 1942 = 100)

	Total Home Trade					Women's and Children's Wear				Men's and Boys' Wear				Piece-goods (Dress Materials)			
	Pre-war seasonal movement†	1945	1946	1947	1948	1945	1946	1947	1948	1945	1946	1947	1948	1945	1946	1947	1948
SALES																	
January ...	55	88	98	123	123	90	93	107	106	68	81	128	133	116	137	152	143
February	80	131	136	157	190	136	132	146	168	135	141	193	214	116	133	139	158
March ...	119	125	120	153	176	132	117	147	165	122	113	162	187	105	123	134	149
April ...	109	114	133	169	172	118	137	169	157	106	128	171	186	97	120	127	155
May ...	106	98	147	175	153	102	154	174	136	91	135	181	181	79	127	136	144
June ...	90	92	108	150	163	95	109	139	148	87	102	153	178	78	106	156	147
July ...	67	92	123	148	144	92	117	125	126	82	131	164	174	86	123	154	140
August ...	71	92	138	149	163	93	137	133	146	93	157	172	190	75	121	134	139
September	137	119	163	181	223	124	161	162	199	117	180	188	261	80	126	166	184
October ...	138	130	174	207	227	132	173	187	202	126	190	226	268	86	132	191	185
November	122	112	151	179		109	144	158		112	163	187		85	115	155	
December	106	80	112	133		76	104	121		70	112	154		76	93	105	
Year ...	100	106	134	160		108	132	147		101	136	173		90	121	146	
STOCKS (at end of month)																	
January ...	95	90	94	122	176	96	104	132	183	103	93	114	172	71	74	83	142
February	107	79	93	113	185	82	107	129	199	89	85	89	164	68	65	78	146
March ...	106	72	95	107	188	74	111	121	198	82	87	90	174	54	65	75	161
April ...	103	68	95	108	191	69	107	116	195	78	86	91	172	52	61	76	174
May ...	99	67	90	109	189	67	99	115	192	79	84	94	181	48	64	81	172
June ...	94	76	97	122	192	78	106	127	185	84	92	111	192	55	69	103	201
July ...	101	82	106	139	195	88	119	148	188	90	99	122	198	55	68	106	184
August ...	111	78	100	139	184	84	109	148	176	82	88	111	180	56	72	120	198
September	107	72	92	141	172	77	99	151	163	73	75	108	159	55	67	120	183
October ...	101	70	92	141	163	74	99	151	156	68	72	109	153	61	68	118	167
November	95	75	94	142		81	100	150		71	79	120		67	74	119	
December	81	86	109	156		92	115	162		87	102	148		74	87	132	
Year ...	100	76	96	128		80	106	138		82	87	109		60	69	101	

* Purchase tax has been omitted in computing the value of both sales and stocks, and no adjustment has been made for changes in prices. The figures, with the exception of home trade sales, include some goods for export, which form only a small part of the total.

† Based on 1935 to 1938.



LAMINARIA

Laminaria cloustoni is a seaweed found on the Scottish coasts. From it are produced Alginates used to form gels and viscous solutions of value in many industrial processes, pharmaceuticals and foodstuffs.

ALBRIGHT & WILSON LTD

CHEMICALS

ALGINATES

TBW15

Geared for Good business

The modern wholesaler has a highly geared, sweetly-tuned organisation which carries the products of the factory to thousands of retail outlets with equity, economy and efficiency. For the manufacturer this means guaranteed continuity of production through stock being regularly ordered in advance of season. For the retailer it means ready supplies of "the pick of the market" in the quantity and price range his trade demands.

Issued in the interests of Economic Textile Distribution

The Wholesale Textile Association · 75 Cannon Street · London · E.C.4

Liability for Purchase Tax

THE following lists, which embody decisions reached by the Commissioners of Customs and Excise after consultation with trade interests concerned, are published for the purpose of removing doubts as to the liability, under Group 20 of the Purchase Tax Schedule, of certain parts and accessories for model aircraft, railways and ships.

Chargeable

Propellers of all kinds. Wheels of any material, whether with or without tyres or axles.

Fuselages. Wings. Power units of all kinds, e.g., petrol, diesel, jet and carbon di-oxide. Engine timers. Fuel tanks. Propeller savers. Spinners. Control-line handles.

Strip rail. Made-up pieces of points, etc. Made-up track, points and crossings. Buffers and buffer stops. Complete lever frames. Locomotive power-mechanisms of all kinds, whether with or without wheels, and kits of finished parts for making such mechanisms. Locomotive boilers. Locomotive and rolling-stock bodies, whether painted or not. Bogies. Signal boxes and other buildings. Bridges. Track accessories, e.g., fences, telegraph poles. Transfers. Brick papers.

Ships' hulls, engines, boilers and burners. Sails. Rudders. Ships' fittings, e.g., anchors, capstans, armaments.

Balsa wood knives and spare blades (taxable under Group 13).

Not chargeable

Rough castings requiring considerable processing before they become parts ready for assembly.

Propeller shafts.

Cut-out valves. Clamps. Engine mounts. Thrust races. Control and tail horns. Wheel collets. Revolution counters. Time charts.

Sleepers, chairs, fishplates and pins for the construction of track in all gauges. Track gauges and punches.

Ships' rigging cord.

Parts of parts, *when sold separately*, e.g.:

- Boiler fittings and connections.
- Crankshafts. Connecting rods. Sparking plugs and plug adaptors. Carburetter bodies.
- Parts of locomotive power-mechanisms, lever frames (levers, rods, couplings to points), signals (unpainted) and buffers. Tyres for wheels of locomotives and rolling stock.
- Electrical equipment, e.g.:
  - Accumulators (if not chargeable under Group 18 as being suitable for use with domestic or portable wireless receiving sets). Transformers. Rectifiers. Resistances. Condensers. Controllers. Points-motors. Circuit-breakers. Coils. Leads.
- General-purpose articles, e.g.:
  - Bolts. Nuts. Screws. Washers. Bushes. Gear wheels. Oil cans. Atom sprays.
  - Finishing materials, e.g.:
  - Sandpaper. Paint. Thinners. Dope. Cement.
- Raw materials, e.g.:
  - Unshaped wood. Dowels. Metal sheet, tubing, rod and wire. Rubber. Sheet celluloid.
- Fuel. Lubricants.
- Blue prints and similar drawings.

Notice No. 78 (September 1948 issue) at page 42, should be noted accordingly.

Children's Non-Utility Chairs and Tables

The Commissioners of Customs and Excise have reviewed the question of the liability to Purchase Tax of children's non-Utility chairs and tables and have decided that these articles, unless possessing special features which clearly identify them as for non-domestic use (e.g., in the case of chairs, that they are of the "nesting" type), must be regarded as chargeable with tax at the rate of 33⅓ per cent. under Group 11.

Notice No. 78 (September 1948 issue), at pages 25, 26 and 27, should be noted accordingly.

Trade of Wholesale Textile Houses

—(*Continued*)

increases over those a year earlier than were reported at the end of September. The biggest rise was in ladies' hose, but men's and boys' wear and dress materials were also well up.

From January to September sales were 8 per cent. higher than over the same period last year. The most important difference from the movements for the month of October was in women's coats, etc., sales of which were 12 per cent. lower for the ten months whereas they rose by 9 per cent. in October.

Men's and Boys' Shirts, Underwear and Nightwear

CONTINUING the policy of abolishing the cost-plus method of price control wherever possible, the Board of Trade have now made an Order* covering manufacturers' prices of men's and boys' shirts, underwear and nightwear. In this Order the manufacturers' maximum prices are maximum cash prices only instead of "cost-plus" with over-riding maximum prices as heretofore.

The new prices for garments made from unsubsidized cotton cloths are higher than the previous over-riding maximum prices. This is due mainly to the substantial rise in the price of raw cotton that took place earlier in the year. The price of raw cotton has since fallen, and the maximum prices for garments will be reviewed when cloth made of the cheaper cotton is generally available. This will, however, take some time, as is evidenced by the fact that the manufacturers' maximum prices for shirts are only now being increased to take account of the rise in the price of raw cotton dating from February of this year.

Woven rayon cloths are for the first time specified for shirts (collar-attached) and a number of new cotton cloths (including those containing Egyptian warps) have been added for various garments.

* S.I. 1948 No. 2637, The Utility Apparel (Men's and Boys' Underwear and Nightwear) (Manufacture and Supply) (Consolidation) Order, 1948, which comes into force on December 15, 1948. Copies are obtainable, price 9d., by post 11d., from H.M. Stationery Office, Kingsway, London, W.C.2, and branches, or from any bookseller or newsagent.

November Pig Iron and Steel Production

The British Iron and Steel Federation announces that steel production in November was at the new record annual rate of 15,756,000 tons compared with a rate of 15,455,000 tons in October and 14,174,000 tons in November 1947.

Pig iron production was at an annual rate of 9,636,000 tons in November compared with 9,525,000 tons in October and 8,627,000 tons a year ago.

PIG IRON
(tons)

	1947		1948	
	Weekly Average	Annual Rate	Weekly Average	Annual Rate
First 9 months ...	140,900	7,326,000	177,500	9,230,000
October	160,600	8,352,000	183,200	9,525,000
November	165,900	8,627,000	185,300	9,636,000

STEEL INGOTS AND CASTINGS
(tons)

	1947		1948	
	Weekly Average	Annual Rate	Weekly Average	Annual Rate
First 9 months ...	231,800	12,055,000	283,700	14,752,000
October	275,300	14,316,000	297,200	15,455,000
November	272,600	14,174,000	303,000	15,756,000

Exhibition of Visual Aids to Design in Industry

A daily showing of English and foreign films and film strips will form part of a comprehensive exhibition of visual aids on industrial design to be held from January 3-29, 1949, at the Murray House Exhibition Hall, Vandon Passage, Petty France, London S.W.1, (nearest station, St. James's Park Underground).

Since the formation of the Council of Industrial Design four years ago, the Information Division has been developing and extending its stock of material of all kinds designed to inform the public in the principles of good design, and to assist teachers and others interested in the subject.

Visual aids include films, film strips with recorded commentaries on gramophone records and with lecture notes, wall cards, books, loose and mounted sets of photographs, illustrated design folios, portable box exhibitions. The Council's new transportable exhibition stands which can be dressed to suit various purposes, will be on show for the first time. Two or three of them make an effective small exhibition, and they can be borrowed free of charge, except for return transport charges. The other material can be bought, hired or borrowed.

Changes in Price Control of Furniture

THE Board of Trade, in consultation with the Central Price Regulation Committee, have made three new Orders which substantially alter the current regulations relating to furniture prices and records. The new Orders, which come into operation on December 20, are :—

Furniture (Maximum Prices and Charges) Order, 1948

This Order will replace the Furniture (Maximum Prices and Charges) Order, 1947, as amended. The principal changes effected by the new Order are as follows :—

New Furniture

Utility

Related Schedule 2D (which relates to furniture made in or imported into Great Britain) and 3C (which relates to furniture made in Northern Ireland) are substituted for Related Schedule 2C and 3B respectively and their Supplements. Part I of Schedule 2D reproduces the current retail maximum prices for articles imported through the Furniture (Emergency) Import Association in a finished condition. The maximum price of any knocked down furniture imported through that Association and remaining in retailers' hands will be the price paid by the first purchaser plus 33⅓ per cent. The maximum and overriding prices for all other Utility furniture are shown in Part II of the Related Schedule ; these are the prices which were published on November 27. They include cash maximum prices for furniture imported on private account (other than articles for which maximum prices have already been fixed by individual Directions and Price Control Marks). Related Schedule 3C (Northern Ireland) is a consolidation of Related Schedule 3B and its Supplements with some new models added. The "composite businesses" provisions now apply to Utility furniture.

Non-Utility

There will no longer be any cash maximum or overriding maximum prices for new non-Utility furniture and accordingly no Related Schedule in either the No. 1 or No. 4 series has been issued under the new Order. The manufacturer's maximum price will now therefore be in every case his total costs of production and sale (as defined in the Order) plus 6 per cent. and the distributor's maximum price will now in every case be the price paid by the first purchaser plus 50 per cent.

Second-Hand Furniture

Utility

No change.

Non-Utility

Since there will now be no Scheduled prices for any non-Utility furniture, the overriding maximum price for all second-hand non-Utility will be the first-hand price. The margin provisions are unaltered.

The Furniture (Records and Miscellaneous Provisions) Order, 1948

This Order, which will replace the Furniture (Records and Miscellaneous Provisions) Order, 1947, makes the following changes in the existing controls :—

Stock records need not be kept in respect of new furniture but they must still be kept for second-hand furniture ;

There will no longer be any restrictions on letting out furniture on hire ;

The former provision restricting the maximum price of a suite containing some scheduled and some unscheduled furniture to the aggregate maximum price of the unscheduled articles has been dropped ;

On a sale of imported Utility furniture between distributors, the seller must furnish to the buyer a statement in writing that the furniture is imported.

Sales by Auction and Tender (Control) (Amendment) Order, 1948

This Order will amend the Sales by Auction and Tender (Control) Order, 1947, by removing the provisions relating to maximum prices for furniture at auction sales.

Copies of the Orders (S.I. Nos. 2624, 2625 and 2626) and the Related Schedules 2D and 3C will be obtainable, price 3d., 2d., 1d., 3d. and 6d. respectively, plus 1d. each by post, on December 14, through any bookseller or newsagent or direct from H.M. Stationery Office, Kingsway, London, W.C.2, and branches.

Trade of Independent Retailers

Seasonal Rises in Turnover in October

THE value of the turnover reported for October by the panels of independent retailers was higher compared with the previous month for all classes of shops except those dealing in toys, sports goods and leather goods, for which there was no change. The index numbers of sales by drapers and footwear retailers reached new records and all apparel shops showed higher sales than a year earlier, as did furniture dealers, booksellers and motor dealers.

The table on the next page shows index numbers for all months for which comprehensive figures are available and the one below gives changes in sales in October and February-October 1948, compared with the corresponding periods of 1947. In the adjoining column percentage changes in sales during October 1948 compared with a year earlier are given for those districts where the numbers of retailers contributing are sufficient to allow these comparisons.

Percentage Change in Sales Compared with a Year Earlier

Trade	October 1948	February–October 1948
Drapers*	+15	+18
Men's Wear Shops :—		
Total	+12	+22
Outfitters	+ 8	+23
Bespoke Tailors†	+16	+21
Boot and Shoe Retailers	+36	+28
Furniture Dealers	+ 8	+13
Hardware, Electrical and Radio Shops :—		
Total	— 2	+ 2
Radio and Electrical Shops	Nil	+ 5
Booksellers, Stationers and Newsagents ...	+ 8	+ 9
Jewellers, etc.	— 3	+ 1
Chemists	— 1	+ 2
Retailers of Toys, Sports Goods and Leather Goods	— 2	+ 5
Motor and Cycle Dealers, Garages, etc. ...	+12	+ 2

* This group includes women's clothing shops of all kinds.

† This group includes all shops which do a substantial trade in made-to-measure garments.

Rises in Apparel and Drapery Sales

Though sales by retail drapers rose 7 per cent. higher than in September and reached a new high level, the increase was not as great as between September and October in the previous year, when sales in the latter month were raised by the new coupons. The movement compared with March/April was, however, greater than over the corresponding period last year. Sales for men's wear shops rose by only 3 per cent. Sales by boot and shoe retailers showed a very sharp rise of 13 per cent., the index number being two points higher than the previous peak recorded in May this year.

Compared with last year the index numbers for drapers and men's wear were increased by 15 and 12 per cent. respectively. The men's departments of the large shops again showed a larger increase (20 per cent.) than the independent men's wear retailers, but the rise for the independent drapers was rather more favourable than for the corresponding departments of the large scale retailers, where sales rose by 12 per cent. Sales by independent footwear dealers rose 36 per cent., much more than in the footwear departments of the large shops.

PERCENTAGE CHANGES IN SALES COMPARED WITH A YEAR EARLIER

Trade	October 1948		February–October 1948	
	Independent shops	Large retailers	Independent shops	Large retailers
Drapers	+15	+12	+18	+17
Men's Wear ...	+12	+20	+22	+33
Boot and Shoe ...	+36	+22	+28	+28

Taking the nine months period February-October, sales by drapers were 18 per cent. higher than in the corresponding period last year, a slightly greater rise than that given by the drapery departments of large shops. Both independent footwear dealers and the corresponding departments of the large-scale retailers showed an increase of 28 per cent. Sales by independent men's wear shops increased by 22 per cent., against an increase of 33 per cent. for the departments of the large shops.

Both independent drapers and men's wear shops reported a decrease of about 18 per cent. in the number of coupons taken compared with a year earlier, the decrease for bespoke tailors separately being nearly 20 per cent. Coupon takings compared with the previous month showed a slight decrease.

Recovery in Hardware Sales

Sales by independent hardware, electrical and radio shops continued the recovery shown last month, rising by 13 per cent. to the highest figure recorded this year, though a little below that for October 1947. The corresponding departments of the large-scale retailers showed a decline of 6 per cent. over the year. For the nine months February-October, sales in both types of shop showed an increase of only 2 per cent. over February-October 1947.

Movements in Sales by Areas

(Percentage changes: Values in October 1948 compared with October 1947.)

Trade	Scotland	North-East	North-West	Midlands and South Wales	South of England
Drapers	+21	+17	+ 9	+15	+15
Men's Wear ...	...	+11	+10	+23	+ 9
Boot and Shoe ...	...	+34	+41	+35	+37
Furniture	...	+ 6	+ 7	+10	+ 8
Hardware, etc. ...	+ 6	+ 5	+ 7	— 5	— 9
Booksellers, etc. ...	...	...	...	...	+ 3
Jewellers	...	...	...	...	+ 3
Chemists	...	...	...	— 6	+ 1
Toys, Sports Goods, etc.	...	...	...	...	— 1
Motor Dealers, etc.	...	...	...	...	+ 2

Note.—No trade had a large enough sample for London.

Sales by the specialist electrical and radio dealers included in the panel made an even more striking recovery, increasing by 25 per cent. to a value equal to that for October last year, and 16 per cent. above last year's average.

The returns from independent furniture dealers showed that their sales in October were 7½ per cent. greater than in the same month of the previous year and only a little below the peak reached last November. This corresponds to an increase of 4 per cent. noted for the furnishings and furniture departments of the large-scale retailers. Taking the nine months February-October together, the percentage increases in sales over last year were 13 per cent. for the independents and 11 per cent. for the departments of the large shops.

Other Trades

Sales by independent chemists and retailers of toys, sports and leather goods were almost the same as those recorded for September, and very slightly below those for October last year. Returns from independent jewellers, etc., showed an increase of 9 per cent. in turnover compared with September, but the value was 2½ per cent. less than that for a year earlier. The departments of the large stores covering the same field all showed an increase in sales as compared with October 1947—10 per cent. for chemists' wares, 8 per cent. for jewellery, leather and miscellaneous fancy goods, and 5 per cent. for sports goods, toys and cycles.

Independent booksellers, newsagents and stationers showed an increase of 8 per cent. for sales in October compared with a year earlier; in the corresponding departments of the large shops there was a decline of 4 per cent.

The panel of independent motor and cycle dealers, garages and filling stations reported sales 12 per cent. higher than in the previous year, the index number reaching its highest level since June 1947. No comparable figures are available for large-scale retailers.

(*Note.*—The method of collecting and compiling these statistics was described in the *Board of Trade Journal* for May 24, 1947, page 847.)

(*Continued on opposite page*)

Trade of Independent Retailers—(*Continued*)

Index Numbers of Value of Sales Per Week

(Average Weekly Sales in 1947=100)

Month	Drapers*			Men's Wear Shops									Boot and Shoe Retailers		
				Total			Outfitters			Bespoke Tailors†					
	1946	1947	1948	1946	1947	1948	1946	1947	1948	1946	1947	1948	1946	1947	1948
January ...		68	84		66	83		66	81		67	85		66	87
February ...	66	72	84	66	73	87	62	70	84	71	76	91	63	66	87
March ...	79	105	112	72	106	121	70	104	123	75	108	119	72	99	118
April ...	102	106	111	93	107	112	91	107	112	94	107	113	91	105	113
May ...	95	111	117	82	103	124	80	105	125	85	101	123	86	108	147
June ...	80	94	120	79	95	123	78	95	125	80	96	120	82	105	135
July ...	78	90	120	83	98	134	82	98	137	84	98	131	87	105	137
August ...	92	83	111	95	83	115	98	81	114	91	84	115	99	95	133
September	99	105	127	95	99	121	91	95	119	100	105	123	99	107	133
October ...	100	118	136	92	112	125	90	113	122	94	110	128	89	110	149
November...	97	120		95	121		94	121		97	119		91	120	
December	120	127		129	139		131	146		126	129		99	114	

* This group includes women's clothing shops of all kinds.

† This group includes all shops which do a substantial trade in made-to-measure garments.

Month	Furniture Dealers			Hardware, Electrical and Radio Shops						Booksellers, Stationers and Newsagents		
				Total			Radio and Electrical Shops					
	1946	1947	1948	1946	1947	1948	1946	1947	1948	1946	1947	1948
January		82	107		82	94		85	103		83	97
February	76	79	108	74	82	103	65	90	118	76	79	96
March	81	93	102	78	88	99	73	91	104	76	84	96
April	74	94	114	80	95	107	73	99	116	78	82	97
May	83	100	108	84	97	103	76	94	101	78	85	91
June	76	98	112	78	96	89	68	90	90	79	89	89
July	78	93	111	82	96	97	74	85	87	83	93	100
August	80	92	101	83	95	90	74	86	82	83	90	95
September	89	111	105	89	114	96	84	111	92	86	98	97
October	87	115	124	95	111	109	96	116	116	93	103	111
November	98	128		98	123		97	134		117	129	
December	94	115		107	120		107	119		171	184	

Month	Jewellers, etc.			Chemists			Retailers of Toys, Sports Goods and Leather Goods			Motor and Cycle Dealers, Garages, etc.		
	1946	1947	1948	1946	1947	1948	1946	1947	1948	1946	1947	1948
January		78	85		95	100		57	71		89	94
February	68	61	81	86	96	100	57	56	67	56	66	86
March	60	78	85	89	95	96	67	69	82	69	90	97
April	72	84	93	85	94	99	74	86	92	72	110	108
May	81	86	89	85	92	99	79	92	96	80	113	102
June	83	92	85	88	95	93	83	94	90	78	124	109
July	84	100	94	91	100	104	95	104	115	85	111	99
August	78	103	91	86	100	97	92	103	105	81	104	96
September	85	108	88	88	99	98	91	108	101	89	98	108
October	88	98	96	90	100	99	90	103	101	101	100	112
November	88	139		97	106		117	135		106	94	
December	156	173		118	128		184	192		95	100	

Relaxation of Shipping Freight and Licensing Control

The Minister of Transport and the General Council of British Shipping have completed their review of the existing arrangements for the administration of British shipping and have agreed that further substantial modifications of the existing system of licensing and freight rate control can now be effected.

In furtherance of his policy of facilitating the return to the normal processes of shipping business, the Minister has arranged for the shipping requirements of all Government Departments to be met in future solely through the ordinary commercial channels. The Shipping Advisory and Allocation Committee, established by the General Council last year to advise the Minister regarding the availability of shipping to cover Government deep-sea dry cargo requirements, will, therefore, be disbanded.

The Minister retains his powers under the Control of Trade by Sea (No. 2) Order, 1939, under which no British ship may proceed to sea without a licence, but is replacing the existing system of restricted licences by the issue to the owners of dry cargo and passenger ships of General Trading Licences covering employment in the deep sea, short sea and coasting trades. Similar General Trading Licences will be issued to the owners of tankers so far as cargoes approved by the appropriate Government Departments are concerned.

As the chartering of tonnage and the booking of shipping space will in future be governed solely by normal commercial factors, the Minister is withdrawing his remaining control of the freight rates and conditions in the deep sea and short sea dry cargo and tanker trades. Control of the rates and conditions for Government and Government-sponsored cargoes in the United Kingdom coasting trade will be retained for the present.

The Minister's freight rate control ceased at 9 a.m. on Wednesday, December 1, 1948, from which date the revised arrangements came into operation. The arrangements will continue for a period of six months unless varied or cancelled by agreement between the Minister and the General Council.

Wholesale Price Index Numbers

Wool Prices Advance in November

WHOLESALE prices in November recorded a rise of 0·3 per cent.—the first upward movement in the Board of Trade index since June, although the index at 220·5 is still well below the level of that month and scarcely higher than it was in May. The recent falls have been due to declines in cotton and wool prices during a period of seasonal depression in the food index, but last month wool prices rose unexpectedly and there was a definite check to the decline in the cotton group. Dearer Italian raw silk and a sharp fall in rubber were the only other important price changes among industrial materials and manufactures, the index for which advanced by 0·3 per cent. The food and tobacco index, which rose in November by 0·4 per cent., was affected mainly by substantially higher prices for tomatoes.

Compared with 1938, the index for all articles has risen by 117 per cent., industrial materials and manufactures by 136 per cent. and food and tobacco by 86 per cent.

The regrouped data, in which the prices of industrial materials and manufactures (excluding fuel) are subdivided into three separate categories, showed increases of 0·5 per cent. for basic materials, 0·3 per cent. for intermediate products and 0·2 per cent. for manufactured articles.

Food and Tobacco

Cereal prices showed little change during November, the only significant price movement being an increase of about 1½ per cent. in the average price of English malting barley (weight of 3).

In the other food group, which rose by 0·8 per cent. compared with October, tomatoes showed the largest movement; shortage of supplies raised market prices of good qualities very high in the middle of the month and though there was a subsequent drop due to increased imports, the average price was about 20 per cent. higher than in October. Apples also were dearer, by about 9 per cent., following the increase on November 1 in maximum controlled prices, and potatoes (weight of 3) rose in price during the month by about 3 per cent. Prices of onions, which have been falling steadily since they were decontrolled on October 6, showed a further decline of 13 per cent. There were wide contrary movements in the prices of these commodities between November 1947 and November 1948, during which time some price controls were relaxed. Tomatoes, which were free from control in both periods, rose by 30 per cent. in the case of imported qualities but there was a fall of 21 per cent. in the price of homegrown. The controlled prices of eating apples this year were about 30 per cent. lower than those in a free market in November 1947, though prices of cookers showed little change; onions, on the other hand, were about 33 per cent. cheaper than a year ago when prices were controlled.

Industrial Materials and Manufactures

Wool prices declined steadily from June to October but in November the group index rose by 3·5 per cent. There was a sharp advance of 14 per cent. in the average price of raw wool, and merino and crossbred tops rose in price by 6½ and 5½ per cent., respectively. The corresponding increases in yarn prices varied from slightly over 3 per cent. for hosiery to 1½ per cent. for worsted weaving, while the increase on November 1 in manufacturers' maximum selling prices of utility wool cloths raised the average price of the various apparel cloths included in the index by about 2 per cent.

The cotton group, which fell by 11½ per cent. between June and October, rose a little in November. Though the price of American middling cotton was unchanged during the month, the carry-over of the increase of 0·5d. per lb. on October 25 raised the monthly average price by 2 per cent. The price of Egyptian Giza 7 also remained stable in November, but the monthly average price fell by about 1 per cent. as a result of the reduction of 0·5d. per lb. on October 25. Prices of American type yarns went up by about 1½ per cent., but those of Egyptian were lower by 3 per cent. For cotton cloths included in the index, the loomstate prices of cambric dress, check lining and sateen rose by about 1 per cent., but that of poplin dress cloth fell by 1½ per cent.

The only change in "other textiles" was a further increase of nearly 11 per cent. in the average price of Italian raw silk (weight of one-half). The full effect of the recent wage increases on the prices of manufactured products, e.g., lead sheets and pipes and copper drawn tubes, raised the non-ferrous metals index by 0·2 per cent.

An increase of 9d. per lb. in the price of phenolphthalein caused the average price of drugs to rise by about 3 per cent. Following the change in the method of price control of petroleum products on November 1, when current fixed prices became maximum prices, the leading oil companies reduced their prices of fuel oil by ¼d. per gallon as from November 16, the average price for the month falling by 1½ per cent. There were no other significant changes in the chemicals and oils group, which rose on the average by 0·2 per cent.

(*Continued on next page*)

Average for the Year 1930 = 100

Group	1947			1948									
	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.
I. Cereals ...	176·3	177·4	178·5	179·6	175·0	175·9	176·4	176·3	176·7	178·7	177·2	175·2	175·7
II. Meat, fish and eggs	118·5	118·5	118·5	135·5	138·0	138·0	138·0	138·0	137·9	137·9	137·9	137·9	137·9
III. Other food and tobacco	216·4	218·5	224·7	223·2	223·5	227·2	227·4	233·5	232·0	227·2	222·5	221·4	223·2
Total—Food and tobacco	170·6	171·6	173·9	180·8	180·5	182·0	182·2	184·2	183·7	182·8	180·8	179·8	180·5
IV. Coal	267·7	267·7	293·8	293·8	293·8	293·8	293·8	293·8	297·2	301·7	301·7	301·7	301·7
V. Iron and steel	231·8	231·8	232·1	234·9	234·9	234·9	234·9	235·2	235·7	236·1	237·5	236·8	236·8
VI. Non-ferrous metals	227·0	228·9	231·4	234·0	234·0	233·6	233·6	236·3	237·1	238·7	238·7	259·8	260·2
VII. Cotton ...	203·2	203·2	256·1	257·9	282·7	321·3	328·9	335·8	321·7	309·1	•303·0	297·1	297·6
VIII. Wool ...	252·1	255·6	258·4	270·9	264·9	264·5	274·0	285·5	283·9	282·0	280·7	271·8	281·2
IX. Other textiles	168·6	170·8	167·8	166·7	165·2	165·0	165·9	166·3	168·9	168·9	168·9	169·1	170·1
X. Chemicals and oils	187·1	186·9	187·2	188·4	189·3	189·3	190·4	•191·3	•191·3	191·3	191·3	192·8	193·2
XI. Miscellaneous ...	•232·0	231·9	263·1	266·8	•266·5	267·3	268·8	•267·8	•268·3	267·2	•266·2	266·5	265·2
Total—Industrial materials and manufactures	•221·1	221·6	234·5	237·4	238·5	240·9	242·7	•244·1	244·0	243·3	•243·0	243·3	244·0
Total—All articles	202·7	203·5	212·1	216·7	217·2	219·3	220·4	•222·1	•221·8	221·1	•220·0	219·8	220·5
Industrial materials (excluding fuel) :—													
Basic materials	253·6	255·6	289·7	293·8	293·4	296·8	301·7	•304·0	•303·7	301·2	•298·5	299·4	301·0
Intermediate products	239·0	239·2	239·7	244·2	•246·2	246·9	248·9	250·9	250·5	249·6	•249·8	250·5	251·2
Manufactured articles	•196·1	196·3	206·4	207·8	209·4	213·1	213·2	213·9	•213·6	213·1	213·7	213·6	213·9
Building materials ...	•212·9	212·9	213·7	218·7	•218·7	218·7	218·7	218·3	218·2	218·0	218·2	222·0	222·0

* Revised figures.

Wholesale Price Index—(*Continued*)

The fall of 0·5 per cent. in the "miscellaneous" index was due mainly to a decline of about 11 per cent. in the average price of rubber (weight of 2); there was a steady fall throughout the month and at the end of November the price had dropped to less than 1s. per lb., the lowest level since October last year. Calfskins, however, were slightly dearer, an advance of 3d. per lb. on November 12 increasing the monthly average price by about 8½ per cent.

Commodity Groups

The table below shows the number of items included in each of the groups of commodities distinguished in compiling the index number, and the percentage changes in each group comparing prices in November with those of a month and a year earlier and with those in 1938.

Group	No. of items	Index No.	Percentage change compared with		
		Nov. 1948	Oct. 1948	Nov. 1947	Year 1938
I. Cereals	20	175·7	+0·3	—0·4	+59·9
II. Meat, fish and eggs	20	137·9	*	+16·4	+60·5
III. Other food and tobacco	28	223·2	+0·8	+3·1	+128·8
Total—Food and tobacco	68	180·5	+0·4	+5·8	+85·6
IV. Coal	9	301·7	*	+12·7	+145·0
V. Iron and steel ...	37	236·8	*	+2·2	+ 70·3
VI. Non-ferrous metals	8	260·2	+0·2	+14·7	+175·6
VII. Cotton	10	297·6	+0·2	+46·4	+255·8
VIII. Wool	11	281·2	+3·5	+11·5	+177·2
IX. Other textiles ...	9	170·1	+0·6	+0·9	+147·6
X. Chemicals and oils...	15	193·2	+0·2	+3·3	+104·0
XI. Miscellaneous ...	33	265·2	—0·5	+14·3	+184·5
Total—Industrial materials and manufactures ...	132	244·0	+0·3	+10·3	+135·8
Total—All articles ...	200	200·5	+0·3	+8·8	+117·4
Industrial materials (excluding fuel):-					
Basic materials	33	301·0	+0·5	+18·7	+224·1
Intermediate products ...	38	251·2	+0·3	+5·1	+140·4
Manufactured articles ...	48	213·9	+0·2	+9·1	+90·8
Building materials ...	16	222·0	*	+4·3	+113·3

* No appreciable change.

Percentage Changes: The following table shows in 5 per cent. ranges the increases and decreases among the price averages for food and industrial materials:—

NOVEMBER COMPARED WITH OCTOBER

Per cent.	Food and tobacco (68 items)		Industrial materials (132 items)	
	Increases	Decreases	Increases	Decreases
10–15	—	1	1	2
5–10	1	—	4	—
Under 5	9	3	21	4
TOTAL	*11	4	26	6

* Including an increase of slightly over 30 per cent. in the monthly average price of tomatoes.

Note.—(1) In cases where the Government buys a commodity at one price and resells it at a lower one (e.g., home-produced meat), the subsidized price is the one used for the index; where different prices are charged according to the use to which the article is put (e.g., in the case of sugar and flour) a weighted average of these is taken.

(2) The commodities in groups V to XI are regrouped to give the index numbers for basic materials, intermediate products and manufactured articles. In many cases quotations are available for basic materials, but not for corresponding products at later stages of manufacture; the very large rise for some of these (e.g., paper-making materials) largely accounts for the fact that this index has risen most compared with 1938. Similarly, the greater rise for intermediate products than for manufactured articles is largely due to the timber items included in this index.

(3) The index for building materials is based on a selection of commodities from groups V, VI, X and XI.

Government Bulk Buying Overseas

THE President of the Board of Trade, Mr. Harold Wilson, made the following statement in the House of Commons on Monday on the quantity and value of goods bought in bulk from overseas by various Government departments during 1947.

By the Board of Trade:

Quantity and value of overseas raw materials paid for by H.M. Government in 1947			Arrivals of Government purchased materials in the U.K. in 1947 (b)
Materials	Quantity Tons	Value (f.o.b.) £	Tons
Timber	6,468,420	83,921,313	6,138,595
Raw materials for textiles	708,541 (a)	86,397,490	688,306
Hides, skins and tanning materials...	254,659	32,022,710	263,007
Paper, board and papermaking materials	1,127,500	29,453,000	1,102,000
Rubber (natural and synthetic) ...	14,192	1,848,646	31,349
Materials for fertilizers and for the manufacture of sulphuric acid ...	1,884,671	8,804,344	1,752,285
Chemicals	493,440	6,370,029	558,380
Miscellaneous raw materials	111,847	7,131,467	100,952
	11,063,270	255,948,999	10,634,875

(a) Includes quantities purchased abroad for resale direct to third countries.
(b) Arrivals in 1947 do not necessarily mean arrivals against the amounts.

By the Ministry of Food:

Commodity	Payments for purchases during the calendar year 1947		Imports during the calendar year 1947
	Quantity	Value (d)	Quantity
	Tons '000	£ '000	Tons '000
Fruits and vegetables (a)	1,157·1	47,881	1,127·6
Fish (b)	66·7	7,032	96·5
Meat and bacon (c)	1,353·0	124,722	1,384·2
Tea, coffee and cocoa	330·1	60,386	324·5
Cereals, pulses, starch and animal feedingstuffs	6,711·5	135,330	6,577·7
Sugar and glucose	1,841·5	48,879	1,878·1
Milk products, eggs, oils and fats ...	2,097·3	190,727	2,187·3
	13,557·2	614,957	13,575·9

(a) Including canned fruit, dried fruit and edible nuts and fruit juices.
(b) Including canned fish.
(c) Including canned meat, poultry and rabbits.
(d) F.O.B. cost.

By the Ministry of Supply:

Material	Quantity Purchased Tons	Value (f.o.b.) £	Quantity delivered to U.K. in 1947 Tons	Value (c.i.f. unless otherwise stated) £
Chrome ore	96,285	420,500	88,755	754,418
Molybdenite concentrates	—	—	31	7,000
Tungsten ore	—	—	440	140,785
Lead	196,000	13,702,250	194,411	13,914,206
Zinc	141,000	8,268,000	148,750	8,946,005
Copper (blister and Electrolytic)	303,500	32,017,300	285,070 (a)	31,072,630
Tin ore (tin content) ...	9,180 (b)	3,635,160	9,180	3,704,500
Virgin aluminium ...	104,817	6,813,105	96,451	6,655,119
Pig iron	11,500	114,000	4,742	66,000 f.o.b.
Steel	375,000	7,339,000	403,692(c)	7,547,000 f.o.b.

(a) Excludes tonnages returned from toll refining overseas of Ministry copper and copper alloy scrap as refined copper.
(b) Also excludes tonnages of tin ore bought and imported on private account although the metal produced in the United Kingdom from such purchases is taken over by the Ministry. Excludes also purchases of tin metal in Malaya by the Ministry (Total 24,945 tons in 1947, value £10,537,000) not brought to United Kingdom.
(c) Deliveries of steel include purchases made before 1947.

Imports of Machinery Under E.R.P.

Recent press references to the importation, with early delivery, of industrial machinery from the United States and Canada should not be taken as indicating that any additional machinery is being imported under E.R.P., or that machinery is being specially obtained for manufacturers by that means, the Ministry of Supply announce.

The Economic Co-operation Administration has authorized the financing under E.R.P. of machinery which has already been licensed for import under the normal procedure and which is expected to arrive in the United Kingdom up to March 31, 1949.

The types of machinery mentioned accord with general headings used for classification purposes. It does not follow that major equipment is being imported as the headings also cover small parts and spares. In some cases these may be the only items concerned.

Questions Asked and Answered in Parliament

Below is a selection of questions of interest to industry answered in Parliament

WEDNESDAY DECEMBER 1

Optical Factory in South Wales

The Secretary for Overseas Trade, Mr. A. G. Bottomley, said that the factory being built at Kidwelly by the Board of Trade for the British-American Optical Company was now nearly completed and the tenant could start to move in within a few weeks.

THURSDAY DECEMBER 2

New Factory Buildings

The President of the Board of Trade, Mr. Harold Wilson, said that since the passing of the Distribution of Industry Act, total expenditure to September 30, 1948, on new factory buildings ready for production at that date was about £12½ million and an additional £2½ million had been spent on conversion of surplus Government factories to industrial use. Total employment at the same date was 22,300 in the new factories and 33,900 in the converted surplus factories.

Children's Raincoats

The President said he was aware that children's raincoats made from wool and union gaberdine cloths were scarce. Supplies of these cloths to the home market had fallen because they were very good exports, particularly to hard-currency markets, and not because of any dispute between the manufacturers and the Board of Trade.

Scottish Industrial Estates

There were three completed factories in Scottish Industrial Estates which were untenanted, the President said. In addition, 20 factories being built in advance of demand and at various stages of construction had yet to be allocated.

Outsize Utility Shirts

It was stated by the President that Utility made-to-measure shirts might be made to any measurements, but the higher ceiling prices for outsizes applied only to shirts with neckbands exceeding 17½ inches.

New Zealand's Pottery Imports

The New Zealand Government's programme of import licences for 1949, which of course reflects their policy of keeping their imports within the limits of their current earnings of exchange, the President said, provided for a reduction in imports of pottery, although he was not in a position to state the percentage for United Kingdom exports in relation to 1938. He understood that the matter was being considered by the New Zealand Government.

China and Earthenware from Japan

The Commonwealth countries participating in the Trade Agreement, the President said, estimated that purchases of Japanese manufactures of china and earthenware to the aggregate value of approximately £190,000, including £40,000 for the Colonies and nothing for the United Kingdom, might be made in the year ending June 30, 1949. It would not be for him to disclose detailed estimates put in by other Commonwealth countries. There were no estimates based on weight.

Postage Stamps for Faroe Islands

It was stated that export licences were now required for sending postage stamps of philatelic interest to the Faroe Islands because the islands had now ceased to be included in the sterling area.

Face and Washing Cloths

The President stated that the use of rationed cloth for the manufacture of face cloths, or washing cloths, was prohibited under the Miscellaneous Textiles (Manufacture and Supply) Directions, 1942, but some manufacture was permitted under licence. The Miscellaneous Textiles Directions were revoked on November 15 last. Since then there had been no control specifically directed to the production of face cloths; manufacturers of these goods must, however, comply with the provisions of the Rationing Order when acquiring the cloth from which these goods were made. At no time had the channels of distribution for face cloths been subject to control.

National Film Finance Company

The National Film Finance Company, Ltd., it was stated, had overdraft facilities guaranteed by the Treasury up to a limit of £2½ million. The President said he was informed that the only substantial loan so far made was one to British Lion Film Corporation Ltd. The Company had stated that the amount was over £1 million.

Supplies of Jute

The President said he was aware that supplies of jute yarn, cloth and bags to industries using them had had to be curtailed, though in most cases this curtailment was relatively small. It was mainly due to the fact that the jute crop in India and Pakistan had been smaller than expected and was insufficient to meet the needs of all consuming countries. He was pursuing with the Governments of the respective countries the question of obtaining further supplies of jute and jute goods for export to the United Kingdom.

Statutory Instruments

Asked what persons were authorized by him to sign on behalf of the Board and for what purposes respectively; and what statutory instruments required his personal signature, the President said there were provisions in Acts of Parliament and Regulations made thereunder to the effect that anything required to be done by the Board of Trade might be done by any Secretary, Under-Secretary or Assistant Secretary or any person authorized in that behalf by the President. As a matter of administrative procedure, however, Statutory Instruments were signed by the President, a Parliamentary Secretary, the Permanent Secretary or a Second Secretary, with the exception of certain instruments relating to enemy property, companies, export licensing and import licensing, which were signed by the responsible Under-Secretary or by a Second Secretary or the Permanent Secretary.

Directions, licences and other subordinate instruments which applied only to specified firms or persons were signed by such Officers as were specifically authorized by the President from time to time to do so.

Orders made under the Goods and Services (Price Control) Acts must, under the provisions of those Acts, be signed by the President or a Secretary of State.

FRIDAY DECEMBER 3

Reorganization of Cotton-Spinning Firms

Asked for a list of the cotton-spinning firms whose schemes of reorganization had been approved and who qualified for grants under the Cotton-Spinning (Re-equipment Subsidy) Act, Mr. Bottomley replied that modernization schemes of two groups—the Barber Textile Corporation Limited and the Beehive Spinning Company Limited—had been approved. Five other groups had submitted proposed schemes which were being examined by the Cotton Board. The time taken to prepare schemes of modernization must vary from group to group according to the complexity of the problems involved.

The introduction of double shift working in modernized mills was a matter for negotiation between managements and operatives. He did not know whether managements of either of the groups he had mentioned had raised the matter with the representatives of the operatives concerned.

MONDAY DECEMBER 6

Supplies of Nene Engine to U.S.S.R.

The Joint Parliamentary Secretary to the Ministry of Supply, Mr. John Freeman, said that the Rolls-Royce Nene engine was placed on the "Open" list in the normal way when it had reached the stage of development which justified that step. Refusal of a licence to sell to U.S.S.R. would have been contrary to the general export policy prevailing at the time.

Production of Conveyor Belting

Mr. Freeman stated that the production of conveyor belting had not been brought to a standstill or appreciably reduced. The average monthly production rate this year was 997,000 feet, and the actual production in October was 924,000 feet.

(*Continued on next page*)

Registrations of British and Foreign Films

THE following are details of films registered by the Board of Trade under the Cinematograph Films Acts, 1938 and 1948, during the week ended Tuesday, December 7, 1948:—

Title of Film	Registered in the Name of	Maker's Name	Registered No.	Length (feet)	Date of Registration
		BRITISH			
Another Shore	General Film Distributors Ltd.	Ealing Studios Ltd. ...	Br/E 11952	6,956	December 1
The Peaceful Years	Pathe Pictures Ltd. ...	Pathe Pictures Ltd. ...	Br/E 11953	5,749	December 1
Jersey in Wintertime	Associated British Film Distributors Ltd.	Monarch Pictures ...	Br/E 11954	617	December 1
The Fool and the Princess	General Film Distributors Ltd.	Merton Park Studios Ltd.	Br/E 11959	4,554	December 7
		FOREIGN			
Night Wind	Twentieth Century-Fox Film Co. Ltd.	Twentieth Century-Fox Film Corp.	F 11955	6,129	December 3
The Checkered Coat	,, ,,	,, ,,	F 11956	6,018	December 3
Road House	,, ,,	,, ,,	F 11957	8,542	December 3
That Mad Mr. Jones	Columbia Pictures Corp. Ltd.	Columbia Pictures International Corp.	F 11958	8,271	December 6
You Gotta Stay Happy	General Film Distributors Ltd.	Universal International Films Inc.	F 11960	9,011	December 7
Raw Deal	,, ,,	Eagle Lion Films Inc. ...	F 11961	7,022	December 7
Tap Roots	,, ,,	Universal International Films Inc.	F 11962	9,789	December 7
Tycoon	RKO Radio Pictures Ltd.	RKO Radio Pictures Inc.	F 11963	11,609	December 7
Mr. Blandings Builds His Dream House	,, ,,	,, ,,	F 11964	8,365	December 7
The Velvet Touch	,, ,,	Independent Artists ...	F 11965	8,716	December 7

Br/E indicates that the film is an exhibitors' quota film.

Parliamentary Questions—(*Continued*)

TUESDAY DECEMBER 7

Timber from Eastern Europe

Asked what main types of timber were intended to be imported into this country under the new £82,000,000 agreement with five Eastern European countries, the President said discussions between the countries concerned on a scheme for increasing timber exports from Eastern Europe were in progress, but no agreement had yet been reached.

Imports of Typewriters from Germany

Mr. Bottomley stated that 253 typewriters valued at £6,600 were imported from all Zones of Germany between May and October; the import returns did not distinguish between the different Zones. Payment was made in sterling. The average value of these imports was £26 as compared with an average value of £21 for exports from United Kingdom to all countries and of £32 for re-exports; the classification of typewriters in the trade returns was, however, on the basis of weight of the machines and it was not possible to say to what extent the typewriters imported compared in quality with those exported.

Business Scheme under War Damage Act

It was not yet possible to announce the date of the general payment of claims under the Business Scheme under the War Damage Act, 1943, Part II, but it was open to claimants to apply for early payment on the ground that the replacement or repair of the goods was expedient in the public interest or to avoid undue hardship and such applications were sympathetically dealt with.

Timber from Soviet Russia

The Anglo-Soviet Trade Agreement signed December 27, 1947, did not make specific mention of timber, it was stated, but in 1948 timber contracts had been made covering some 27,000 standards of softwood and 9,000 cubic fathoms of pitprops from Soviet Russia. Some 15,000 standards of softwood and all of the pitprops had been received in this country. 11,000 standards of softwood remained to be delivered.

Houses for Key-workers

The Board of Trade were already taking steps to provide sufficient key-workers houses of the managerial type to meet known approved requirements, Mr. Bottomley said. Non-managerial type houses were made available by local authorities from their current programme and good numbers had already been allocated and occupied in the Rhondda. It was considered in the best interests of all concerned that this arrangement should continue, and it was hoped that action now being taken to extend the local housing programme would result in the outstanding needs for key-workers' houses being met without undue delay.

(*Continued in next column*)

New Capital Issues

The following statistics have been compiled by the Midland Bank Limited. These compilations of issues of new capital, which are subject to revision, *exclude* all borrowings by the British Government; shares issued to vendors; allotments arising from the capitalization of reserve funds and undivided profits; sales of already issued securities which add nothing to the capital resources of the company whose securities have been offered; and issues in replacement of securities previously held in the United Kingdom. The figures are based upon the prices of issue.

Summary Tables

(£'000 omitted)

	1938	1939	1945	1946	1947	1948
January	7,465	13,858	100	5,666	14,186	38,470
February	19,248	8,132	1,654	4,618	15,834	4,390
March ...	6,392	2,897	118	7,237	14,486	11,200
April ...	5,114	1,789	2,701	12,636	9,758	2,544
May ...	27,323	6,611	1,608	7,133	9,338	13,480
June ...	8,509	23,858	753	9,264	12,303	9,939
July ...	15,188	2,800	661	31,461	45,715	6,676
August...	2,184	5,177	2,446	8,968	3,306	30,557
September	1,649	64	1,343	13,278	5,101	5,196
October	2,628	68	2,099	6,098	3,942	104,779
November	12,802	869	3,382	9,063	8,837	14,372
	108,501	66,123	16,865	115,422	144,406*	244,244*
December	9,596	171	3,603	15,348	5,974	
Year ...	118,098	66,294	20,468	130,770	151,108*	

* Including items which cannot be allocated to any one month.

Parliamentary Questions—(*Continued*)

Form ABX

Asked for an assurance that in exercising the powers granted to him under Regulation 8 of the Defence (Trading with the Enemy) Regulations, any information supplied to him on Form ABX, or in any other way connected with these regulations will be treated as confidential, and not divulged to any foreign government or individual without the beneficial owner's consent, Mr. Bottomley replied that Declaration ABX was furnished to United Kingdom bankers and not the Board of Trade. The first part of the question therefore did not arise. Information which was disclosed to the Board of Trade under Regulation 8 would, so far as possible, be treated as confidential, though he could not give a categorical assurance that in no case would the information be divulged.

Ministry of Supply Auction Sales

AT the Ministry of Supply Depot, Capenhurst, near Chester, on December 15-16, modern machine tools by well-known makers are to be offered and will include capstan and turret lathes (standard, multi-tool, relieving, second operation and bench types), horizontal milling machines, cylindrical, internal, centreless, surface and tool grinding machines, lapping and honing machines, single and multi-spindle automatic machines, "Heald" boremattics, broaching machines, radial arm and bench drilling machines, gear cutting machines, power and manual presses, machines for hand screwing, threading, swarf-breaking, stamping, parting-off, etching and sheet metal working.

Stores lying at the Ministry of Supply Depot, Thatcham, near Newbury, will be offered for sale at the Plaza Hall, Newbury, on December 16-17, including armoured rubber water hose, Acme strapping seals, acetylene floodlights, all-metal two-wheeled trailers, brass pipe couplings, besoms, brass pipe elbows, brass steam valves, brass water taps, brass pipe unions, brass steam cocks, brass pipe nipples, brass float valves, brass pipe tees, blacksmiths' forges, chain hoists, cranes, electric sump pumps, electric cables, electric switch boxes, electric fittings, flexible steel drain rods, flanged water taps, folding drawing boards, foam solution, felling axes, galvanized chains, gun tackers, galvanized ventilators, hose expanders, iron pipe tees, jeeps, leg vices, lifting jacks, metal boilers, mop handles, non-return trap valves, nuts and bolts, outlet valves, post drills, plate glass, pipe plugs, pipe tapping machines, rubber water hose, syphon pumps, syphon traps, steel strapping outfits, stencil paper, shovel handles, steel pulley blocks, steam cleaners, steam sterilizers, steel clamps, transformers, victaulic rubber joints, water valves, wood pipe covering, water pump fire extinguishers, wire reels, wire nails, wire gauze and mercury vapour lamps.

Details of these and other sales arranged by the Ministry of Supply will be found in the list below. Catalogues, which will permit admission on all view days in addition to admission to the sale, can be obtained from the auctioneer, price sixpence.

Date	Stores	Location	Auctioneer
Dec. 6–16 ...	Vehicles, trailers, vehicle cabs, tanker bodies, tractors, electrical, radio, mechanical and general miscellaneous stores.	M.O.S. Depot, Ruddington, Nottingham.	Turner, Fletcher & Essex, Pelham Street, Nottingham. (Tel.: Nottingham 41528/9.)
Dec. 7–17 ...	Vehicles, motor cycles, workshop and other trailers.	M.O.S. Depot, Mount Farm, Dorchester, Oxon.	Simmons & Sons, 12 Station Road, Reading. (Tel.: Reading 4025.)
Dec. 14–16 ...	Vehicles, motor cycles, factory trucks, miscellaneous stores and equipment.	M.O.S. Depot, Elstow, Kempston Hardwick, Bedford.	W. & H. Peacock, 10 Lime Street, Bedford. (Tel.: Bedford 3115.)
Dec. 14–17 ...	Electrical, engineering and medical stores, footwear, tentage, textiles, etc.	M.O.S. Depot 46, Cornholme Mills, nr. Todmorden, Yorks.	Salisbury & Hamer, 50 Ainsworth Street, Blackburn. (Tel.: Blackburn 5051.)
Dec. 15–16 ...	Modern machine tools	M.O.S. Depot, Capenhurst, nr. Chester	G. F. Singleton & Co., 53 King Street, Manchester. (Tel.: Blackfriars 2264/5.)
Dec. 15–17 ...	Electrical, engineering and medical stores, small tools, footwear and general stores.	M.O.S. Depot 99, Weyhill, Andover, Hants.	Henry Butcher & Co., 73 Chancery Lane, London, W.C.2. (Tel.: Holborn 8411.)
Dec. 16–17 ...	Electrical, mechanical, photographic equipment and general miscellaneous stores.	M.O.S. Depot, Thatcham, nr. Newbury, Berks.	Dreweatt, Watson & Barton, Market Place, Newbury. (Tel.: Newbury 1.)

All the above sales have previously been announced in the Board of Trade Journal.

Newly Arranged Sales

1949 Jan. 3–5 ...	Motor vehicles and motor cycles	Command Vehicle Park, R.A.O.C., N.I.D., Long Kesh, nr. Lisburn, N. Ireland.	John Ross & Co., 22–26 May Street, Belfast, N. Ireland. (Tel.: Belfast 25448.)
Jan. 5 ...	Miscellaneous R.A.F. stores and equipment.	R.A.F. M.U. No. 3, Milton, Abingdon, Berks.	Adkin, Belcher & Bowen, 10 High Street, Abingdon. (Tel.: Abingdon 25.)
Jan. 5–6 ...	Modern machine tools	M.O.S. Depot, Thorp Arch, nr. Leeds	Eddison, Taylor & Booth, 6 High Street, Huddersfield. (Tel.: Huddersfield 3177/8.)
Jan. 5–7 ...	General miscellaneous stores and equipment.	M.O.S. Depot 55, Junction Road, Weston-super-Mare.	Percy Palmer, 3 Magdala Buildings, Weston-super-Mare. (Tel.: Weston-super-Mare 2451/2.)
Jan. 11–14 ...	General miscellaneous stores and equipment.	Central Ordnance Depot, Didcot, Berks.	Franklyn & Gale, Market Place, Wallingford, Berks. (Tel.: Wallingford 2240.)

BRITISH COMMERCIAL TRANSPORT
COMPANY LIMITED
24-26 GREAT SUFFOLK ST., LONDON S.E.1.
Telephone: WATerloo 4223 (7 lines) Cables: BRICOTRA, LONDON
Specialists in
PACKING · SHIPPING · INSURANCE
CUSTOMS CLEARANCE · WAREHOUSING
Branches at
HULL · MANCHESTER · LIVERPOOL
SOUTHAMPTON · HARWICH · GLASGOW

SAVE MAN-HOURS IN MARKING
British Industries use BUTCHER'S TRANSFERS, the most attractive and man-hour saving method of Brand-marking, or decoration, for products made in Metal, Wood, Plastic etc. Permanent adhesion, easily and quickly fixed by unskilled labour. Millions used for Export trade. Full particulars on request.
J. H. BUTCHER & CO. LTD.
498/506 MOSELEY ROAD
BIRMINGHAM 12
BUTCHER'S Transfers

Imports of Silk Yarn and Manufactures

It was announced in Notice to Importers No. 301 that the condition of 66⅔ per cent. re-export, which had hitherto been imposed on imports of silk goods, has been reduced to 50 per cent. for imports from October 1, 1948. This reduction will also apply to stocks already held in this country, which were imported under the previous condition of 66⅔ per cent. re-export.

The following supplementary information is given in Notice to Importers No. 305 to explain the exact effect of this alteration :—

The reduced export requirement applies to silk mixtures as well as to pure silk goods.

The reduction in the export requirement applies *only* to transactions where import licences have previously been granted on the condition of 66⅔ per cent. re-export.

In the case of goods imported under the previous condition of 66⅔ per cent. re-export the original terms apply to exports made before October 1, 1948, and the new 50 per cent. re-export condition operates for all subsequent exports. In other words, in the case of goods exported before October 1, 1948, the corresponding release on the home market is one-half by volume of the exports ; and in the case of goods exported on or after October 1, 1948, an equal amount by volume may be released on the home market.

Where imported stocks have been re-sold before October 1, 1948, on a condition of 66⅔ per cent. re-export and the goods are not exported until October 1 or later, the benefit of the reduction in the re-export requirement accrues to the trader owning the stocks on October 1, 1948.

It should be specially noted that this concession does *not* affect the requirement of total re-export in the case of goods imported against licences issued on that condition.

Increase in Zinc Prices

The Minister of Supply has made the Control of Non-Ferrous Metals (No. 33) (Copper, Lead and Zinc) Order, 1948, S.I. 2592 of 1948, which raises the maximum prices of zinc and zinc products with effect from December 1, 1948.

The new maximum prices per ton are :—

G.O.B. and Prime Western zinc	£106	(an increase of £14)
Refined and electrolytic zinc	£106 15 0	(an increase of £14)
Not less than 99·99 per cent. pure	£108 5 0	(an increase of £14)
Zinc sheets	£118	(an increase of £14)
Boiler plates	£116	(an increase of £14)
Zinc Oxide (Red Seal) ..	£99 5 0	(an increase of £12)
,, ,, (Green Seal) ..	£100 15 0	(an increase of £12)
,, ,, (White Seal) ..	£101 15 0	(an increase of £12)

These changes follow recent increases in market prices which affect the cost of imported zinc.

Any enquiries regarding the above-mentioned prices should be addressed to The Director of Non-Ferrous Metals, 20 Albert Street, Rugby. (Tel. : Rugby 2131.)

International Rubber Situation

The following advance information of the world's rubber position is given by the Secretariat of the Rubber Study Group :—

Natural Rubber

	October	Jan./Oct.
	long tons.	
Production	125,000	1,247,500
Consumption	130,000	1,145,000
		Change since January 1, 1948
Stocks end period :		
In producing areas	215,000	—15,000
In consuming areas	305,000*	—75,000
Afloat	262,500	+22,500
TOTAL	782,500	—67,500

* Excluding United Kingdom Government stocks and such other government stocks as are not available to industry.

MEMBERS OF THE AUDIT BUREAU OF CIRCULATIONS

MACHINERY Lloyd for EXPORT ADVERTISING

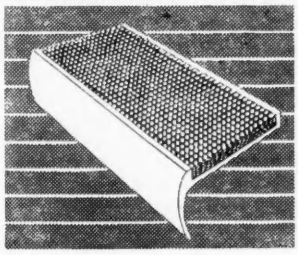
EXPORT REVIEW DEVOTED TO MACHINERY, TOOLS, ELECTRICAL TRADE & INDUSTRY

WRITE FOR SPECIMEN COPY & FURTHER PARTICULARS OF THE OVERSEAS EDITION AND CONTINENTAL EDITION OF

MACHINERY LLOYD
6, CAVENDISH PLACE, REGENT STREET
LONDON, W.1
Phone : LANgham 4204 (3 lines)

YARNS
AVAILABLE FOR EXPORT
Many types for immediate Shipment
"THE VITAL LINK"
GEOFFREY E. MACPHERSON LTD.
WEST BRIDGFORD
NOTTINGHAM
Telephones: Nottm. 89643/5
Telegrams: "Yarns" Nottm.

GANDY



ALUMINIUM CASED STAIR TREADS

The woven fabric tread is non-slip and hardwearing. Write for full particulars.

PRODUCED BY THE MANUFACTURERS OF GANDY BRAKE LINING
GANDY LIMITED
WALLASEY · · · CHESHIRE

Official Announcements

Import of Oiticica Oil : It was announced recently that the purchase of Oiticica Oil was to revert to private trade (see *Board of Trade Journal* of November 20, page 983). The Board of Trade states that whilst no further purchases are to be made on public account, its stocks in the United Kingdom are sufficient to meet all reasonable demands for some time ahead and a further announcement will be made as soon as the Board is prepared to issue import licences. The price of this oil was recently reduced to £150 per ton ex store.

Supplies will continue to be made available freely by the Sundry Materials Branch of the Department through their agents, the Oiticica Oil Co., of London and Liverpool. A licence to purchase and use this oil is now no longer required.

★

Use of Non-Utility Coverings on Utility Furniture : The concession granted to furniture manufacturers in the announcement made in the *Board of Trade Journal* of September 18 (page 539), under which non-Utility wool coverings (including imported cloth) may be used on Utility furniture, does not extend to the use of cotton linen or rayon upholstery cloth as there are ample supplies of Utility cloths available.

The attention of manufacturers is drawn to the fact that it is specified that where imported wool coverings are used for Utility furniture such coverings shall contain not less than 25 per cent. wool by weight and shall weigh not less than 16 oz. per linear yard of 48 inches finished width.

★

Cinematograph Stills : The Board of Trade have made an Order* revoking the Display of Photographs (Cinematograph Film Industry) Order, 1942 (S.R. & O. 1942 No. 135) which prohibited the display of prints on sensitized photographic materials in connection with the production, renting and exhibition of cinematograph films.

The new Order will come into operation on December 13, 1948.

* The Display of Photographs (Cinematograph Film Industry) (Revocation) Order, 1948; S.I. 1948 No. 2638, price 1d., by post 2d., obtainable from H.M. Stationery Office, Kingsway, London, W.C.2, and branches, or through any bookseller or newsagent.

★

Gift Parcels for Dollars : The Board of Trade announce that the Parcels for Dollars Scheme (announced on page 876 of the *Board of Trade Journal* of November 6) includes residents in the Dominion of Newfoundland.

★

Closing of Board of Trade District Offices at Rochester and Edmonton: The Board of Trade Rochester District Office at 5 New Road, Chatham, Kent, was closed on November 30, 1948.

The Edmonton District Office at 629 High Road, Tottenham, London, N.17, was also closed on November 30, 1948.

★

Extension of Air Letter Service: The Postmaster-General announces that the 6d. Air Letter service has been extended to French overseas territories. The 6d. Air Letter may now be sent to all countries outside Europe to which there is an ordinary mail service.

★

Parcel Post Service to Germany : The Postmaster-General announces that, owing to transport difficulties in Germany, the parcel post service to all Sectors of Berlin and to the Soviet Zone of Germany is temporarily suspended.

★

International Telephone Services—Christmas Arrangements : All telephone services to the Continent of Europe will be open as usual over the Christmas holidays.

Overseas radiotelephone services will be normal except the services to Iceland, which will be closed on December 25 and 26 and January 1, and Kenya, Tanganyika and Uganda, which will be closed on December 25, 26 and 27 and January 1.

In order to facilitate the handling of calls over the Christmas period, bookings for radiotelephone calls required between December 24 and 27, inclusive, will be accepted from Monday, December 6. The circuits are bound to be congested at Christmas and callers are strongly advised to book their calls as early as possible.

BRITISH STANDARDS

Codes of Practice

Timber Flooring: The Codes of Practice Committee has issued as a draft for comment, Code 201 "Timber Flooring" prepared by a Committee convened by the Royal Institute of British Architects.

This code has three sub-codes of which 201,101 "Hardwood and Softwood Board and Strip Flooring" and 201,103 "Plywood flooring" are included in this document.

Code 201 "Timber flooring" gives the general principles of design for timber flooring, the species of timber available, the essential factors to be considered in the choice of timber for a particular situation and the precautions to be observed in laying on suspended sub-floors and on solid sub-floors in direct contact with the ground.

Particular reference is made to the prevention of dry rot and advice is given on treatment with preservatives, on seasoning and on prevention of moisture penetration.

Questions of resistance to wear and abrasion, combustibility, fire resistance and moisture content are dealt with.

Information is included on types of sub-floor and base, and aid given in determining their suitability.

Sub-code 201,101 "Hardwood and softwood board and strip flooring" deals with the materials for, and the laying of hardwood and softwood in the forms of boarding, strip overlay and parquet, on timber sub-floors and on concrete sub-floors having a nailable screed or timber fixing battens.

Sub-code 201,103 "Plywood flooring" deals with the laying of plywood as a flooring on timber sub-floors and on concrete sub-floors having timber fixing battens. Recommendations for the preparation of the base, laying the flooring and maintenance are included.

The code is in draft form and subject, before final publication, to amendment. Comments which are invited, should be submitted by January 5, 1949.

Copies of the code may be obtained from the British Standards Institution, 24/28 Victoria Street, London, S.W.1, price 5s., proof reference CP(B) 804.

Transfer of Profits from Indonesia

With regard to the transfer of profits to the country from which the invested capital originated the Indonesian (Netherlands East Indies) Foreign Exchange Control draw the attention of interested parties to the fact that applications for the transfer of profits relating to the financial years ending on or prior to December 31, 1947, will not be entertained unless received before December 31, 1948.

Raw Cotton Commission Part-time Appointment

The Board of Trade have re-appointed for a further period of one year the following part-time members of the Raw Cotton Commission :—

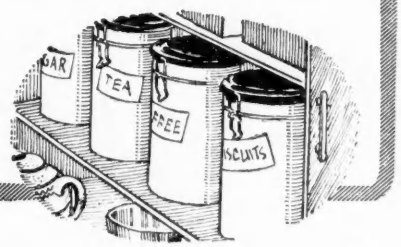
Mr. A. J. Byrne.	Mr. A. Roberts.
Mr. J. Etherington.	Mr. C. Schofield.
Mr. W. A. M. Hesketh.	Mr. A. V. Symons (unpaid)
Sir. R. W. Lacey.	

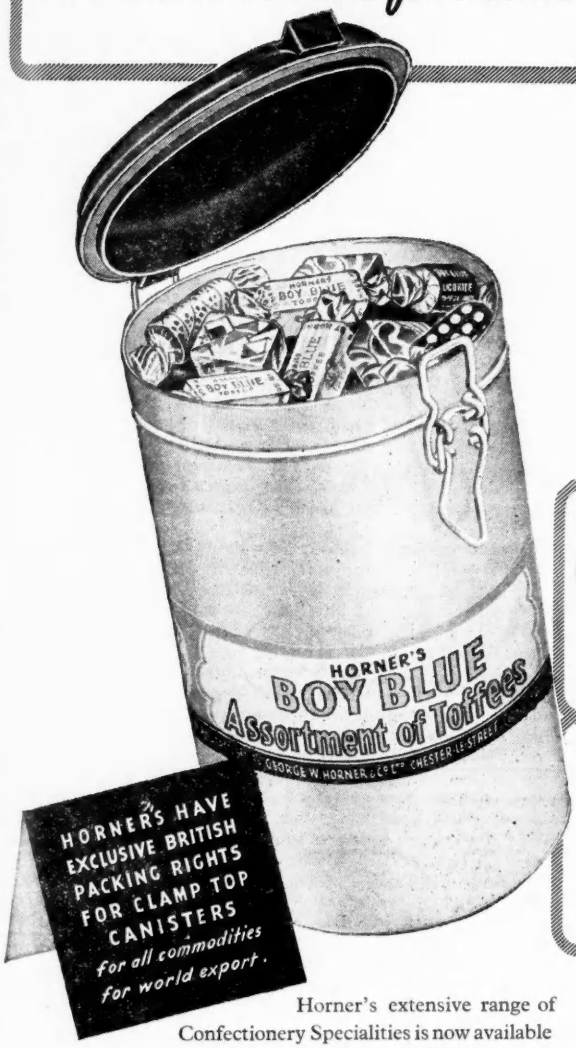
Mr. J. M. Cook, chairman of Messrs. Cook & Thorp Ltd., cotton merchants, has also been appointed as an additional part-time member of the Commission.

Canadian Trade Fair, 1949 Meeting

Sir Raymond Streat, Chairman of the Textile Working Committee on Exhibitions and Fairs, has announced that a meeting will be held in London on December 16 to discuss the proposed United Kingdom Textiles and Clothing Section at the Canadian International Trade Fair, to be held in Toronto from May 30 to June 10, 1949. Manufacturers who may be interested in participating and wish to attend the meeting should at once notify the Canadian Government Exhibition Commission, Canada House, Trafalgar Square, London, S.W.1. (Tel.: Whitehall 8701.)

New 'USE-IN-THE-HOME' *Canisters*
An EXCLUSIVE *Pack for Horner's Sweets*

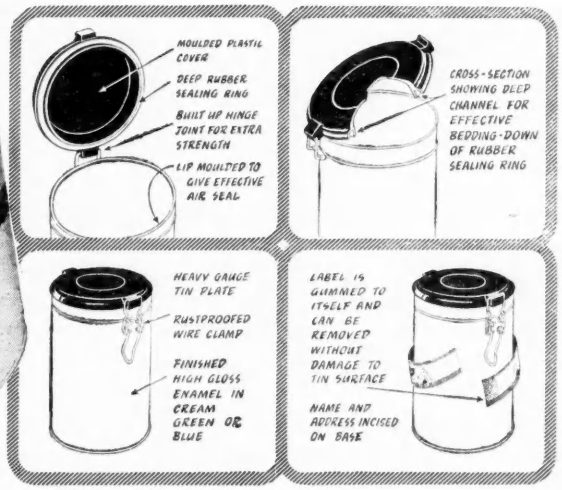




CLAMP TOP CANISTERS

airtight type, containing from 2 lbs. to 2½ lbs. of

HORNER'S TOFFEE AND BOILED SWEET SPECIALITIES



HORNER'S HAVE EXCLUSIVE BRITISH PACKING RIGHTS FOR CLAMP TOP CANISTERS *for all commodities for world export.*

Horner's extensive range of Confectionery Specialities is now available in these new airtight type canisters, which are ideal for use in the home and especially in the modern kitchen.

The moulded Plastic top, fitted with a deep rubber ring, is pressure sealed by a spring clamp. These canisters made from heavy gauge tin plate finished in high gloss enamel are available in attractive shades of *cream, green* and *blue.* The fully printed coloured contents label is gummed to itself and can be easily removed without damage to the surface of the tin, which facilitates relabelling for home use.

These canisters have a very strong after-sales value and are ideal for the storage of biscuits, tea, coffee, etc., protecting the contents from moisture, dust and insects.

Horner's have exclusive British packing rights for these Clamp Top Canisters throughout the world, and no other British goods may be offered for sale packed in these tins.

The very high quality and attractive presentation of Horner's confectionery specialities, and the extreme usefulness of this new pack, will ensure an unprecedented demand.

These Horner Specialities are now available packed in CLAMP TOP CANISTERS

Boy Blue Highland Assortment	Weight	2 lbs.
Boy Blue Assortment of Toffees	,,	2 lbs.
Boy Blue Licorice Toffee Rolls	,,	2 lbs.
Boy Blue Rum and Butter Flavoured Toffee	,,	2 lbs.
Dainty Dinah Chocolate Devon Eclairs	,,	2 lbs.
Dainty Dinah Clear Mints	,,	2 lbs.
Dainty Dinah Paradise Fruits	,,	2 lbs.
Dainty Dinah Butter Drops...	,,	2½ lbs.
Dainty Dinah Mixed Fruit Drops	,,	2½ lbs.
Dainty Dinah Barley Sugar	,,	2 lbs.

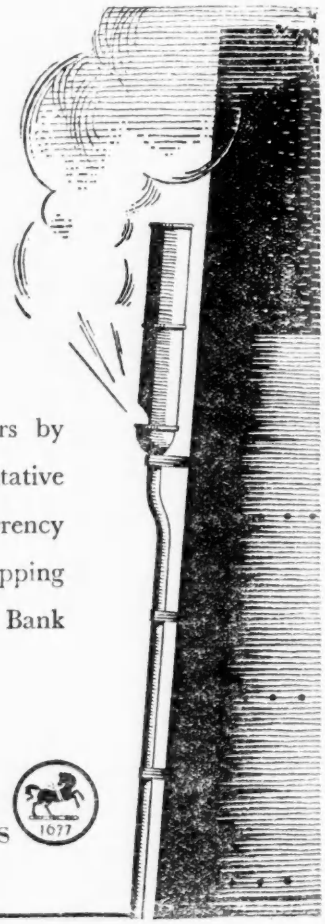
PRICE LIST AND FULL DETAILS ON REQUEST

★ ***Horner's Sweets are also available in Fully Printed 7-lb., 1-lb., ½-lb. and ¼-lb. Tins and Glass Jars*** ★

GEORGE W. HORNER & CO. LTD., CHESTER-LE-STREET, COUNTY of DURHAM

Telephone : Chester-le-Street 2236 *Telegrams : "Horner" Chester-le-Street*

Seeking new markets?



Very comprehensive services are rendered to exporters by Lloyds Bank. They include the provision of authoritative information about world-markets, exchange and currency regulations and advice about the preparation of shipping documents. The manager of any branch of Lloyds Bank will assist you with your export problems.

Let LLOYDS BANK
look after *your* interests

1677

Thinking of Advertising

HAS YOUR CATALOGUE PERSONALITY?

Many a handsome salesman has failed because he could not sell! And for the same reason many a handsome catalogue has failed to justify the cost of its production. Personality is as essential in a catalogue as in a salesman. In fact a catalogue is a salesman: if it is to achieve results it must catch and hold a prospective buyer's attention; it must SELL.

The **Glover-Pethick Organisation** has produced an enormous variety of successful catalogues for export. If you are considering sales literature—anything from a simple leaflet to an imposing brochure—contact us for a free preliminary consultation. A team of experts is at your service to produce for you a silent salesman that will **talk!**

consult the

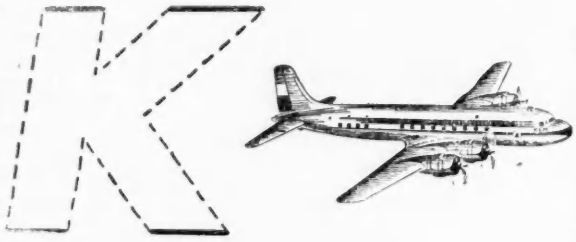
glover pethick

ORGANISATION

WHICH IS DIRECTLY REPRESENTED IN 27 MARKETS

LONDON · V. PETHICK LTD · 30 BOUVERIE STREET · EC4 · (CEN 2898)
BRISTOL · GLOVERS ADVERTISING · MARK LANE · THE CENTRE · (Tel 25483)
CARDIFF · GLOVERS ADVERTISING · 90 QUEEN STREET · (Tel 7393)

13870



Air Lift for Exports

Speedily, efficiently, safely — that is how the K.L.M. Air Freight Division handles every type of freight entrusted to its care. This includes practically all kinds of freight, from textiles to heavy machine parts, going to fifty-three of the principal marketing centres of the world, now linked by K.L.M.

Ask your Freight Agent for full details of these frequent K.L.M. Air Freight Services, including the special Trans-Atlantic all-cargo service. Or contact K.L.M. Royal Dutch Airlines (Freight Division), 194 Sloane Street, London, S.W.1. (Tel: Sloane 9656), and at Manchester, Glasgow and Dublin

It's time you flew them **K·L·M**

OVERSEAS TRADE SECTION

Demand for British Machinery in El Salvador

This article was written for the Board of Trade Journal *by His Majesty's Minister and Consul-General at San Salvador. The Export Promotion Department, Thames House (North), Millbank, London, S.W.1, will be pleased to answer any question arising out of the article.*

THE high reputation enjoyed by British machinery of all types in the Republic of El Salvador is a most encouraging feature in Great Britain's trade relations with this country and, if supply conditions at home permitted the export of industrial and agricultural machinery in greater volume, and with less delay in the execution of orders, British manufacturers would have little difficulty in meeting competition from whatever source it might come. To meet existing competition, price is, of course, the important factor, and it is a matter of regret that one frequently hears the complaint that the prices of British goods are too high.

In any consideration of the present position enjoyed by British machinery in this Republic, and the future potentialities of this market, it is important to bear in mind that El Salvador is essentially an agricultural country and that industrialization is in its infancy. Coffee is by far the principal export crop, although sugar and sisal are produced in important quantities. Cotton is also grown and eight spinning and seven weaving mills are in existence in the Republic. The sisal is made up into bags for the export of coffee and the surplus is exported. For all these activities machinery is required and it is encouraging to note that many installations for the pulping, drying and screening of coffee are of British origin. Machinery in sugar mills is also often of British manufacture and there have lately been enquiries for British spinning and weaving machinery. In the latter case, however, the prices quoted for British reconditioned machinery have been regarded as on the high side.

British Diesel engines enjoy a high reputation and no less than six well-known British firms are represented locally. British pumping machinery of the small types suitable for plantations is also popular.

Machinery for Agriculture

With regard to agriculture proper—the actual preparation of the soil for sugar, sisal, cotton, maize and bean crops—the machinery used, and still required, is of the type suitable for extensive and not intensive agriculture as practised by the small landowner and market gardener in England. The "campesino" who grows vegetables, fruit and flowers for sale in the local markets is a man who does not understand the use of light agricultural machinery such as rotary hoes, seeders, etc. Moreover, he does not command the capital wherewith to purchase such articles. But those planters and agriculturists who grow sugar, sisal, cotton, maize and bean crops on a large scale do require tractor drawn ploughs and other types of mechanical farming machinery for the preparation of the land. British machinery of this type is not in great evidence: the supply at present is mainly in the hands of American tractor corporations, the distributors holding stocks.

Domestic and commercial refrigeration plant is an important market, but it is one in which British manufacturers may find it very difficult to enter as there are already 12 non-British distributors in the field. This is limited of course, in the case of domestic refrigerators by the wage level which, for the majority of the people, is so low that the purchase of even the lowest priced refrigerator is quite out of the question.

With regard to machinery for the two railways, one British and one American, practically all the stationary machinery used by these companies is purchased in the United States, while the locomotives used by both companies are entirely purchased from the same source. Only a few box cars (on the British railway) are of British manufacture. It is similarly the case with road-making equipment and excavating machinery, nearly all of which has been supplied from non-British sources.

There are three main ports in this Republic—Cutuco (La Union) which is the eastern terminal port of the American-owned International Railways of Central America; La Libertad, and Acajutla, the western terminal port of the British-owned Salvador Railway. These ports require replacements in hoisting machinery from time to time and where such machinery is electrically operated, British manufacturers should note that the line voltage is 110 volts A.C. 60 cycles. This voltage is, in fact, universal throughout the Republic.

Most of the marine engines installed in the tugs are of non-British manufacture. There is no power-driven lighterage in use.

Mining plays its part in the economy of El Salvador, there being at least four gold and silver mines in operation. All machinery used in them is of American manufacture, and the only likely opening for British manufacturers would be in the supply of wire rope and belting.

Local Industries

With regard to local industries requiring machinery, the main obstacle to their development on a reasonable scale is the absence of raw materials, of skilled labour, fuel and a sufficiently large market to absorb local production. On the other hand, local production is cheap owing to low labour costs. There are two vegetable oil processing plants, and candles and toilet soaps are manufactured by the owners of one of them. All the machinery used in this processing plant is American; similarly in the case of the soap-making plant. The machinery used in the manufacture of candles is also of non-British origin, some of it being German. There exist two heavily-protected cigarette factories; again the machinery and boilers in both are of non-British origin.

For some time past there have been press reports concerning a hydro-electric scheme utilizing the waters of the Lempa river. The exploratory survey is being carried out by an American company, but nothing is definitely known about the financing of the scheme. It may not come to pass at all, but British manufacturers of electrical machinery suitable for such a project should, however, bear this in mind.

A British firm in the United Kingdom has been asked to supply the machinery and equipment necessary for the erection of a plant for the manufacture of artificial fertilizer from the city refuse in San Salvador.

Representation of U.K. Firms

With regard to representation in this country, British manufacturers generally should understand that while there exists much goodwill towards the British, the potentialities of the market are limited by certain definite factors which operate against the almost ideal situation for trading created by the absence of import and exchange restrictions. Probably the most important factor is the small population (2,100,000) the greater part of which is in a very low income group. Sales therefore, particularly of both light and heavy machinery are likely to be small and will be confined to the higher income groups, particularly coffee estate owners and sugar planters, etc.

Another important factor is that the number of persons and firms who may be likely to make good and active agents, is strictly limited. British manufacturers should not be afraid of starting their connections in this market through a general commission agent, or the fact that such an agent

(*Continued at foot of next page*)

Bids Invited for German Assets in Italy

INFORMATION has been received from Rome that 198,150 of the 200,000 shares of the nominal value of 50 lira each in the Societa Anonima Gorla Siama, Via G. Amadeo 42, Milan (manufacturers of electro-medical apparatus) are to be offered for sale by the Agency of the Italian Government.

Bidding is open for a period of 90 days from December 1, 1948.

A few copies of the "Notice of Sale," giving the chief relevant details, are available at the Export Promotion Department of the Board of Trade, Thames House (North), Millbank, London, S.W.1. (E.P.D. Ref. : C.465/48.)

Attention is drawn to the previous notice in the *Board of Trade Journal*, page 175 of July 24, 1948, which sets forth the General Conditions of Offer and Sale of German assets in Italy, and an amendment on page 371, of August 21, 1948. The conditions and amendment are referred to on the third page of the Notice of Sale mentioned above.

Special attention is drawn to the reservation clause about the future use of the firm's patents and trade marks, as indicated on the third and fourth pages of the Notice of Sale.

United Kingdom firms intending to bid should first consult fully with, and apply through, their bankers for the necessary foreign exchange, and should at the same time send a copy of their application to the Export Promotion Department, Board of Trade, at the address and reference as above.

U.K. Trade Commissioner Service in New Zealand

The *Board of Trade Journal* of November 20 (page 999), contained a notice about the opening of a new Trade Commissioner post at Auckland. It should be noted that the area which, for the present, will be covered by the post is that portion of the North Island north of a line drawn from East to West so as to include Gisborne on the East coast and New Plymouth on the West coast. (This division of territory is in close accordance with that adopted by New Zealand business firms.) The remainder of the Dominion, as well as the island territories, will be covered by the Wellington post.

Enquiries relating to New Zealand as a whole should be addressed to the United Kingdom Senior Trade Commissioner at Wellington.

The following is a list of some of the towns in the two areas :—

Wellington

NORTH ISLAND : Wellington, Napier, Hastings, Palmerston North, Wanganui.

SOUTH ISLAND : Christchurch, Dunedin, Invercargill, Timaru, Nelson.

Auckland

NORTH ISLAND : Auckland, New Plymouth, Hamilton, Gisborne, Rotorua, Whangarei.

Nationalization in Poland

The following *Polish Gazette* containing notice of dates and places for preparation of protocols of delivery and receipt in respect of a number of nationalized undertakings is available for inspection at the Administration of Enemy Property Department (Trading with the Enemy Department), Chesham House, 32 Warwick Street, London, W.1. (Telephone No. : Mayfair 7211, Ext. 248.)

Poznan No. 39.

El Salvador Trade—(*Continued*)

may handle widely varying lines. If the agent is energetic, a limited but steady business should result.

Wherever possible, representatives of British firms manufacturing machinery of all types should, if they are visiting Central America, spend at least four to five days in El Salvador. The country is so small that visits to outlying coffee estates and plantations can be made in from one to two days. Such visits, however, are not likely to prove necessary as the owners invariably maintain offices in the capital, San Salvador, or can be met there by arrangement.

Payment for Goods Sent to South Africa

Under Regulations issued in the Union of South Africa on November 5, 1948, importers in South Africa who wish to purchase goods of Non-Scheduled Territories origin must apply to their bankers in South Africa for an Exchange Quota. Foreign exchange under approved quotas will be made available in quarterly allocations, which may not be anticipated. South African importers must not place orders which would bring the dutiable value of their imports of such goods during any quarter in excess of their allocation for that period.

The South African Regulations permit importers to transfer allocations through Authorized Banks in South Africa to shippers, agents or overseas bankers.

Further Regulations issued in South Africa on November 5, 1948, impose import licensing for certain classes of goods.

Existing Regulations in South Africa prohibit the granting of forward exchange to importers without the specific approval of the South African Reserve Bank.

In consequence of the new Regulations in South Africa, the United Kingdom Exchange Control have amended their requirements in respect of applications by United Kingdom merchants to effect payments outside the Scheduled Territories for goods to be imported into South Africa.

Further details can be obtained from United Kingdom banks.

Canada's Trade with Latin America

The following figures, issued by the Department of Trade and Commerce, Ottawa, give particulars of the Dominion's trade with the Latin American countries in the twelve months ended August 31, 1948 and 1947, and the average 1935-39 :—

Country	Imports from			Exports to		
	Twelve months ended Aug.			Twelve months ended Aug.		
	Average 1935-39	1947	1948	Average 1935-39	1947	1948
	$'000	$'000	$'000	$'000	$'000	$'000
Argentina	5,131	21,543	12,065	4,609	28,069	21,722
Bolivia	26	8	Nil.	115	529	830
Brazil	881	11,554	19,866	3,700	26,012	34,552
Chile	97	465	306	826	4,204	3,477
Colombia	5,074	8,664	8,607	1,210	9,567	8,841
Costa Rica	67	1,698	2,693	95	1,550	1,001
Cuba	499	15,822	25,445	1,384	6,560	9,847
Dominican Republic	35	8,065	14,124	185	1,836	2,193
Ecuador	41	173	667	95	1,447	1,153
Guatemala	54	7,162	8,583	109	1,451	1,338
Hayti	64	172	224	139	1,354	1,297
Honduras	55	9,917	5,189	153	674	496
Mexico	671	11,865	28,806	2,518	11,067	14,570
Nicaragua	*	86	180	67	503	624
Panama	36	2,036	695	314	1,886	2,141
Paraguay	55	234	269	8	133	360
Peru	3,780	588	431	1,019	4,006	2,457
Salvador	16	1,242	1,197	64	561	882
Uruguay	159	477	511	310	3,583	3,737
Venezuela	1,550	39,839	80,001	1,024	12,037	13,306
Total ...	18,290	141,611	209,860	17,944	117,028	124,824

* Less than $1,000.

Italy Re-enters Transferable Account Area

The Treasury has made the following Order, which came into operation on December 6 :

S.I. 1948 No. 2628, Exchange Control (Payments) (Italy, Republic of San Marino and Trieste) Order, 1948. This Order restores to the Transferable Account Area the territories named in the title of the Order and prescribes the manner of payments for exports to them from the United Kingdom. These arrangements do not apply to the Vatican City, exports to which must be paid in sterling from the account of a person resident in the Vatican City.

Meat Agreement with Uruguay

An agreement between His Majesty's Government and the Government of the Republic of Uruguay was initialled at Montevideo on December 1, under which Uruguay has undertaken to deliver 34,000 tons of meat to the United Kingdom during the twelve months ending February, 1949.

The prices to be paid under this contract will be equivalent to those which the United Kingdom is now paying to Argentina.

IF YOU HAVE NEVER EXPORTED BEFORE—

IF YOU ARE ALREADY SELLING OVERSEAS—

BETRO CAN HELP YOU

How can new exporters find out where their goods can be sold, how they should be sold and in what form? BETRO can help them! How can established exporters sell more in present markets and win new ones? BETRO can help them!

A fund of valuable information is at your disposal now, at Head Office. More can be obtained from BETRO's men on the spot, with whom the closest touch is maintained by frequent visits by a team of travelling Executives!

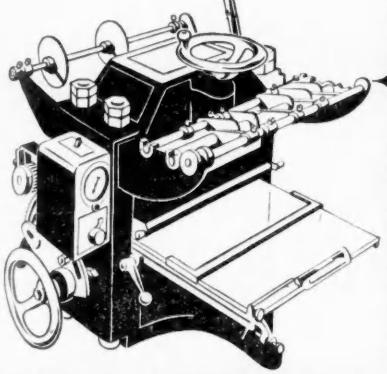
Ring Regent 3001, or write for particulars of services available to Members or non-Members to: The Secretary,

BRITISH EXPORT TRADE RESEARCH ORGANIZATION

48 DOVER STREET, LONDON, W.1

Save marking time

The MASSEELEY user has no bottleneck on goods waiting on the production line for marking. The MASSEELEY UNIVERSAL UNIT—a simply operated machine, will mark goods of all description whether the surface is flat, curved or uneven with clear, lasting impressions. Any colours may be used number of embossed effects if with relief or required.



The MASSEELEY machine will mark on

MASSEELEY

UNIVERSAL UNIT

Sole makers and distributors:
MASSON SEELEY & CO., LTD.
14 Howick Place, Westminster,
London, S.W.1.
Telephone: VICtoria 2151. Cables: MASSEELEY

COMPANY MEETING

BARCLAYS BANK (DOMINION, COLONIAL & OVERSEAS)

BUSINESS ACTIVE AND GROWING

THE TWENTY-THIRD ORDINARY GENERAL MEETING of Barclays Bank (Dominion Colonial and Overseas) will be held at 29 Gracechurch Street, London, on December 29.

The following is an extract from the statement by the Chairman, MR. J. S. CROSSLEY, which has been circulated with the report and accounts for the year to September 30, 1948:—

The balance-sheet has been remodelled in order to conform with those provisions of the Companies Act, 1948, which apply to us and comparative figures as at September 30, 1947, are shown for the main items in the balance-sheet and profit and loss account. On the liability side of the balance-sheet, current, deposit and other accounts have increased by about £32,000,000. On the assets side the main feature is again advances to customers which have increased by a further £28,000,000; investments are lower by some £10,000,000.

The profit for the year is £649,873. We have made a further addition of £231,000 to the reserve fund and we have allocated £100,000 to premises reserve account. The year's dividends, if you approve the recommendations which will be placed before you at the general meeting, will cost an additional £47,212 as the whole of the increased capital of the bank has ranked for dividend for the full year.

DEVELOPMENT CORPORATION PROGRESS

Except in Palestine, to which special reference is made later in this statement, the business of the bank has remained very active and has continued to grow. Substantial progress has been made during the year by Barclays Overseas Development Corporation, Ltd., and the balance-sheet as at September 30 shows that its resources were almost fully employed by that date. Permission has been received from the Capital Issues Committee for an increase in the capital of a further million pounds at a premium of 50 per cent. This will double the corporation's existing resources, and since the date of the balance-sheet the new capital has been provided by the bank. In our opinion the time has not yet arrived when we should feel justified in asking others to participate with us in finding new capital for the corporation, which is still in an early stage of development. We are, however, gaining valuable experience and you will see from the corporation's report that the increased activity already referred to has resulted in improved earnings.

It is, I think, satisfactory to have reached this position within such a short time after first opening for business, and bearing in mind the fact that the corporation has been charged with its full share of costs. It is not being subsidized directly or indirectly by the bank except to the extent that it enjoys the services of our overseas branches without the payment of any agency fee.

POSITION IN PALESTINE

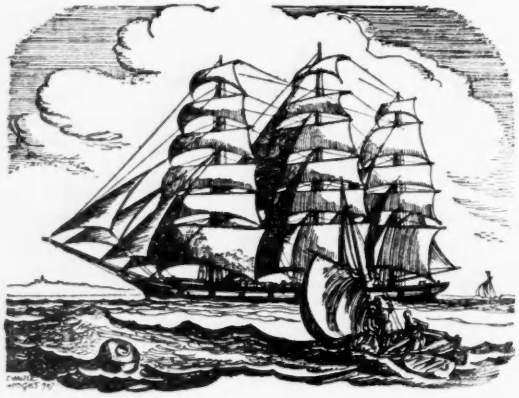
In recent months stockholders have, no doubt, been feeling some anxiety about the position in Palestine. The termination of the British Mandate on May 15 of this year is a landmark in the troubled history of that country. The British Administration has brought much that was good into the country and some of this we may well hope will remain as a permanent contribution to its future.

It is not my purpose to say soothing words about our affairs in Palestine. It was only to be expected, in present conditions, that business activity would decline sharply and there will certainly be many difficult and novel problems to confront us in the future; but this itself is hardly a new experience for our bank. While we must expect to suffer some losses, I think it can be said that no bank, however prudent, could go through such a period entirely unscathed. It is important, however, to maintain a proper perspective in this matter. Great care has been taken in our lendings in Palestine, which have never been large in relation to the bank's total lendings. The figures involved are not of such magnitude as to prejudice the bank's operations in any way, even in the most unfavourable circumstances, and we have taken the precaution of allocating a substantial sum this year to meet contingencies.

During the war years a reserve was built up for the special purpose of meeting any emergency which might arise in the Middle East. The greatly increased activity during the war, coupled with the phenomenal immunity from bad debts which was common at that time, enabled us to make generous provisions then for this purpose. Although part of these were later transferred to the bank's reserve fund when the military threat to Egypt had been removed, we retained a substantial sum on this special account to meet any situation such as that which has now arisen.

As regards the future, you will not expect me to indulge in political forecasts. In spite of temporary difficulties, we hope it will be possible for us to continue to serve the needs of the people of Palestine, as we have tried to do in the past. Under Mr. Clark the whole staff have played their part, and their loyalty and comradeship have been an inspiration to those who have seen it. Through them we have been able to give something of value to the country to whose future we still have our contribution to make.

This report is published as an advertisement.



Eastern Enterprise

For over three hundred years men of enterprise and initiative have engaged in trade with the East. For nearly a century The Chartered Bank of India, Australia and China has supplied them with the specialised banking services that this trade demands.

Today, in addition to these services, the Bank's wide network of branches ensures that a wealth of information on local needs for products and services is readily available to customers. Those planning to enter the markets of the East are cordially invited to discuss their problems with the Managers of the Bank in London, Manchester or Liverpool.

THE CHARTERED BANK OF INDIA, AUSTRALIA AND CHINA
(Incorporated by Royal Charter 1853)

HEAD OFFICE: 38 BISHOPSGATE, LONDON, E.C.2.

Manchester Branch: 52, Mosley St., Manchester 2 • Liverpool Branch: The Cotton Exchange Buildings, Old Hall St., Liverpool 3. • West End (London) Branch: 28, Charles II St., London, S.W.1. • New York Agency: 65, Broadway, New York • Associated Banking Institution in India: The Allahabad Bank Ltd.

The Bank's branch system, under British management directed from London, serves INDIA • PAKISTAN • CEYLON • BURMA • SINGAPORE AND FEDERATION OF MALAYA • NORTH BORNEO AND SARAWAK INDONESIA • FRENCH INDO-CHINA • SIAM • THE PHILIPPINE REPUBLIC • HONGKONG, CHINA • JAPAN

★ Your Products need exporting
Your Representatives Travel **BY AIR**

Contact
WORLD AIR EXPRESS Ltd
110 CANNON STREET, LONDON, E.C.4
MANSION HOUSE 2373-4-5

Specialists in
AIR RESERVATIONS FREIGHT CHARTER

★ Priority Handling for Business Houses engaged in Export Drive.

JAHN—STRADES LTD.
EXPORTERS
Cables: JASTRAD, London

Iron and Steel : Non-Ferrous Metals : Tools and Machinery : Chemicals and Drugs : Raw Materials for Industry : Colonial Produce, etc.

SOTERIADES & CO., LTD.
IMPORTERS
Cables: SOTERIADES, London

Dried and Evaporated Fruits : Canned and Preserved Goods : Cereals : Raw Materials, etc.

59-60 GRACECHURCH ST., LONDON, E.C.3
Telephone No.: Mansion House 9720/2828

MODERN TIMES NEED MODERN METHODS

P.A.Y.E. RECORDS
ready in minutes instead of days ...

THANKS to the AUTOMATIC ANSON PAYROLL MACHINE—Details on Wage Envelopes, Wage Sheets and Tax Cards can be produced in ONE OPERATION, eliminating form-filling and endless writing—saving 60% to 70% of time and labour costs. Applicable to Payrolls of any size.

Phone or write to the Patentees:
GEORGE ANSON & CO. LTD.
5 Copthall Buildings, London, E.C.2 Tel: Met 8668 & 9861

QUICK-FROZEN
FISH
SUPPLIES FOR
EXPORT
ALSO FOR HOTELS
SCHOOLS · CATERERS
INDUSTRIAL CANTEENS
HOSPITALS AND
SHIPPING

QUAYSIDE PRODUCTS LTD
SOUTH QUAY GRIMSBY
Telephone: GRIMSBY 55035
Telegrams: "QUAYSIDE, GRIMSBY"

Information for U.K. Exporters

BRIEF details are given below of overseas enquiries for United Kingdom products, contracts open for tender, reports on commercial conditions abroad, export trade openings, etc., which have been issued by the Export Promotion Department of the Board of Trade to subscribers to the Special Register Service of Information.

The subscription to the Information Service is £1 10s. 0d. a year and membership is open to United Kingdom manufacturers and exporters.

Intending subscribers can obtain a copy of any particular Special Circular listed and a membership application form from the Export Promotion Department, Room 1116, Thames House (North), Millbank, London, S.W.1.

Calls for Tenders

Talkha Power Station

The closing date for the receipt of tenders for the erection of the 25,000 kilowatt power station at Talkha, Egypt, has been postponed to January 15, 1949. The last extension of the closing date was the subject of a notice in the *Board of Trade Journal* dated October 2.

Switchboards and Transformers

The Argentine Directorate-General of Water and Electrical Power has issued a call for tenders (No. 291/48) for switchboards and transformers required for the steam power station "4 de Junio" at Mar del Plata. The closing date for the presentation of tenders is January 18, 1949.

The power station will have a system of electro-pneumatic remote control centralized at one desk. The call for tenders includes switchgear, measuring instruments, instrument transformers, protective gear, etc., for the four generators, the feeders, the step-up transformer station and transmission line; a battery of accumulators with charging gear; a master clock; compressed air plant for the electro-pneumatic controls; laboratory apparatus for testing the measuring instruments; two 4,000 kVA. three-phase indoor transformers, 13·2/33 kV., 50 cycles; one 1,000 kVA. three-phase indoor transformer, 13,200/400-231 volts, 50 cycles.

A set of the full plans, specifications and conditions of tender in Spanish, comprising 48 pages of typescript and two plans, will be available for inspection by representatives of interested United Kingdom manufacturers at the Export Promotion Department, Thames House (North), Room 1073, Millbank, London, S.W.1, until December 29, after which it will be loaned to United Kingdom manufacturers in order of application. Reference No. E.P.D. 43901/48 should be quoted.

The tender documents may be purchased from the Departamento de Talleres y Suministros, Lavalle 1556, Capital, Argentina, at a price of $15 pesos for a complete set.

Cork Sheeting

The Regie des Service Frigorifique de l'Etat Belge "Refribel," Brussels, is calling for tenders for the supply of cork sheeting for refrigeration insulation. The closing date for tenders is December 22, 1948, at 11 a.m.

Two copies of the specification (in French) are held at Export Promotion Department, Room 1114, Thames House (North), Millbank, London, S.W.1. One copy is available for inspection by representatives of United Kingdom firms, the other will be loaned to United Kingdom firms in order of application. Reference No. 44082/48 should be quoted.

Cables and Jointing Material

The Electricity Department of the City of Cape Town is calling for tenders for supply of:—

- 17,600 yards of armoured subterranean cable (and jointing material including straight through joint boxes) for a working pressure of 12 KV.
- 25,000 yards armoured subterranean cable (and jointing material including straight through joint boxes) for a working pressure of 600 volts.
- 15,000 yards armoured 10 pair telephone cable (and straight through joint boxes).

The closing date for tenders is January 26, 1949, at 12 noon.

Two copies of the specification, No. 1530/1948, are available at Export Promotion Department, Room 1076, Thames House (North), Millbank, London, S.W.1. One of these will be retained for inspection by United Kingdom manufacturers until December 24, 1948, and the other will be loaned to United Kingdom firms in order of application.

Reference No. E.P.D. 44036/48 should be quoted. (Telephone No.: Victoria 9040, Ext. 3012.)

High Speed Steel Saw Blades

The Counsellor (Commercial) to the British Embassy at Brussels has reported that the Belgian State Railways are calling for tenders for the supply of:—

- 5,000 high speed steel saw blades for cutting rails (50 mm. wide and 355 mm. long).

The closing date for tenders is December 22, 1948, at 10 a.m.

Copies of the tender documents, in French (No. 2632/770/73) are available at the Export Promotion Department, Room 1095, Thames House (North), Millbank, London, S.W.1. (Victoria 9040, Ext. 3065), for inspection by representatives of United Kingdom manufacturers.

Reference E.P.D. 44155/48 should be quoted.

Machinery and Machine Tools

The Directorate General of Water and Electrical Power has issued Tenders No. 329/48 and 330/48 for the supply of a quantity of machinery, including lathes, drilling and boring machines and other machine tools, 14 in each case, required for the workshop at the power stations of Santiago del Estero and San Juan.

The closing date for receipt of tenders in each case is February 18, 1949. It is to be noted that erection of the machines will be carried out by the Directorate General of Water and Electrical Power, but that tendering firms are required to supply the necessary instructions. The machinery is to be covered by a six months' guarantee dating from the time of delivery in Buenos Aires.

The specification and conditions of tender (in Spanish) are available for inspection at the Export Promotion Department, Room 3086, Thames House (North), Millbank, London, S.W.1, until December 31, 1948, after which date they will become available for loan to interested United Kingdom firms in order of application. Reference No. 44072/48 should be quoted. Interested firms are reminded that local representation is essential for the purpose of the submission of tenders.

Switchgear and Steelwork

The New Zealand State Hydro-Electric Department has issued a call for tenders (No. 102) for the supply of one set of 50 kV switchgear and steelwork, comprising three bays of galvanized steelwork, a total of nine 50 kV switches, accessories and spares. The equipment will be used at Kaikohe Sub-station to control an incoming 50 kV line, an outgoing 50 kV line and two 3 MVA transformer banks.

Tenders will be received by the Secretary, Tenders Committee, State Hydro-Electric Department, Wellington, not later than March 15, 1949.

A copy of the full specification and tender documents will be available for inspection by representatives of interested United Kingdom manufacturers at the Export Promotion Department, Thames House (North), Room 1073, Millbank, London, S.W.1, until January 1, 1949. A second copy is available for loan to United Kingdom manufacturers in order of application. Reference No. E.P.D. 44131/48 should be quoted.

Substation Control Boards

The New Zealand State Hydro-Electric Department has issued a call for tenders (No. 103) for the supply of two control boards which will be used at Halfway Bush Substation to control and indicate the position of 110 kV and 33 kV switchgear.

Tenders will be received by the Secretary, Tenders Committee, State Hydro-Electric Department, Wellington, not later than March 15, 1949.

A copy of the full specification and tender documents will be available for inspection by representatives of interested United Kingdom manufacturers at the Export Promotion Department, Thames House (North), Room 1073, Millbank,

London, S.W.1, until January 1, 1949. A second copy is available for loan to United Kingdom manufacturers in order of application. Reference No. E.P.D. 44132/48 should be quoted.

Insulated Switchboard Wire and Cable

The New Zealand Post and Telegraph Department (Stores Division) are calling for tenders for the supply of :—

Wire, switchboard, twin, orange and orange green, 21 S.W.G. conductors, tinned enamelled, single silk lapped, cotton braided, screened, to British Post Office Specification CW 67B.

Cable, switchboard, 1 pair, screened and externally protected, to British Post Office Specification No. OU 420. The cable shall consist of two 20 S.W.G. conductors, insulated and twisted together as described in the Specification, except that the coloured cotton braiding shall be red on one wire and white on the other and that an external protection in accordance with Clause 9 of the Specification shall be provided over the copper screening.

Tenders must reach the Director-General (Stores Division) General Post Office, Wellington, C.1, by noon on January 21, 1949.

Two copies of the tender documents are available at Export Promotion Department, Room 1076, Thames House (North), Millbank, London, S.W.1. One of these will be retained for inspection by representatives of United Kingdom manufacturers until December 24, 1948, and the other will be loaned to United Kingdom firms in order of application.

Reference No. E.P.D. 44010/48 should be quoted. (Telephone : Victoria 9040, Extension 3012.)

The Senior Trade Commissioner has drawn attention to the desirability of firms despatching their tenders by air mail in order to obviate delay in delivery occasioned by use of surface routes.

Switchboard Wire and Cable

The New Zealand Post and Telegraph Department (Stores Division) are calling for tenders for supplies of :—

Cable, VIR or PVC insulated, cotton braided 8 wire (internal wiring) to New Zealand Post Office Specification No. 405, dated November 1948.

Tenders must reach the Director-General (Stores Division) General Post Office, Wellington, C.1, by noon on January 26, 1949.

A specimen copy of the tender form (No.P. & T. 150/1752) and the specification, will be available at Export Promotion Department, Room 1076, Thames House (North), Millbank, London, S.W.1, for inspection by United Kingdom manufacturers until December 24, 1948, after which it will be loaned to United Kingdom firms in order of application.

Reference No. E.P.D. 43896/48 should be quoted.

The Senior Trade Commissioner has drawn attention to the desirability of firms despatching their tenders by air mail in order to ensure arrival by the requisite date, having regard to the long delay in the delivery of mail despatched by surface route.

Hydro-Electric Generating Units

The Government of Pakistan have issued a call for tenders for four 5,000 kW hydro-electric generating units for the Dargai hydro-electric power station, N.W.F.P. The water turbines are to be of the horizontal shaft re-action type, for an estimated net head of 243 feet ; normal speed preferably 500 r.p.m. Each turbine is to drive a 5,880 kVA alternator, 3-phase, 50 cycles, 0·85 power factor lagging, 11,000 volts between phases. Switchgear and transformers will also be required for the power station, but these are not included in the present call for tenders.

Tenders should be addressed to the Director General, Department of Supply and Development (Supply Wing), Frere Road, Karachi, Pakistan, to reach his office by January 3, 1949.

A copy of the full specification and tender documents is available for inspection by representatives of interested United Kingdom manufacturers at the Export Promotion Department, Thames House (North), Room 1073, Millbank, London, S.W.1. Reference No. E.P.D. 41985/48 should be quoted.

Switchgear and Steelwork

The New Zealand State Hydro-Electric Department has issued a call for tenders (No. 101) for the supply of one set of 110 kV switchgear and steelwork, comprising one bay of galvanized steelwork, a total of three 110 kV switches, accessories and spares. This equipment is required at Penrose sub-station to extend the present structure to permit the connection of a further 110 kV line.

Tenders will be received by the Secretary, Tenders Committee, State Hydro-Electric Department, Wellington, not later than March 8, 1949.

A copy of the full specification and tender documents will be available for inspection by representatives of interested United Kingdom manufacturers at the Export Promotion Department, Thames House (North), Room 1073, Millbank, London, S.W.1, until January 1, 1949. A second copy is available for loan to United Kingdom manufacturers in order of application. Reference No. E.P.D. 44130/48 should be quoted.

Export Opportunities, Market Surveys, etc.

Argentina

Enquiry for taps and dies sets with changeable dies, files and hacksaw blades. (Ref. : C.1513.)

Australia

Enquiry for various types of railway wagons. (Ref. : C.1506.)

Report on market for gramophones, records and needles. (Ref. : C.1504.)

Austria

Source of supply of heavy building materials (mechanical shovels, grabs, etc.). (Ref. : C.1532.)

Belgium

Economic report, September 1948. (Ref. : MAR 108.)

Economic report, October 1948. (Ref. : MAR 110.)

Bolivia

Economic report, July-October 1948. (Ref. : MAR 109.)

Brazil

Enquiry for hospital laboratory glassware. (Ref. : C.1511.)

Enquiry for precision and testing apparatus for agricultural laboratories. (Ref. : C.1512.)

Potential market for river craft, marine diesel engines and ancillary products. (Ref. : C.1528.)

Demand for medical thermometers. (Ref. : C.1461.)

Note on production of black acacia in powder. (Ref. : C.1484.)

Note on production of agricultural machinery. (Ref. : C.1483.)

Note on economic and industrial development. (Ref. : C.1499.)

British West Indies

Opening for United Kingdom manufacturers of insecticide sprayers (light mobile petrol engine/pneumatic machines). (Ref. : C.1535.)

Canada

Enquiry for cotton sheeting (suitable for mounting maps). (Ref. : C.1503.)

Report on market for woollen and worsted piece-goods. (Ref. : C.1504.)

Opening for United Kingdom manufacturers of rock-drilling machinery. (Ref. : C.1514.)

Enquiry for steel poles (5 in. outside diameter, corrugated seamless cold drawn). (Ref. : C.1536.)

Ceylon

Notes on the imports of X-ray apparatus from the United States of America. (Ref. : C.1522.)

Chile

Note on market for motor cycles. (Ref. : C.1523.)

Costa Rica

Enquiry for suit padding machine. (Ref. : C.1534.)

Cuba

Economic report, September-October 1948. (Ref. : MAR 111.)

Denmark

Report on market for agricultural machinery and equipment. (Ref. : C.1508.)

Dutch West Indies

Enquiry for bricklayers' trowels. (Ref. : C.1526.)

(*Continued on page* 1135)

HORTON'S
CLEANSING WAY
HAS A NEW STAR

macol

Ration-free MACOL CLEANSING POWDER surpasses soap powder for general cleaning because it :—

- Is highly concentrated (1oz. per gallon)
- Contains no Caustics or Abrasives
- Produces Rich Lather and an Active Solution
- Is Efficient in Hard or Soft Water

USE FOR CLEANING :—
Floors · paintwork · crockery · pots and pans · working clothes · and in all washing machines

PROMPT DELIVERY · SEND FOR SAMPLE AND DETAILS

Write for pamphlet giving full particulars of all HOMACOL products to :—

THE HORTON MANUFACTURING CO., LTD.,
'HOMACOL' WORKS, RICKMANSWORTH, HERTS.
TELEPHONE: RICKMANSWORTH 3191
TELEGRAMS: LIQUISOPA' RICKMANSWORTH.

S.1

R. V. SPENCER & CO.
(London) Ltd.
IMPORTERS AND EXPORTERS
offer their services and facilities to all Merchants at Home and Overseas in their enquiries for
BRITISH, CONTINENTAL & EASTERN GOODS

SPECIALIZING IN:
OIL BURNERS · CYCLES · MEN'S HATS
ENAMELWARE · CEMENT · CHEMICALS
DYESTUFFS · STEEL · CUTLERY

16 Bolton St., Piccadilly, London, W.1
Telephone: GROsvenor 3877/8 Cables: IMSPENEX, LONDON

R.A.F. SURPLUS (NEW)

FLYING BOOTS - 150/- *Pair*
Lambswool-lined throughout. Knee length. Zipp down sides. Sizes 6 - 12

GAUNTLET GLOVES 25/6 *Pair*
Brand new - Fleece-lined throughout
Tanned Leather - Super quality

Large or Small Quantities - Carriage Paid

SURPLUS STORES 20 CRICKLEWOOD LANE LONDON, N.W.2
Telegrams: "Govstores, Crickle, London" Cables: "Govstores, London"

December

December is balance month. The last few days of the year make heavy demands upon the staff of the bank, for every account is "balanced" and checked. Modern office methods, involving the use of mechanised book-keeping systems and of photographic records in accountancy, have reduced the time spent in searching for the proverbially elusive penny, but even so, hard work by every officer is required at "balance time". You will soon have an opportunity of studying the balance sheet of the Midland Bank; it is clothed in conventional form, but behind its figures lies the story of great achievements for customers large and small.

MIDLAND BANK LIMITED

PROTECTION alone is not enough. Goggles, gloves, or safety clothing must protect *without hampering*. Send us full details of your requirements and we shall be happy to send you our recommendations and prices.

WALLACH BROS. Ltd.

49 TABERNACLE ST. • LONDON, E.C.2 • CLErkenwell 1448/9

WO

TRADE WITH CHINA

CHINA TRADING AND INDUSTRIAL DEVELOPMENT CORPORATION, LTD.

Chungking, Shanghai, Tientsin, New York, London, Bombay

Head Office: 131 Museum Road, Shanghai, China

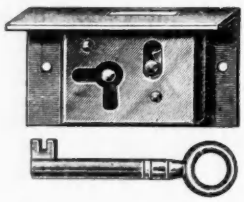
Importers Commission Agents Exporters

With extensive knowledge of the requirements, customs and trade potentialities of the China market and with competent engineering staff now open to consider additional representation for sales and services of British manufacturers

Electrical and Mechanical Equipment
Chemical Products—General Merchandise

Please communicate with:

China Trading and Industrial Development Corporation, Ltd.
London Office: Ronson House, 352/3 Strand, W.C.2
Phone: TEMple Bar 8213/4 *Cables:* CHINTIDCOR, LONDON.
Grams: CHINTIDCOR, BAND, LONDON



TILL LOCKS

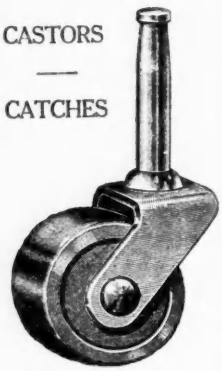
CUPBOARD LOCKS

PADLOCKS

FURNITURE FITTINGS

CASTORS

CATCHES



HINGES — BOLTS

METAL STAMPINGS

NICO

MANUFACTURING CO. LTD.
LETCHWORTH, HERTS

Phone: 590 **Grams: NICO, LETCHWORTH**

This Week-at-a-Glance Executive's Diary is an Infallible Reminder and Automatic Secretary

What a load of petty details and minor worries this supremely simple but remarkably effective device will take off your mind! What a proved promoter of personal efficiency! What an invaluable means of laying out and organizing your day's work! What an infallible reminder! What a reliable, virtually unpaid, automatic secretary!

A Proved Time and Worry Saver

Anything that saves time, saves money. *This saves you both.*

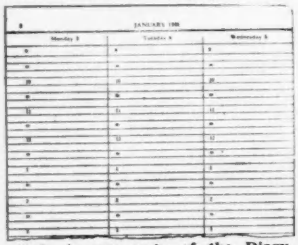
The Week-at-a-Glance Executive's Diary will save you time and worry at every point of your day's work. It is an automatic assistant that will rid your mind of the bother of remembering appointments and countless other matters throughout 1949.

You know how convenient it is, when you are planning your engagements and laying out your work, to have the whole week's reminders before you. In the Week at-a-Glance Executive's Diary, your current week's notes and reminders are always clearly before you so that you can organize your day's or week's work accordingly.

This indispensable personal efficiency device is providing an excellent service for many executives—as it will for you. It will remind you of all appointments and engagements; call all matters to your attention at the right time, day or month; enable you to plan your work either on a daily or weekly basis; show you each morning matters to be taken up and jobs to be done; ensure that nothing is overlooked; keep a record of past happenings.

Simple, Efficient, Indispensable

Notes of matters to be done during the day are always right before you, where they cannot be overlooked or forgotten. You can make notes for future attention to the proper dates ahead and they will come to light on the right days; and, of course, reference can always be made to past entries.

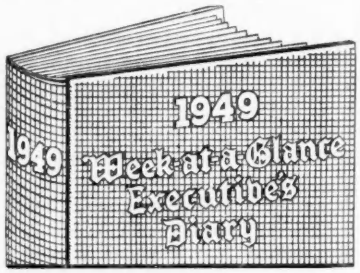


This is one page of the Diary. When opened it shows you the entire week's notes and reminders at a glance.

So you see how simple, yet completely efficient the Week-at-a-Glance Executive's Diary is—it cannot go wrong, *it is absolutely automatic* and accurate, needs no filing or posting of records and *is always before you.* The paper is high grade, "non-run," printed in two colours, durably bound in a pleasing blue leather-cloth, blocked in gold. Compact, the Diary measures 10¼ in. deep by 7½ in. wide by ⅛ in. thick.

And yet this valuable assistant, which will work for you day after day, week after week, month after month, for a whole year, costs you less than a junior's wage for one day. You can have the Week-at-a-Glance Executive's Diary on your desk for your own use and benefit for only 12s. 6d. . . . or less if you order extra Diaries for important members of your staff.

So Post the Coupon At Once



A Few of the Things It Does for You

- **REMINDS you of all engagements and appointments**
- **SERVES you as an automatic memory**
- **ENABLES you to plan your day's work**
- **SHOWS you each morning matters needing your attention**
- **ENSURES that nothing is overlooked to-day, next week, next month or many months hence**
- **KEEPS a permanent record of past happenings**

Very Few Copies Left—Order NOW

Only a few of these invaluable DIARIES for 1949 are left, and these will soon be sold. So, if you want one or more for 1949, you are urged to send your order at once.

Send no money yet—just fill in, and post this coupon now to secure your Diary by return.

FILL IN AND POST THIS COUPON TO-DAY

To Secure Your Diary By Return

To: SHAW PUBLISHING CO. LTD.,
180 FLEET STREET, LONDON, E.C.4.

Please send me.....copy/ies of the Week-at-a-Glance Executive's Diary and invoice at 12s. 6d. each including tax and carriage.

NOTE: 5 per cent. discount on orders for 3 or more.

Name .....

Address .....BT/DY

Restitution of Property to Nazi Victims

THE *Board of Trade Journal* of October 30, 1948, page 848, contained a notice about the restitution of property to Nazi victims. The announcement, issued by the Foreign Office, gave closing dates for the filing of claims to property which was seized or sold under duress during the Nazi regime.

In view of the widespread interest aroused by the announcement, and to prevent the submission of irrelevant enquiries, the Foreign Office wish to point out that it refers only to claims which come within the scope of General Order No. 10 (see *Board of Trade Journal* of November 8, 1947, page 1950). The General Order provides *inter alia* for the submission of claims for the restitution of identifiable property, located in the British Zone of Germany, which was between January 30, 1933, and May 8, 1945, confiscated or removed from the ownership, possession or custody of any person by reason of his race, nationality, religion or political views. The Order does not relate to any property which, at the date of unjust deprivation, had a value of less than RM. 1,000.

Claims should be made on Form MGAF/C (in triplicate) and be forwarded direct to :—

Das Zentralamt für Vermögensverwaltung,
(Britische Zone),
Bad Nenndorf,
Land Niedersachsen,
Germany.

Persons resident in the United Kingdom may obtain copies of Form MGAF/C from the Foreign Office (German Section), Norfolk House, St. James's Square, London, S.W.1.

The revised closing dates for the filing of claims are as follows :—

Securities (including stocks, shares, mortgage bonds and other bonds, whether expressed in German or non-German currency and whether issued in Germany or elsewhere) .. .. December 31, 1948

Currencies (including coins and other monetary symbols, but NOT bank balances) .. December 31, 1948

Other Property .. .. .. December 31, 1949

Members of the public who have already submitted claims on Form MGAF/C are not required to re-register such claims.

Restitution Claims to Property in Other Zones

The foregoing does not apply to property located in the American and French Zones (where Restitution Laws have already been promulgated) or to the Russian Zone (where, so far as is known, no restitution procedure has yet been formulated).

Claims to identifiable property located in the American Zone must be filed *on or before December* 31, 1948, with :—

Zentralanmeldeamt (Central Filing Agency),
Bad Nauheim,
Germany.

The procedure for filing claims is detailed in Regulation No. 1 to United States Military Government Law No. 59. A few copies of this Regulation are available from the Foreign Office (German Section), Norfolk House, St. James's Square, London, S.W.1. Claimants who are unable to obtain a copy of the Regulation should file a written petition (which need not be under oath), containing a description of the confiscated property and stating, as exactly as possible, the time, place and circumstances of the confiscation. In addition, the petition should contain the names and addresses of all persons known by the claimant as having, or claiming to have, an interest in the property.

Claimants are reminded that they are not precluded from filing claims by reason of lack of complete information.

Claims to property located in the French Zone should be submitted in accordance with French Zone Ordinance No. 120, which states (Article No. 13) that :—

"Claims regarding landed property shall be submitted to the Restitution Chamber established at the Court within the jurisdiction of which the property in dispute is situated ; and claims regarding movable property to the Chamber of the Court which is competent in accordance with Article 12 *et sig* of the German Order of Civil Procedure."

It is suggested that persons who are in doubt as to the address of the Restitution Chamber competent to deal with their claims should apply for advice to :—

Le Chef du Service du Controle des Biens,
G.M.Z.F.O.,
Direction des Finances,
Controle des Biens,
Baden-Baden,
Germany.

The closing date for the filing of claims to property (other than securities and currencies) in the French Zone is April 30, 1949. *Claims to securities and currencies must be filed by December* 31, 1948.

Property Located in Berlin

Pending the promulgation of appropriate restitution legislation, the British Occupation Authorities are prepared, as a provisional measure, to accept the registration of claims for the restitution of property located in Berlin. Such claims should be filed on Form MGAF/C (in triplicate) with :—

Das Zentralamt für Vermögensverwaltung,
(Britische Zone),
Bad Nenndorf,
Land Niedersachsen,
Germany.

Information for U.K. Exporters—(*Continued*)

Ecuador
Announcement regarding commercial arbitration. (Ref. : MAR 106.)

Germany
Procedure of Trade amendment A to part I. (Ref. : MAR 38A.)

Guatemala
Economic report, November 1948. (Ref. : MAR 107.)
Market report : Fancy, domestic and lighting glassware. (Ref. : C.1459.)

Holland
Additional information on the Kaiser-Fraser motor assembly factory. (Ref. : C.260A.)

India
Enquiry for refuse disposal plant. (Ref. : C.1509.)

Italy
Economic report, September 1948. (Ref. : MAR 100.)

Mexico
Note on market for glassware. (Ref. : C.1530.)

Netherland Antilles
Possibility of demand for caravans. (Ref. : C.1515.)

New Zealand
Survey of market for agricultural machinery. (Ref. : C.1529.)

Poland
Report on chemical industry for June and second quarter, 1948. (Ref. : C.1510.)

Portugal
Economic report, October 1948. (Ref. : MAR 101.)

Roumania
Economic report, October 1948. (Ref. : MAR 105.)

Siam
Visit to United Kingdom of Siamese Purchasing Mission. (Ref. : C.1516.)

South Africa
Agency requirements, electric apparatus (radar), R.F. heating and infra red apparatus, radio communication, A.M. and F.M., public address equipment, electronic control apparatus and electronic test equipment. (Ref. : C.1527.)

Switzerland
Note on potential market for anaesthetic equipment and material. (Ref. : C.1525.)
Report on market possibilities of Sparkling Cider and Champagne Perry. (Ref. : C.1537.)

U.S.S.R.
Economic report, October 1948. (Ref. : MAR 104.)

United States
Enquiry for gramophone needles. (Ref. : C.1517.)
Enquiry for carpets, men's shoes, men's hats and wear and curtain materials. (Ref. : C.1518.)

Customs Regulations and Tariff Changes

New Zealand Import Licensing 1949

THE Board of Trade have received a copy of Memorandum No. 1948/95, issued by the Customs Department, Wellington, notifying the following amendments to the New Zealand Import Licensing Schedule for the 1949 period (see the *Board of Trade Journal* of November 27, 1948, page 1055, and previous notice) :—

Tariff Item No.	Description.
Ex 100	Penicillin and streptomycin :— The note against chloroform, etc. (item 100) has been amended to read " Licences not available for the importation of penicillin or streptomycin, or preparations containing them."
Ex 136 (7)	Nylon stockings :— Nylon stockings are included under the heading of women's stockings, full length, of cotton, silk and/or artificial silk, which is a deferred item. Licences issued in respect of other items are not available for their importation.
Ex 180 (1)	Plain tablecloths, table napkins, etc. :— The above articles may be imported from the United Kingdom under licences issued in respect of textile piece-goods other than moquettes, etc. (Ex 180 (1)).
Ex 242	Platedware, being cutlery. Materials suited only for the manufacture and repair of jewellery :— Licences for imports of the above goods from the United Kingdom during 1949 will be granted to the extent of 100 per cent. of the amounts of 1946 licences issued in respect of similar goods from the same source. Any such 1949 licences issued will be regarded as absorbing any token allocations due to the importer concerned in respect of these goods.

Amendment : With reference to the notice in the *Board of Trade Journal* of November 13, 1948, page 946, the asterisks shown at items 84 (1-7), 90 (1), 90 (2) and 91 should be deleted and the items marked thus " †," which indicates that licences will be subject to the condition that the importer will ration supplies *pro rata* among other merchants, clubs and hotels, as a minimum allocation, according to quantities supplied by him in 1938.

Australia

Tariff Board Reference : The United Kingdom Senior Trade Commissioner at Canberra has reported that the Commonwealth Minister for Trade and Customs has referred to the Tariff Board for enquiry and report the following questions :—

(i) What is the present position and what are the future prospects of the spinning and weaving sections of the Australian flax industry ?

(ii) Does the future development of flax spinning and weaving warrant some form of assistance and if so what form should such assistance take ?

Any United Kingdom Trade Association or firm which may desire to present evidence at the enquiry should communicate at once with the Board of Trade, Export Promotion Department, Thames House (North), Millbank, London, S.W.1, quoting reference EPD/43655/48.

★ WANTED

Hemp Glider Rope & Sound White Hemp Rope

B. FRENCH & Son Ltd.

Buyers of waste rope and canvas

68 SPARLING STREET, LIVERPOOL, 1. Phone: ROYAL 4785

Import Licensing in British Colonies

THE following addition should be made to the particulars which were given in the *Board of Trade Journal* of October 2 (page 655) and subsequent notices about the treatment accorded to goods of United Kingdom origin in certain British Colonies :—

GRENADA

All goods of United Kingdom origin may be imported direct from the United Kingdom under an Open General Licence with the exception of the following items for which import licences will still be required :—All manufactured foodstuffs in reserved commodity list ; canned beans ; cereal products (cereal filler, oat products, macaroni, semolina, breakfast cereals) ; dairy products (butter, cheese, evaporated dried whole milk, sweetened condensed milk, skimmed milk powder) ; dried fruits ; glucose ; milk-based infant foods ; dried lentils ; sugar (as sugar) ; meat, all types including processed ; laundry soap.

India

Import Control : The United Kingdom Trade Commissioner at New Delhi has forwarded a copy of a Press Note issued by the Ministry of Commerce, Government of India, on November 16, which states that there seems to be an impression current in various trade circles that Open General Licence No. XI will expire on December 31, 1948. This Open General Licence, which allows import of goods from soft currency countries (see *Board of Trade Journal* of July 17, 1948), has no time limit and will remain in force until revoked by another Notification.

Drug Rules 1945: The United Kingdom Trade Commissioner at New Delhi has forwarded a copy of a Press Note issued by the Ministry of Health, Government of India, which states that the rules relating to the labelling of patent and proprietary medicines will be rigidly enforced with effect from April 1, 1949 (see *Board of Trade Journal* of October 30, 1948, page 856).

The Press Note advises the trade to dispose of all existing stocks which are not labelled in accordance with the rules and to refrain from further purchases of patent and proprietary medicines not so labelled.

Pakistan

Tariff Amendment: The United Kingdom Trade Commissioner at Karachi has forwarded a copy of the Gazette of Pakistan Extraordinary of November 12, 1948, containing Ordinance No. XXI issued by the Ministry of Commerce and Works (Commerce Division), Government of Pakistan, the effect of which is to add " Meshta fibre " to the item covering "raw jute" in the Second Schedule (Export duties) to the Indian Tariff Act, 1934.

NOTE.—Export duty on raw jute remains unchanged (see *Board of Trade Journal* of May 22, 1948, page 1071).

Canada

Prohibited Imports : The United Kingdom Senior Trade Commissioner at Ottawa has forwarded a copy of Memorandum Series D, No. 13, P.I.12, dated November 6, 1948, issued by the Canadian Department of National Revenue, which states that, effective November 5, 1948, the importation of Scrap Iron and Steel, classified under Tariff item 373, is prohibited.

Importations which originate in or are imported from countries other than United States of America may be admitted under a General Permit No. G—2419.

The General Permit is issued in a single copy which is retained in the Department, the number of which is to be endorsed on all relative import documents.

Goods made in Canada : The United Kingdom Senior Trade Commissioner at Ottawa has forwarded a copy of Memorandum Series D, No. 51 MCR 88, dated November 18, 1948, issued by the Canadian Department of National Revenue, which states that metal frames, not more than ten inches in width, for use exclusively in the manufacture of purses, chatelaine bags or reticules, have now been ruled to be of a class or kind made in Canada, with effect three weeks from the date of the Memorandum.

Costa Rica

Import, Export and Currency Control Regulations : His Majesty's Minister at San Jose has forwarded details of the four categories of priority into which imports into Costa Rica are divided for the purpose of allocating foreign exchange (see also *Board of Trade Journal* of November 20, page 1006). Following is a summary of items in which United Kingdom exporters will be mainly interested :—

PREFERENTIAL CATEGORY : Drugs of specified types ; agricultural machinery and implements of specified types ; certain heavy chemicals ; insecticides ; iron sheeting and roofing ; quinine and other anti-malarial preparations ; sewing thread ; coffee sacks ; vaccines and serums ; vitamins ; machinery of specified types ; artificial silk yarns.

FIRST CATEGORY : Aniline colours ; china or earthenware for household use ; cotton goods, ordinary, plain and printed ; closely knit cotton fabrics ; cotton yarn from No. 30 upwards ; dental pastes and powders ; specified semi-manufactures and manufactures of iron ; metal cutlery ; polish, shoe and stove ; repair parts for agricultural and industrial machinery ; rayons, spun ; rayon cloth ; thread, cotton, linen, skeins, balls or spools ; tools for arts and crafts ; woollen suitings, blankets, yarn and underwear, ready made ; paints of all kinds ; periodicals and magazines.

SECOND CATEGORY : Bicycles ; cement ; fountain pens and parts ; lawn mowers ; oilcloth ; cotton shirts ; wax, floor polishing and sealing ; washing machines ; refrigerators with motor.

THIRD CATEGORY : Automobiles not used for freight ; beer ; soda biscuits ; cotton ribbons, shoe laces, garters, suspenders ; firearms and cartridges ; cameras and photographic films ; dentrifices, liquid ; glass, bevelled ; linen drills ; linoleum and mats for floors ; liquors of all kinds ; motor cycles and parts ; specified pharmaceutical products ; silk (natural) materials ; silks, artificial sewing and embroidery ; silk, for knitting or thread for sewing ; woollen clothing.

Details of the complete lists may be obtained from Export Promotion Department, Tariff Section, Thames House (North), Millbank, London, S.W.1.

Eire

Suspension of Certain Import Duties : The United Kingdom Trade Commissioner at Dublin has reported that the Government of Eire has made an order under the Supplies and Services (Temporary Provisions) Act, 1946, which provides for the suspension from November 29, 1948, to March 31, 1949, of the following Customs duties :—

Roofing tiles of cement and/or clay (Tariff Ref. No. 51).
Roofing slates (Tariff Ref. No. 201).
Asbestos manufactures comprising articles made wholly or partly of asbestos and suitable for use in building or drainage (Tariff Ref. No. 10/1, paragraph (*b*)).

Import Quotas : The United Kingdom Trade Commissioner at Dublin has forwarded to the Board of Trade copies of the following Orders made by the Government of Eire under the Control of Imports Acts, 1934 and 1937 :—

Order imposing the Quota Restrictions	Quota Period	Quota	Articles
Control of Imports (Quota No. 26, Twelfth Period) Order, 1948.	Jan. 1 to June 30, 1949	24,000	Brushes, brooms and mops for domestic or household use.
Control of Imports (Quota No. 27, Twelfth Period) Order, 1948.	Jan. 1 to June 30, 1949	48,000	Brushes for use on human skin, hair, nails, teeth or mouth.
Control of Imports (Quota No. 28, Twelfth Period) Order, 1948.	Jan. 1 to June 30, 1949	60,000	Certain brushes, brooms and mops.
Control of Imports (Quota No. 38, Twenty-Second Period) Order, 1948.	Jan. 1 to June 30, 1949	100,000 gross	Certain metal screws.
Control of Imports (Quota No. 3, Thirty-first Period) Order, 1948.	Jan. 1 to June 30, 1949	400,000	Certain shoes.

Iceland

Import Restrictions : A notice concerning the import of goods into Iceland from all sources was published in the Icelandic Press of November 7, 1948, and a translation is given below for the information of exporters :—

ANNOUNCEMENT FROM THE TRADE BOARD

The Board has now stopped the issue of ordinary licences for this year. It is therefore useless to send in new applications.

Applications now with the Board will be answered shortly.

Special announcements will be made if it is necessary to consider licences in connection with foreign trade agreements.

Reykjavik, November 5, 1948.

Trade Board.

Venezuela

Marking of Goods intended for Venezuelan Market : Cigarettes : The Commercial Secretary to H.M. Embassy at Caracas reports the issue of Venezuelan Decree No. 110 of October 7, 1948, introducing new legislation concerning the import and sale of cigarettes, with special reference to markings on imported containers and cigarettes. Details of this decree may be seen at the Export Promotion Department of the Board of Trade, Thames House (North), Millbank, London, S.W.1.

Statutory Notice

Patents and Designs Acts 1907 to 1946

Proceedings under Section 24 of the Acts: "*Licences of Right.*"

The following patents were indorsed "Licences of Right" on the dates mentioned :—

No. of Patent	Grantee	Subject matter
	November 27, 1948	
445598	Hartley, E.	Rotary distributors for sewage and other liquids.
484840	Hartley, E.	Settling tanks.
509641	Hartley, E.	Travelling distributors for sewage and other liquids.
547387	Hartley, C. J. & anr....	Rotary distributors for sewage and other liquids.
573253	Thorn Electrical Industries Ltd.	Mercury discharge tubes.
	December 6, 1948	
462830	Granat, E. and anr. ...	Electric calculating apparatus more particularly designed for firing problems.
476831	Granat, E. and anr. ...	Electric calculating apparatus, embodying potentiometric elements.
468607	Morelisse, J.	Single-phase transformers.
581940	Abbey, A.	Liquid coating compositions.
584212	D. Napier & Son Ltd.	Cooling liquid circuit of an internal combustion engine.
584362	Setten & Durward Ltd. and anr.	Lever and punch type paper perforators for filing papers and the like.
606420	Avery, H. T.	Helicopters.

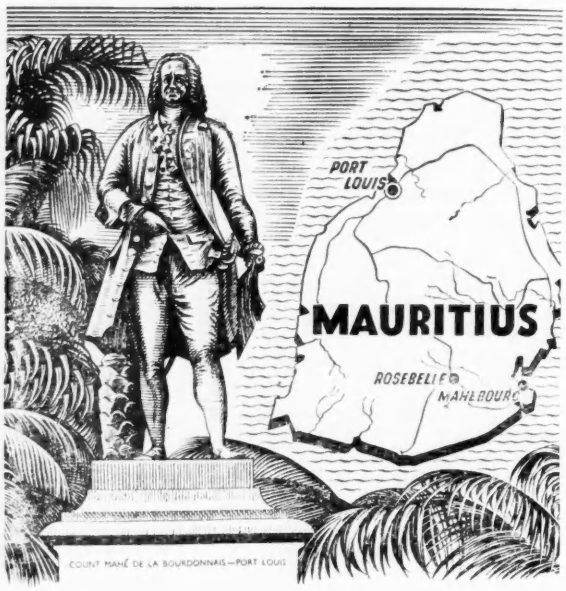
Any person alleging that indorsement of any of the above-mentioned patents has been made contrary to some contract in which he is interested may make application for cancellation of the Indorsement by lodging Patents Form No. 21, stamped £2, at the Patent Office, 25 Southampton Buildings, London, W.C.2.

H. L. SAUNDERS,
Comptroller-General.

The Patent Office.

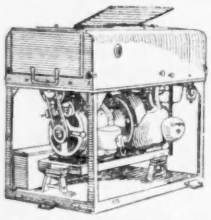
INSURE WITH
The LONDON & LANCASHIRE Insurance Co. Ltd
CHIEF ADMINISTRATION
7 CHANCERY LANE, LONDON, W.C.2

Count Mahé de la Bourdonnais was born in France in 1699 and took his title from Mahé on the Malabar coast which he captured from the British in 1724. Successful though he was as a naval commander, de la Bourdonnais is chiefly remembered for his fine work in developing and improving Île de France—the name by which Mauritius was known in his day. During his term as Governor he founded the town of Port Louis and was instrumental in establishing the cultivation of sugar cane as the principal industry of the Island. De la Bourdonnais died in 1753 and Mauritius was subsequently ceded to Britain in 1814. The cultivation of sugar remained the mainstay of the Island's economy and Mauritius is now among the greatest producers of sugar in the British Empire. Full and up-to-date information from our branch at Port Louis, covering the sugar industry and other commercial activities in Mauritius, is readily obtainable on request.



BARCLAYS BANK
(DOMINION, COLONIAL AND OVERSEAS)
HEAD OFFICE: 54 LOMBARD STREET, LONDON, E.C.3

D·C·O



Electric Generators

D/1. As illustrated, 130 volts A.C., 2.75 k.V.A. output, driven by 350 c.c. Douglas engine, a complete self-contained unit including all meters, switches, etc. Our price **£32 10s.**

D/2. Similar to D/1 but wired to give 200/230 volts, 50 cycles single phase current. Our price **£45**

Also E/1. 130 volts, 2.75 k.V.A., A.C., driven by twin-cylinder Enfield engine, complete with built-in control panel. A self-contained unit ready to run. Our price **£22 10s.**

E/2. Similar to E/1 but wired to give 200/230 volts A.C., 50 cycles, single phase. Our price **£35**

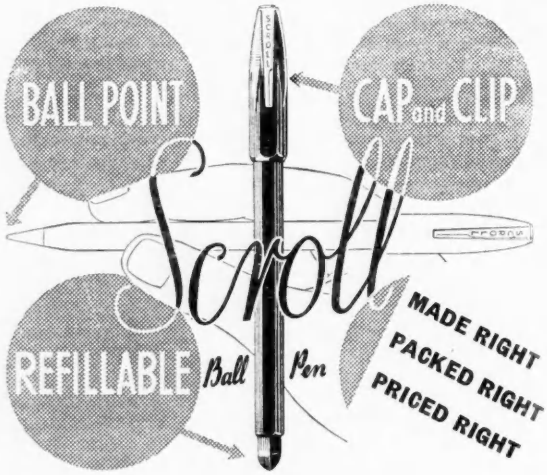
CC/3. Brand new, 130 volts, 2.75 k.V.A., A.C., powered by 4-cyl. water-cooled Coventry Climax engine. Complete with instruments, spares, tools, etc. Our price **£75**

All sets carriage extra. Many other sets available. Please send for our list.

MARBLE ARCH MOTOR SUPPLIES LTD.
290 Camberwell Road, London, S.E.5 Phone ROD 2181

WILLIAM JACKS & CO. LTD.
WINCHESTER HOUSE
OLD BROAD ST., E.C.2
LONDON
Estb 1886
GLASGOW BIRMINGHAM
INDIA LIVERPOOL
CHINA **JACKS** BURMA
PAKISTAN
EXPORTERS IMPORTERS
ENGINEERS
WILLIAM JACKS & CO. (MALAYA) LTD.
Singapore : Penang : Ipoh : Kuala Lumpur

This PEN is NEWS!
— The Ball is CUSHIONED



Meet the "Scroll" Pen. The Ball Point, the Cap and Clip and the fact that it's Refillable make it the line that's ahead of the times. When you display the Counter Stand featuring a dozen Pens it literally sells on sight. Made right! Packed right! Priced right!

REFILL UNITS AVAILABLE

Wholesale and Export Only

SCRIB LTD. 259 Wimbledon Park Rd., London, S.W.19
Makers of the "Scroll" Push-Button Pencil

Exhibitions and Fairs

Lion Symbol for Scottish Exhibition

A SYMBOLIC lion rampant, turning the wheels of industry around the world, is the motif which has been adopted to publicise the Scottish Industries Exhibition which is to be held in the Kelvin Hall, Glasgow, from September 1 to 17, 1949.

This motif, the work of Mr. A. B. Imrie, the Edinburgh artist, will be displayed on all literature and publicity to be issued for the Exhibition. Plans are already well advanced to publicise this outstanding Scottish event all over the world.

The Exhibition, which is being promoted by the Scottish Council (Development and Industry) will have five main objects :—

- To promote Scotland's export trade and attract foreign buyers to Scotland ;
- To increase knowledge of Scotland and her products in every part of the world ;
- To promote inter-trading between Scottish firms ;
- To stimulate productivity by showing the workers the final results of their efforts ; and
- To promote interest in good quality workmanship and design.

Administrative and publicity offices for the exhibition have been set up at 351 Sauchiehall Street, Glasgow. All applications for space and other inquiries should be sent to the Exhibition Manager, Mr. R. M. Donaldson, at that address.

The following list of trade exhibitions and fairs in the United Kingdom and overseas is compiled from information furnished by the organizers and by the overseas officers of the Export Promotion Department. It will be understood that no responsibility is taken for the standing of the organizations or individuals mentioned and that dates, etc., may be subject to alteration. This list is not exhaustive and further information about these and other events may be obtained from the Exhibitions Division of the Export Promotion Department, Horseferry House, Thorney Street, London, S.W.1. (Victoria 6800.) Recent additions to the list are indicated by an asterisk ✱.

United Kingdom

1949

ENGINEERING EQUIPMENT AND MATERIALS EXHIBITION—
January 26–February 9, 1949. At Old Horticultural Hall, Westminster, S.W.1. Apply to the British Bulletin of Commerce, 17–18 Henrietta Street, Strand, London, W.C.2. (Tel.: Temple Bar 4728.)

SHOE AND LEATHER FAIR—
January 31–February 4, 1949. At Olympia. Apply the Manager, Shoe and Leather Record, 3 Arundel Street, W.C.2. (Tel.: Temple Bar 5524.)

HOTEL AND CATERING EXHIBITION—
Feb. 9–19, 1949. At City Hall, Deansgate, Manchester. Apply to Provincial Exhibitions Ltd., at above address.

BIRMINGHAM, ANNUAL TOY TRADE FAIR—
February 21–26, 1949. At Bingley Hall, Birmingham. Apply to Toy Fair Association of Great Britain, Progress Works, Church Street, Blackpool. (Tel.: Blackpool 23579.)

AMUSEMENT TRADES EXHIBITION—
February 22–24, 1949. At New Horticultural Hall, London, S.W.1. Apply to Amusement Trades Exhibitions Ltd., 19 Charing Cross Road, London, W.C.2. (Tel.: Whi. 2524.)

EXHIBITION OF BRITISH COMPONENTS, VALVES AND TEST GEAR FOR THE RADIO, TELEVISION, ELECTRONIC AND TELECOMMUNICATIONS INDUSTRY—
March 1–3, 1949. At Grosvenor House (Great Hall), Park Lane, London, W.1. Apply to Radio Component Manufacturers' Federation, 22 Surrey Street, Strand, W.C.2. (Telephone: Temple Bar 6740.)

BRITISH INDUSTRIES FAIR, LONDON AND BIRMINGHAM—
May 2–13, 1949. Apply to Export Promotion Department, Exhibitions Division, Horseferry House, Thorney Street, London, S.W.1 (Tel.: Victoria 6800), or to Birmingham Chamber of Commerce, 95 New Street, Birmingham (Tel.: Birmingham Midland 5021.)

LEICESTER AND LEICESTERSHIRE INDUSTRIES EXHIBITION—
May 19–28, 1949. At Granby Halls, Leicester. Apply to Leicester Chamber of Commerce, 3 Granby Street, Leicester. (Tel.: Leicester 60171.)

9TH ANTIQUE DEALERS' FAIR AND EXHIBITION—
June 9–24, 1949. At Great Hall, Grosvenor House, Park Lane, W.1. Apply to Captain C. S. Platts, Room 904, Grosvenor House, Park Lane, W.1. (Tel.: Grosvenor 6363, Ex. 904.)

UNDERGROUND MINING MACHINERY EXHIBITION—
July 7–16, 1949. At Earls Court. Apply to General Manager, Engineering Centre, 351 Sauchiehall Street, Glasgow, C.2.

ENGINEERING AND MARINE EXHIBITION—
August 25–September 10, 1949. At Olympia. Apply to Messrs. F. W. Bridges & Sons Ltd., Grand Buildings, Trafalgar Square, London, W.C.2. (Tel.: Whi. 0568.)

SCOTTISH INDUSTRIES EXHIBITION—
September 1–17, 1949. At Kelvin Hall, Glasgow. Apply to General Manager, Scottish Industries Exhibition, 351 Sauchiehall Street, Glasgow, C.2. (Tel.: Glasgow Douglas 6307.)

RADIOLYMPIA, NATIONAL RADIO EXHIBITION—
✱ September 28–October 8, 1949. Apply to the Radio Industry Council, 59 Russell Square, London, W.C.1. (Tel.: Museum 6901.)

MANCHESTER, FIRST NATIONAL PACKAGING EXHIBITION—
✱ October 5–15, 1949. At City Hall, Deansgate, Manchester. Apply Provincial Exhibitions Ltd., at above address.

BRITISH TEXTILE MACHINERY AND ACCESSORIES EXHIBITION (INTERNATIONAL)—
October 12–22, 1949. At Belle Vue, Manchester. Apply, to Textile Recorder Machinery and Accessories Exhibition Ltd., Old Colony House, South King Street, Manchester, 2

63RD ANNUAL DAIRY SHOW—
October 25–28, 1949. At Olympia. Apply to British Dairy Farmers' Association, 17 Devonshire Street, London, W.1. (Tel.: Welbeck 1012.)

BUILDING TRADES EXHIBITION—
November 17–December 1, 1949. At Olympia. Apply to Building Trades Exhibition Ltd., 4 Vernon Place, Southampton Row, W.C.1. (Tel.: Holborn 8146.)

Overseas

1949

NEW YORK, NATIONAL MOTOR BOAT SHOW—
✱ January 7–15, 1949. At Grand Central Palace. Apply to Mr. Ira Hand, 420 Lexington Avenue, New York City.

PHILADELPHIA, NATIONAL MATERIALS HANDLING EXPOSITION—
✱ January 10–14, 1949. Convention Hall. Apply Clapp & Poliak, Inc., Empire State Building, New York City, 1.

MIAMI, SPORTSMEN'S SHOW—
✱ January 20–29, 1949. Apply Mr. Grover Theis, 343 S.W. North River Drive, Miami, Florida.

BRUSSELS, INTERNATIONAL MOTOR EXHIBITION—
January 22–February 2, 1949. At Palais du Centenaire. Apply Commissariat Général, 15 Rue des Drapiers, Brussels.

CHICAGO, INTERNATIONAL HEATING AND VENTILATING EXPOSITION—
✱ January 24–28, 1949. At International Amphitheatre. Apply Mr. Charles F. Roth, Grand Central Palace, New York City.

PARIS, INTERNATIONAL RADIO COMPONENT ACCESSORIES AND RADIO ELECTRIC MEASURING INSTRUMENTS EXHIBITION—
February 4–8, 1949. At Porte de Versailles. Apply to Secretary, 25 rue de la Pépiniere, Paris.

CHICAGO, OUTDOORS SHOW (combined with Chicago National Boat Show and International Sports Travel and Trailer Show)—
✱ February 4–13, 1949. At Navy Pier. Apply Mr. A. N. Benson, 307 North Michigan Avenue, Chicago, 1.

BOSTON, NEW ENGLAND SPORTSMEN'S AND BOAT SHOW—
✱ February 5–13, 1949. At Mechanics Building. Apply Campbell Fairbanks Inc., 139 East 57th Street, New York City, 22.

MIAMI, BOAT SHOW—
✱ February 11–19, 1949. Apply Mr. Grover Theis, 343 S.W. North River Drive, Miami, Florida.

(*Continued on next page*)

LET PHOTO-UNION PLAN YOUR ADVANCE
B.I.F. PUBLICITY NOW
PHOTO-UNION LTD. STUDIO HOUSE, 12 SOHO SQUARE, LONDON, W.1
GERRARD 7184-5-6-7 PHOTO-UNION, WESDO, LONDON

Exhibitions and Fairs—(*Continued*)

NEW YORK, NATIONAL SPORTSMEN'S SHOW—
February 19–27, 1949. At Grand Central Palace, New York. Apply to Campbell-Fairbanks Expositions Inc., Park Square Building, Boston, Mass, U.S.A.

BRUSSELS, INTERNATIONAL AGRICULTURAL MACHINERY AND IMPLEMENTS EXHIBITION—
February 20–27, 1949. Apply to Société de Mécanique et d'Industries Agricoles, 29 rue de Spa, Brussels, IV.

PARIS, INTERNATIONAL AGRICULTURAL MACHINERY EXHIBITION—
March 1–6, 1949. At Exhibition Park. Apply to the Salon de la Machine Agricole, 38 Rue de Chateaudun, Paris.

LEIPZIG SPRING FAIR—
March 6–13, 1949. Apply to Leipziger Messecamt, Leipzig, C.1, Germany.

NEW YORK, NATIONAL ANTIQUES SHOW—
* March 7–13, 1949. At Madison Square Garden. Apply Mr. Morton Yarmon, 97 Duane Street, New York City, 7.

VIENNA, INTERNATIONAL SPRING FAIR—
March 13–20, 1949. Apply to British-Austrian Chamber of Commerce Inc., 29 Dorset Square, London, N.W.1. (Tel.: Paddington 7646.)

PRAGUE, INTERNATIONAL FAIR—
March 13–20, 1949. Apply to the Secretary, Czechoslovak-British Chamber of Commerce, 64 Great Cumberland Place, London, W.1. (Tel.: Amb. 1801.)

VERONA, INTERNATIONAL AGRICULTURAL FAIR AND HORSE SHOW—
March 13–21, 1949. Apply to Mr. F. C. Kerry at the above address.

GENEVA, INTERNATIONAL MOTOR EXHIBITION—
March 17–27, 1949. Apply to Secretariat-General, 1 Place du Lac, Geneva, Switzerland. Final date for space applications past.

TORONTO, CANADIAN NATIONAL SPORTSMEN'S SHOW—
* March 18–26, 1949. Apply to Toronto Anglers' and Hunters' Association Inc., 53 Yonge Street, Toronto.

CLEVELAND, AMERICAN AND CANADIAN SPORTSMEN'S SHOW—
March 19–29, 1949. At Public Auditorium. Apply to Expositions Inc., Public Auditorium, Cleveland, 14, Ohio.

BUDAPEST, LIVESTOCK AND AGRICULTURAL EXHIBITION—
March 23–27, 1949. Apply to Central Board of Sample Fairs and Exhibitions, Bajcsy Zsilinszky-Ut 25, Budapest, V.1, Hungary.

CHICAGO, INTERNATIONAL LIGHTING EXPOSITION—
* March 29–April 1, 1949. At Stevens Hotel. Apply Mr. A. B. Coffman, 111 West Jackson Boulevard, Chicago, 4.

UTRECHT, ROYAL NETHERLANDS INDUSTRIES FAIR—
March 29–April 7, 1949. Apply to Mr. W. Friedhoff, Netherlands Chamber of Commerce, Hereford House, 117 Park Street, London, W.1. (Tel.: Mayfair 4641.)

PARIS, PHOTOGRAPHY AND CINEMA EXHIBITION—
April 1–11, 1949. Apply to Secretary, 94 rue de Rennes Paris, 6°.

HELSINGFORS, FINNISH INDUSTRIES FAIR—
April 2–10, 1949. At the Messuhalli. Apply to Direktivnen for Finlands Massa, Messuhalli, Helsingfors, Finland.

JOHANNESBURG, WITWATERSRAND AGRICULTURAL SHOW—
* April 8–18, 1949. At Milner Park. Apply to The Secretary, Witwatersrand Agricultural Society, Johannesburg, South Africa.

ADELAIDE, CHEMISTRY AND ALLIED INDUSTRIES EXHIBITION, "CHEMEX, 1949"—
April 12–25, 1949. At Centennial Hall, Wayville. Apply to Manager, Room 43, Chamber of Manufacturers Building, Pirie Street, Adelaide, S. Australia.

BRITISH EXHIBITION ENTERPRISES
LIMITED
take pleasure in announcing that they have completed arrangements for their 1949 Programme of Trade Exhibitions. Enquiries to:—
The Secretary,
British Exhibition Enterprises Ltd.
Bostel House - Brighton 1 - Sussex
Telephone: **Brighton 9687**

MILAN, INTERNATIONAL SAMPLES FAIR—
April 12–27, 1949. Apply to Italian Chamber of Commerce for Great Britain and British Commonwealth, 652 Grand Buildings, Trafalgar Square, London, W.C.2. (Tel.: Whitehall 5521.)

LYONS, INTERNATIONAL FAIR—
April 23–May 2, 1949. Apply to Messrs. Clifford Martin Ltd., 33 Regent Street, London, S.W.1. (Tel.: Regent 3051.)

POZNAN, INTERNATIONAL TRADE FAIR—
April 23–May 10, 1949. Apply to Federation of British Industries, 41 Buckingham Palace Road, London, S.W.1. (Tel.: Whitehall 6711.)

PARIS, INTERNATIONAL AERONAUTICAL SHOW—
April 29–May 15, 1949. At Grand Palais. Apply to Commissioner General, 6 rue Galilee, Paris 16e.

BRUSSELS, INTERNATIONAL FAIR—
April 30–May 15, 1949. Apply to Palais du Centenaire, Brussels.

BUDAPEST, INTERNATIONAL FAIR—
May 6–17, 1949. Apply to Central Board of Sample Fairs and Exhibitions, Bajcsy Zsilinszky-Ut 25, Budapest, V.1, Hungary.

BASLE, SWISS INDUSTRIES FAIR—
May 7–17, 1949. Apply to the Swiss Legation, Division Economique, 18 Montagu Place, London, W.1. (Tel.: Paddington 0701.)

VIENNA, INTERNATIONAL MOTOR CAR EXHIBITION—
May 8–15, 1949. Apply to British-Austrian Chamber of Commerce Inc., 29 Dorset Square, London, N.W.1. (Tel.: Paddington 7646.)

VALENCIA, INTERNATIONAL SAMPLE FAIR—
May 10–25, 1949. Apply to United Kingdom representative, Mr. R. H. Thornton, 8 Duke Street, London, S.W.1. (Tel.: Whitehall 6674.)

ZAGREB, INTERNATIONAL SAMPLE FAIR—
May 14–30, 1949. Apply to the Manager, Zagrebacki Velesajam Savska Cesta 25, Zagreb, Yugoslavia, or Commercial Attaché, Yugoslav Embassy, 195 Queen's Gate, London, S.W.7.

PARIS, INTERNATIONAL TRADE FAIR—
May 21–June 6, 1949. At Porte de Versailles, Paris. Apply to Miss E. Lambert, 14/15 Rugby Chambers, Rugby Street, London, W.C.1. (Tel.: Chancery 6794.)

TORONTO, CANADIAN INTERNATIONAL TRADE FAIR—
May 30–June 10, 1949. Apply to Miss M. A. Armstrong, Canadian Government Exhibition Commission, Canada House, Trafalgar Square, London, S.W.1. (Tel.: Whitehall 8701.) Final date for space applications December 31, 1948.

BARCELONA, INTERNATIONAL TRADE FAIR—
June 10–25, 1949. Apply to United Kingdom Agent, Mr. Joaquin Bosch, 109 Whitton Road, Twickenham, Middlesex. (Tel.: Popesgrove 4822.)

BRUSSELS, INTERNATIONAL PLASTICS EXHIBITION—
June 11–26, 1949. At Grands Palais du Centenaire. Apply to l'Office Belge des Matiéres Plastiques, 153 Chaussée de Bruxelles, Forest—Brussels.

BRUSSELS, ANNUAL FOOD INDUSTRIES EXHIBITION—
July 9–24, 1949. At Grands Palais du Centenaire. Apply to Confédération de l'Alimentation Belge, 55 rue de la Loi, Brussels.

BRISBANE, ROYAL NATIONAL AGRICULTURAL AND INDUSTRIAL EXHIBITION—
August 6–13, 1949. Apply to the Secretary, Royal National Agricultural and Industrial Association, 99 Creek Street, Brisbane, Queensland, Australia.

IZMIR, INTERNATIONAL FAIR, TURKEY—
August 20–September 20, 1949. Apply to the Commercial Counsellor, Turkish Embassy, 47 Elm Park Gardens, S.W.10. (Tel.: Flaxman 4242.)

LEIPZIG, AUTUMN FAIR—
August 28–September 4, 1949. Apply to Leipziger Messeamt, Leipzig, C.1, Germany.

BUDAPEST, INTERNATIONAL FAIR—
September 2–13, 1949. Apply to Central Board of Sample Fairs and Exhibitions, Bajcsy Zsilinszky-Ut 25, Budapest, V.1, Hungary.

UTRECHT, ROYAL NETHERLANDS INDUSTRIES FAIR—
September 6–15, 1949. Apply to Mr. W. Friedhoff, Netherlands Chamber of Commerce, Hereford House, 117 Park Street, London, W.1. (Tel.: Mayfair 4641.)

GHENT, FLANDERS INTERNATIONAL FAIR—
* September 10–25, 1949. Apply to Ultra Displays Ltd., 395A Edgware Road, London, N.W. (Tel.: Amb. 4147.)

VIENNA, INTERNATIONAL AUTUMN FAIR—
* September 11–18, 1949. Apply to British-Austrian Chamber of Commerce Inc., 29 Dorset Square, London, N.W.1. (Tel.: Paddington 7646.)

MELBOURNE, ROYAL AGRICULTURAL SHOW—
September 23–October 2, 1949. Apply to Royal Agricultural Society, Victoria, Australia.

NOTICE TO "JOURNAL" READERS AND ADVERTISERS

The *Board of Trade Journal* is published by His Majesty's Stationery Office and is obtainable directly from the following addresses: York House, Kingsway, London, W.C.2; 13A Castle Street, Edinburgh, 2; 39 King Street, Manchester, 2; 2 Edmund Street, Birmingham, 3; 1 St. Andrew's Crescent, Cardiff; Tower Lane, Bristol, 1; 80 Chichester Street, Belfast; or through any bookseller.

Crown copyright reserved. Extracts may be published if the source is duly acknowledged, except that permission of the authors must be obtained to reproduce signed articles.

EDITORIAL COMMUNICATIONS should be addressed to the Editor, *Board of Trade Journal*, Millbank, London, S.W.1. (Telephone: Whitehall 5140, extension 306.)

SUBSCRIPTIONS (26s. PER ANNUM; 30s. POST FREE) AND SALES ENQUIRIES should be addressed to the publishers at any of the above addresses.

ADVERTISEMENTS. Applications concerning the insertion of advertisements in the *Board of Trade Journal* should be addressed to the Director of Publications, H.M. Stationery Office, 421-9 Oxford Street, London, W.1. (Telephone: Mayfair 7755, extension 271.)

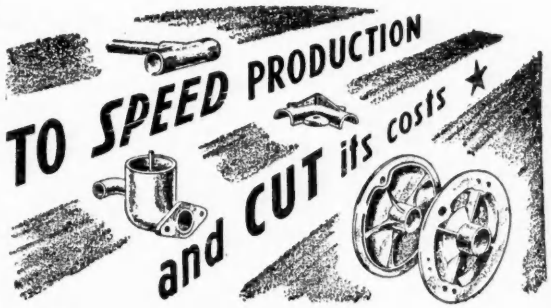
The Government accepts no responsibility for any of the statements in the advertisements and the inclusion of any particular advertisement is no guarantee that the goods or services advertised herein have received official approval.

REPRINTS OF ARTICLES. Reprints of extracts of articles and announcements from the *Board of Trade Journal* will be supplied on payment. The scale of charges is as follows:—

No. of pages	*Up to 250 copies* £ s. d.	*For each additional 125 copies ordered at the same time* s. d.
1 (or part)	1 1 0 (minimum charge)	2 6
2	2 2 0	5 0
3	3 3 0	7 6
4	4 4 0	10 0

Prices for extracts of more than four pages are proportionately higher.

Orders with remittances should be addressed to the Director of Publications (S.A.), H.M. Stationery Office, 421 Oxford Street, London, W.1, and should be received not later than on the Friday following publication of the *Board of Trade Journal* from which the extract is to be taken. Cheques should be made payable to H.M. Paymaster-General.



DIE-CASTING *does it!*

Co-operating with manufacturers Roncraft cut machining operations by precision die-casting in Zinc or Aluminium and incorporating desirable features in original moulds.

By offering a complete service from design to finish, Roncraft reduce handling costs and production headaches for manufacturers. Roncraft could probably do the same for you.

★ *Let us handle the job from start to finish*

Designing · Die-casting · Light Pressing · Machining
Plating · Painting and Packing

RONCRAFT ★ LIMITED ★

(ASSOCIATED WITH BRAID ENGINEERING LTD.)

SUNNYHILL WORKS, STENSON ROAD, DERBY

A double reduction in price

and still no extra for the cleaning tools

GET THE "Bustler" HABIT

VACUUMS LIMITED
ALDRIDGE ROAD, BIRMINGHAM, 22B

WE OFFER OVERSEAS BUYERS Britain's finest merchandise:—

Piece Goods Dept.	WOOL, COTTON, RAYON and LINEN PIECE GOODS & YARNS and THREADS OF ALL TYPES
Fashions and Clothing Dept.	LADIES', GIRLS', MEN'S, BOYS' and INFANTS' OUTER and UNDERWEAR OF ALL TYPES
Household Dept.	ALL HOUSEHOLD ARTICLES and FURNISHINGS CROCKERY, PLATE and CUTLERY
General Dept.	LEATHER GOODS, FANCY GOODS, NOVELTIES and NOTIONS, SPORTSWEAR and SPORTS EQUIPMENT

COMPLETE INDENT, CONFIRMING AND SHIPPING SERVICES

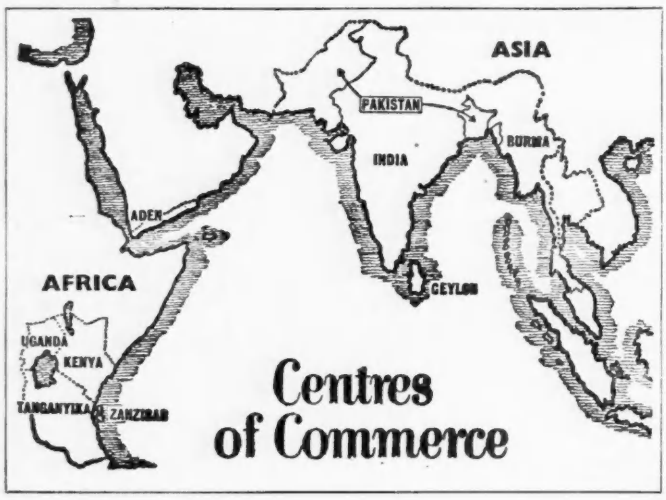
K. WISEBURGH LIMITED

MANUFACTURERS: MERCHANTS : SHIPPERS

95 GREAT PORTLAND STREET, LONDON, W.1
Telephone: LANGHAM 4386/7/8
Cables: WISDRESS, WESDO, LONDON

93 MARKET STREET, MANCHESTER
Telephone: BLACKFRIARS 6333/4/5
Cables: WISDRESS, MANCHESTER

BANKING IN TWO CONTINENTS



With this geographical distribution, the National Bank of India Ltd. is particularly well placed to provide market information and a full range of banking facilities for all those interested in trade or industrial development in these territories. Enquiries are welcomed at the Head Office of the Bank at the address given below.

The network of branches operated by the

NATIONAL BANK OF INDIA LIMITED

covers INDIA, PAKISTAN, CEYLON, BURMA, KENYA, UGANDA, TANGANYIKA, ZANZIBAR and ADEN

Bankers to the Government in Aden, Kenya Colony, Zanzibar and Uganda

HEAD OFFICE: 26, Bishopsgate, London, E.C.2. General Manager: T. T. K. Allan. Deputy General Manager: N. W. Chisholm

London Manager: W. Kerr

for

- EXPORT PACKING CASES (24 hour service)
- PRESS BALING
- EXPORT PACKING
- TRANSPORT (local and long distance)
- WAREHOUSING

A. C. DENTON & Co. Ltd.
38 BERMONDSEY WALL, S.E.16
Ber. 1103/4/5

Colour Sells

Experience proves that a reproduction of your product in brilliant, natural colour creates more interest than a black and white picture. And so we have organized a Photographic Studio specializing in colour photography, able to supply *complete colour prints*. Our staff also includes experts in producing and printing attractive sales inviting literature.

WRITE, 'PHONE OR CALL
Creative Printing and Photographic Research Division.

GREENWOOD Developments Limited
7 SALISBURY COURT, FLEET ST., LONDON, E.C.4
CENtral 8274 (7 lines)

FOR FLOOR CLEANING EQUIPMENT

Consult DIXON

SPECIALISTS IN LABOUR SAVING INDUSTRIAL FLOOR CLEANING EQUIPMENT.
Full details and literature on request from the manufacturers and distributors.

R. G. DIXON & CO. LTD., WEMBLEY Telephone: Wembley 2971-2 & 4138-9
Showrooms: 80-82 REGENT STREET, (Quadrant Arcade), LONDON, W.1
Phone: Regent 5771-2

GOOD NEWS

for Exporters to Britain's most important market in Europe

SCANDINAVIA

EXPANDING MARKETS. Trade negotiations with Denmark, Norway and Sweden will lead the way for further expansion in 1949 of Anglo-Scandinavian trade.

£120,000,000 is a conservative forecast of the total value of Great Britain's exports to Scandinavia during 1949.

" ANGLO — SCANDINAVIAN TRADE REVIEW " with a guaranteed circulation of 7,000, is the only medium in DANISH, NORWEGIAN and SWEDISH, offering you specialized coverage in these three markets.

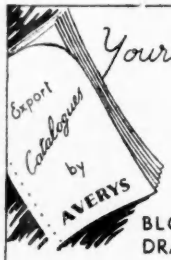
Send for full rates and further details to :

British Industrial Publicity Overseas Ltd.
Walter House, Bedford St., Strand, London, W.C.2
Temple Bar 9058/9 and 3658

who also publish journals for Finland, Russia, Turkey, Egypt and the Middle East in the languages of those countries.

FREE WORKS POSTERS like this advertisement will constantly remind your workers of dermatitis dangers. The words "Sternocleanse Posters" written on your noteheading and posted to us will bring you details of STERNOCLEANSE, the anti-dermatitis cream, and its round-the-year Works Poster Scheme.

STERNOL LIMITED
ROYAL LONDON HOUSE, FINSBURY SQUARE, LONDON, E.C.2 ● MONarch 3871-5



Your **CATALOGUE**
must be
WELL ILLUSTRATED
to Capture
EXPORT TRADE
We are Specialists
BLOCKS · STEREOS · ELECTROS
DRAWINGS · RETOUCHING · PRINTING

PRINTING PLATES FOR EXPORT JOURNALS
Ask to see specimens of our work. You are under no obligation.

AVERYS SERVICES
AVERYS ENGRAVING CO. (L'POOL) LTD.
3-4 COX'S COURT, LONDON, E.C.1 *Phone:* MONarch 9035

Goods for Mail Order

MANUFACTURERS AND AGENTS are invited to offer lines of goods suitable for Mail Order. Generally speaking these goods should not be subject to Purchase Tax and never to Clothing Coupons. For Mail Order they must be :

(1) Easily wrapped for despatch by post.
(2) Not easily breakable in the post.
(3) Easily described or sketched.
(4) Must retail at over 10/- and preferably over 15/- each.

Manufacturers' regular lines are most suitable but job lines will always be considered.

PINDI STORES LTD.
40 Sackville Street, London, W.1 May 2285

THE SWAN WHARF & TRANSPORT CO., LTD.

WHARFINGERS — TRANSPORT CONTRACTORS — EXPORT PACKERS & SHIPPERS

Services arranged from any point to any destination — All requirements and operations catered for

Phone
MANsion House 5011-3 Ext. 2

107-8 UPPER THAMES STREET, LONDON, E.C.4
(Adjacent to London Bridge)

GOVERNMENT SURPLUS STOCK

A wide range of New and Second-hand Goods for disposal.

S. ZIMMERMAN & SON LTD., 228 Cable Street, London, E.1
Telephone: STEPNEY GREEN 4861-2-3 **Cables: ZIMMERAGS LONDON**

SERVICE TO INDUSTRY—7

Do you know that British Railways provide an industrial information service to assist manufacturers in deciding on sites for new works?

From this service you can obtain details of available factory premises and sites, with information about the public utility and other services, the nature of the soils, where to obtain the raw materials and how to market the products.

Our Regional Commercial Officers will be happy to place this service at your disposal, of course, without charge.

BRITISH RAILWAYS

Diesel Locomotives,
Marine and Industrial Diesel Engines and Sets,
Pumps, Concrete Mixers,
Air Compressors, Pneumatic Tools,
Printing Presses,
Conveyors, Cranes,
Dredgers, Tugs, Trawlers,
Generators, Transformers,
Alternators, Electric Motors,
Gas Meters, Electric Meters,
Wire Ropes,
Scientific Instruments,
Etc.

AGENTS FOR LEADING BRITISH MANUFACTURERS

Consult

INDUSTRIAL EXPORTS LTD

SALISBURY HOUSE,
LONDON WALL, LONDON, E.C.2

Telegrams: Indexlim, London.

MUSICAL INSTRUMENTS

OF ALL KINDS, STRINGS, etc.

MUSICAL TOYS
MOUTH ORGANS
Portable and Amplified
GRAMOPHONES
RECORD PLAYERS
AND AUTO CHANGERS

RADIO & ELECTRICAL ACCESSORIES

Write for lists, specifying in detail those goods in which you are interested

Dallas
DALLAS BUILDING
CLIFTON ST. LONDON. E.C.2

The Premier EXPORT HOUSE For

AUGER BITS

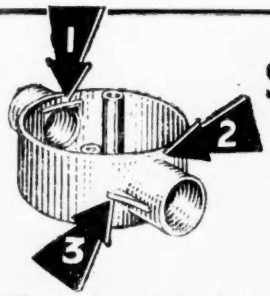
SCOTCH AND JENNINGS PATTERN

ALSO

Plane Irons, Turnscrews, Putty Knives and Scrapers. Firmer Chisels, and Tools for the Building Trade.

PROMPT DELIVERIES *KEENEST PRICES*

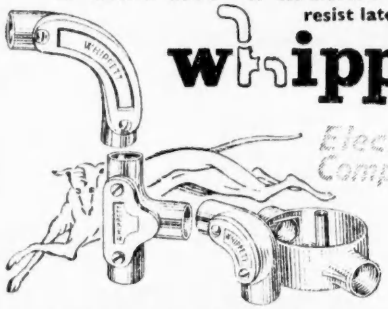
BRANDEX EQUIPMENT LTD.
4 RATHBONE PLACE, LONDON, W.1
Phone: MUSeum 8717



STRONGER WHERE THE STRAIN COMES

The newly redesigned, non-corrodible, pressure die-cast WHIPPETT inspection boxes conform in materials, design and workmanship to the stringent B.S. Specification 1004A. Indeed, the whole WHIPPETT range of components are specially strengthened and resist corrosion to a remarkable degree, ensuring the same accessibility after ten years as on the day when they were installed.

1. Reinforced by boss to resist vertical strain.
2. Thicker neck.
3. Reinforced to resist lateral strain.



whippett

Electrical Components

THE WHIPPETT MANUFACTURING CO. LTD.
191 Westminster Bridge Road, Lambeth, London, S.E.1.
WATerloo 4574
Export Agents : Messrs. REIGATE LTD., 3 Copthall Buildings, Copthall Avenue, London, E.C.2

BAXTERS

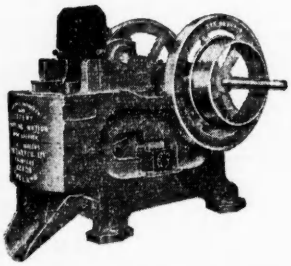
PATENTED "KNAPPING MOTION"

The only compound toggle lever "Knapping Motion" Stone Breaker in the world.

STRONGEST MOST EFFICIENT MOST DURABLE

STONE BREAKER

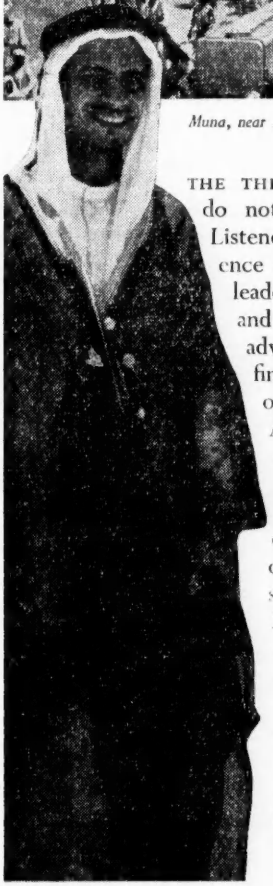
This machine is a masterpiece of strength and reliability, has perfect balance consistent with minimum horse-power under the heaviest load, which is a unique feature of all "Knapping Motion" Stone Breakers.



STONE BREAKERS · SCREENS
GRANULATORS · ROLLS
PORTABLE BREAKING & SCREENING PLANTS
VIBRATING SCREENS
ELEVATORS
CONVEYORS
WASHERS

W H BAXTER LTD. LEEDS 12, ENGLAND

Muna, near Mecca, and an Arab notable.



THE THRONGS IN THE MARKETS do not know of The Arabic Listener, although it has an influence on their lives. But the leaders of commerce *do* know it, and many of the commodities advertised in it in due course find their way into the stores of the Middle East and North Africa. And the readers themselves are lavish spenders, accustomed to the best that the West can offer them. They are men of wealth, proud of possessions and prestige.

More than eleven thousand copies of The Arabic Listener are sold twenty-four times a year. To British exporters seeking a market in the Middle East and North Africa it offers an opportunity to reach an influential and exclusive audience.

The Arabic Listener

المستمع العربي

Member of the A.B.C.

Advertisement Department
B.B.C. Publications, Broadcasting House, Portland Place, London, W.1

CVS-27A

ADVERTISEMENTS

Situations advertised in these columns are available only to applicants excepted from the Control of Engagement Order, 1947, No. 2021

JEEP!!! Several first-class Jeeps and Trailers available. Also, vast quantity of Spares. Autowork, (Winchester) Ltd., Station Hill, Winchester. Tel.: Winchester 4834.

DIESEL ENGINES:—A.E.C. A/190 131 H.P., G.M. 6-71 RC9 165 H.P. for disposal. Condition as new. £265. G. R. Mole Bros., Clows Top, Kidderminster. Phone: Clows Top 2.

FORCEFUL YOUNG EXPORT PROMOTER returning Sao Paulo, Brazil (permanently), offers 12 months Free Services to reputable manufacturer. Box No. S1427, *Board of Trade Journal*, 429 Oxford Street, London, W.1.

SEQUINS. Loose in packets, threaded on strings and slung on reels. We are the actual manufacturers. Enquiries invited from home and abroad. Agents and travellers also wanted for home and abroad. Quality Spangles, 77 North Street, Leeds 7, England.

HUGE SURPLUS STOCKS. We have huge stocks of Government Surplus Goods for immediate export. Send for our special export list. Generous discount for quantities. Marble Arch Motor Supplies Ltd., 286-302 Camberwell Road, London, S.E.5. Telephone: RODney 2181.

EXPORT PROBLEMS. — Manufacturers wishing to find fresh outlets are invited to consult Henry Gardner & Co. Ltd., 2 Metal Exchange Buildings, Leadenhall Avenue, London, E.C.3. (Capital £1,000,000 fully paid.) Branches in Birmingham, Glasgow, Manchester. Associated Companies in Foreign and Colonial Territories.

EVERWEAR CANDLEWICK BEDSPREADS have been given an enthusiastic reception in many overseas markets, and increased production enables Everwear Candlewick Ltd. to announce that they can accept orders from all parts of the world for prompt delivery. Beautiful and inexpensive tufted chenille bedspreads are available in a wide range of patterns and colours; also bath and dressing gowns for ladies and children, and housecoats, bath mats, crib spreads and lovely rugs. Everwear Candlewick Ltd., Brynmawr, Breconshire.

THRELFALL'S ELECTRIC PERFORATING MACHINES AND EQUIPMENT

Are absolutely essential for economic and scientific production of all kinds of garments. Sole maker and patentee, CHAS. THRELFALL, Blairmore, Argyll.

ASSISTANT MANAGER. First-class experience of Textiles and General Merchandise. Able to work on own initiative, fully experienced with Export Regulations. Wanted by Export Merchants for position with great prospects for ambitious man. Offers treated confidentially. Write Box A.C. 35264, Samson Clarks, 57/61 Mortimer Street, W.1.

ASSISTANT MANAGER, 25, energetic and ambitious, with practical experience export, import, banking and shipping, seeks change with opportunity of early advancement. Please write Box No. M3556, *Board of Trade Journal*, 429 Oxford St., London, W.1.

FACTORY IN NORTH EAST Development Area, with 3,000 square feet unused floor space, spare Supervision and spare female labour will undertake mass production sub-contract work requiring young, adaptable female labour, under the active control of capable executives. Up to 5,000 sq. ft. could be made available. Write Box M3542, *Board of Trade Journal*, 429 Oxford Street, London, W.1.

L. D. ABRAHAM and CO. LTD., announce they have re-opened their Japan offices and will be pleased to receive enquiries for Cotton Textiles and Hosiery for Commonwealth and British Colonial markets and Rayon Textiles for Commonwealth countries.

London office: 37-38 Clerkenwell Green, E.C.1. Telephone: CLErkenwell 1384 and 1385. Japan office: 50 Harima - Machi, Kobe, Japan. Cables: Abraham, Kobe.

SOUTH AFRICA. Indent Agent interested in obtaining agencies from manufacturers of Cotton and Rayon piece-goods, Woollen Suitings and Men's and Women's Apparel of all types including Sportswear. P.O. Box 8390, Johannesburg.

RE-EXPORT. Steel bicycle spokes, 15G, standard length. Also freewheels (German manufacture). Early delivery. Samples available. Box No. M3520, *Board of Trade Journal*, 429 Oxford Street, London, W.1.

AGENCY REQUIRED for British manufactured goods for distribution West Coast United States of America. Contact H. Berman, 1831 North New Hampshire, Hollywood, California.

W. H. JONES & CO. (LONDON) LTD.
BUYERS, CONFIRMERS & SHIPPERS
BARNET, HERTS., ENGLAND
OFFERS INVITED FROM MANUFACTURERS
ORDERS INVITED OVERSEA IMPORTERS

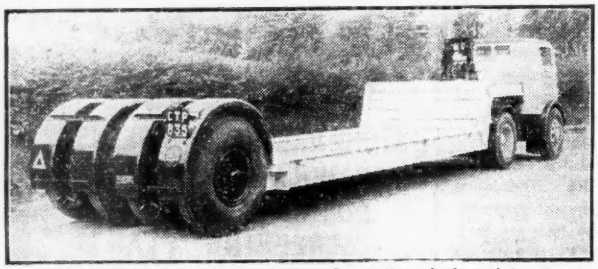
GOLDWARE · SILVERWARE
JEWELLERS' MATERIALS
Manufacturing Jewellers - Silversmiths - Exporters
E. SILVER & CO.
80 NEW BOND ST., LONDON, W.1
GRAMS: ARGENTOR, WESDO, LONDON - CABLES: ARGENTOR, LONDON
FACTORIES: LONDON BIRMINGHAM SHEFFIELD

KEEP IN TOUCH
VIA IMPERIAL
CABLE AND WIRELESS
Cable & Wireless Ltd., Electra House, Victoria Embankment, London, W.C.2

Electrical Convector and Tubular Heaters
AND
Air Filters (with Brass Wool Media)
MANUFACTURED BY
JOHN YUILLE (METAL WORKS) LTD.
SCOTTISH INDUSTRIAL ESTATE, GLASGOW, S.W.2

Are your loads LIGHT? . . . .
MEDIUM? . . . .
HEAVY? . . . .
Do they travel on GOOD ROADS?
BAD ROADS?
or just ROADS?
TASKERS TRAILERS are built for loads of every kind from 2 to 25 tons and to work over any terrain.

TASKERS TRAILERS



Typical 25-ton machinery-carrying low loader. Four-in-line wheels work in pairs on two short oscillating axles equalizing load distribution.

TASKERS OF ANDOVER (1932) LTD.
ANDOVER HANTS
Telephone: Andover 2312 Telegrams: "Taskers, Anna Valley"

BRITISH GOVERNMENT CONTRACTORS

These announcements are restricted to firms and companies on the lists of Contractors to H.M. Government Departments.

THE CLOCKS THAT NEED NO WINDING

Made by the largest Manufacturers of Clocks, Watches and Precision Instruments in the World

SMITHS SECTRIC CLOCKS

PALFREY'S FOR SACKS

New and Secondhand

HOME AND EXPORT

WILLIAM PALFREY (JUTE) LTD.
Haddon House, 66a Fenchurch Street, London, E.C.3.

Phone: Royal 7712 *Grams:* Palfsack, Fen, London

Imperial

"For Better Letters"

Imperial Typewriter Company, Limited, Leicester

BY APPOINTMENT TYPEWRITER MANUFACTURERS TO THE LATE KING GEORGE V.

FOUNDED 1878

A. B. BROTHERTON & CO. LTD.

40 DICKINSON STREET, MANCHESTER, 1

ENGLISH TEXTILES & RAYONS
Khaki Drills, Greys, Italians, Linings, Government Cloths.

VULCANIZED RUBBER
HOSE, WASHERS, SHEET

"Nordoil" SYNTHETIC RUBBERS
Resist Oils, Petrol, Acids

RUBBERIZED FABRICS

The Northern Rubber Co., Ltd.
VICTORIA WORKS, RETFORD, NOTTS.

WOOD TURNERY BY MASSILS OF MARSHMOOR

HATFIELD, HERTS
HATFIELD 2751/2

TAN-SAD
TRUE POSTURE SEATING

For Office and factory

TAN-SAD CHAIR CO. (1931) LTD.
AVERY HOUSE
CLERKENWELL GREEN
LONDON E.C.1

Telephone: Clerkenwell 3192

McLINTOCK AND SONS LIMITED

Manufacturers of

APPROVED LIFEJACKETS
LIFEBUOYS, FILLED KAPOK OR CORKWOOD
SHIPS' BEDDING, ETC.

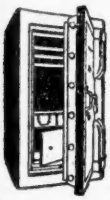
ON APPROVED M.O.T. LISTS

BARNSLEY, YORKS

HENRY MARRIOTT & CO. LTD.
MANCHESTER

Manufacturers and Exporters
Cotton and Rayon Linings

MILNERS



The Safest Safe Investment!

MILNERS SAFE CO. LTD.
58 HOLBORN VIADUCT, LONDON, E.C.1
Phone - CENtral 0041/5

PONTEXPORT CO. LTD.,
3-31 Stoney Lane,
London, E.1

Telephones: MANsion House 7267-8-9
Cables: PONTEXPORT, LONDON.

OVERSEAS IMPORTERS contact our SPECIAL DEPARTMENT for Chemicals, Pharmaceuticals, Dyestuffs and Pigments.

KEEP IN TOUCH!

MAKES LETTERS PERFECTLY CLEAR

OLIVER

THE UPKEEP COST OF OLIVER TYPEWRITERS HAS BEEN PROVED LESS THAN ANY OTHER

Manufactured by
OLIVER TYPEWRITER MANFG. CO. Ltd.
CROYDON

THE EXPORT CREDITS GUARANTEE DEPARTMENT

Provides Government Guarantees at moderate premium rates against the risks attaching to the export of PLANT, MACHINERY and OTHER LARGE SCALE CAPITAL EQUIPMENT much of which entails a lengthy period of manufacture.

Transactions are considered individually and special policies are written for each contract.

ECGD

Address your Enquiries to :

EXPORT CREDITS GUARANTEE DEPARTMENT, 9 Clements Lane, London, E.C.4. (Telephone : MANsion House 8771.) Branches in LONDON (City and West End), MANCHESTER, BIRMINGHAM, BRADFORD, SHEFFIELD, BRISTOL, GLASGOW AND BELFAST.

PUBLISHED BY HIS MAJESTY'S STATIONERY OFFICE, LONDON. PRINTED BY MERRITT & HATCHER LTD., LONDON, S.E.10
(*Registered as a newspaper*) S.O. CODE No. 72-2712

1948

Ho

Sp

Re
Co

Re
W

Qu

Vo

th
he
pr
ur
b
al
o
fo
B

a
c
C
C
v

C
I

t